Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

September 1982

Manufacturers shipped 21,271 mobile homes to retail sales locations and permanent sites during September 1982. This was a 3% decrease from the 21,264 homes shipped in September 1981.

On a cumulative basis, manufacturers shipped 183,533 homes during the nine month period ended September 30, 1982, compared to 189,936 homes shipped during the same period a year ago, a 3% decrease.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.
For further information, call (703) 979-6620

MOBILE HOME PRODUCTION

	EACH MONTH			CUMULATIVE FOR YEAR			
	1981	1982	PERCENTAGE CHANGE		1981	1982	PERCENTAGE CHANGE
January	15,818	13,894	-12%	January	15,818	13,894	-12%
February	17,347	17,199	- 1%	Jan-Feb	33,165	31,093	- 6%
March	21,536	22,086	+ 3%	Jan-Mar	54,701	53,179	- 3%
April	24,034	22,294	- 7%	Jan-Apr	78,735	75,473	- 4%
May	22,883	21,777	- 5%	Jan-May	101,618	97,250	- 4%
June	23,039	23,640	+ 3%	Jan-June	124,657	120,890	- 3%
July	21,724	19,406	-11%	Jan-July	146,381	140,296	- 4%
August	22,348	22,227	- 1%	Jan-Aug	168,729	162,523	- 4%
September	21,505	21,215	- 1%	Jan-Sept	190,234	183,738	- 3%
October	20,208			Jan-Oct	210,442		
November	15,696			Jan-Nov	226,138		
December	14,167			Jan-Dec	240,305		

ESTIMATED MOBILE HOME SHIPMENTS*

	EACH MONTH			CUMULATIVE FOR YEAR			
	1981	1982	PERCENTAGE CHANGE		1981	1982	PERCENTAGE CHANGE
January	15,609	13,732	-12%	January	15,609	13,732	-12%
February	17,534	17,219	- 2%	Jan-Feb	33,143	30,951	- 7%
March	21,476	22,085	+ 3%	Jan-Mar	54,619	53,036	- 3%
April	24,128	22,423	- 7%	Jan-Apr	78,747	75,459	- 4%
May	22,884	21,788	- 5%	Jan-May	101,631	97,247	- 4%
June	23,052	23,457	+ 2%	Jan-June	124,683	120,704	- 3%
July	21,754	19,456	-11%	Jan-July	146,437	140,160	- 4%
August	22,235	22,102	- 1%	Jan-Aug	168,672	162,262	- 4%
September	21,264	21,271	0%	Jan-Sept	189,936	183,533	- 3%
October	20,348			Jan-Oct	210,284		
November	15,794			Jan-Nov	226,078		
December	14,235			Jan-Dec	240,313		

*Estimated monthly shipment figures are computed by MHI from NCSBCS Data. In making the computation, it is assumed that all month-end destination pending items represent finished home inventory and that all inventory is shipped during the following month.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1981	1982		1981	1982
January	5.1%	5.5%	January	816	761
February	3.6%	4.3%	February	629	741
March	3.1%	3.4%	March	689	742
April	2.5%	2.7%	April	595	613
May	2.6%	2.8%	May	594	602
June	2.5%	3.3%	June	581	785
July	2.5%	3.8%	July	551	735
August	3.0%	3.9%	August	664	860
September	4.2%	3.8%	September	905	804
October	3.8%		October	765	
November	4.2%		November	667	
December	4.2%		December	599	

	SEPTEMBER			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
NORTHEAST	1,031	1,050	+ 2%	9,081	8,307	- 9%
Connecticut	0	0	0%	0	0	0%
Maine	*	*	*	*	*	*
Massachusetts	0	0	0%	0	0	0%
New Hampshire	*	*	*	*	*	*
New Jersey	0	0	0%	0	0	0%
New York	*	*	*	*	*	*
Pennsylvania	1,031	1,050	+ 2%	9,081	8,307	- 9%
Rhode Island	0	0	0%	0	0	0%
Vermont	*	*	*	*	*	*
EAST NORTH CENTRAL	2,496	2,416	- 3%	23,475	18,875	-20%
Illinois	*	*	*	*	*	*
Indiana	2,001	1,918	- 4%	18,575	15,337	-17%
Michigan	*	*	*	*	*	*
Ohio	149	183	+23%	1,561	1,135	-27%
Wisconsin	346	315	- 9%	3,339	2,403	-28%
WEST NORTH CENTRAL	1,687	1,291	-23%	14,337	13,817	- 4%
Iowa	*	*	*	*	*	*
Kansas	923	668	-28%	7,486	7,842	+ 5%
Minnesota	192	146	-24%	2,041	1,440	-29%
Missouri	195	103	-47%	1,579	1,326	-16%
Nebraska	377	374	- 1%	3,231	3,209	- 1%
North Dakota	0	0	0%	0	0	0%
South Dakota	*	*	*	*	*	*
SOUTH ATLANTIC	6,275	6,793	+ 8%	54,643	55,638	+ 2%
Delaware	0	0	0%	0	0	0%
Florida	1,771	1,699	- 4%	15,067	13,352	-11%
Georgia	2,661	3,050	+15%	23,255	25,835	+11%
Maryland	*	*	*	*	*	*
North Carolina	1,621	1,659	+ 2%	14,425	14,001	- 3%
South Carolina	*	*	*	*	*	*
Virginia	222	385	+73%	1,896	2,450	+29%
West Virginia	0	0	0%	0	0	0%
SOUTH CENTRAL	6,411	6,890	+ 7%	55,145	63,436	+15%
Alabama	1,486	1,653	+11%	14,248	14,836	+ 4%
Arkansas	275	310	+13%	2,538	2,866	+13%
Kentucky	*	*	*	*	*	*
Louisiana	320	253	-21%	2,665	2,680	+ 1%
Mississippi	321	543	+69%	2,825	4,523	+60%
Oklahoma	108	75	-31	782	866	+11%
Tennessee	610	604	- 1%	5,223	5,948	+14%
Texas	3,291	3,452	+ 5%	26,864	31,717	+18%

MOBILE HOME PRODUCTION

	SEPTEMBER			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
MOUNTAIN	1,204	891	-26%	10,801	7,615	-29%
Arizona	522	495	- 5%	4,741	3,937	-17%
Colorado	272	130	-52%	2,243	1,113	-50%
Idaho	410	266	-35%	3,817	2,565	-33%
Montana	*	*	*	*	*	*
Nevada	0	0	0%	0	0	0%
New Mexico	0	0	0%	0	0	0%
Utah	*	*	*	*	*	*
Wyoming	0	0	0%	0	0	0%
PACIFIC	1,915	1,406	-27%	18,457	12,337	-33%
California	1,082	775	-28%	10,898	6,863	-37%
Oregon	686	524	-24%	6,082	4,489	-26%
Washington	147	107	-27%	1,477	985	-33%
ALASKA	*	*	*	*	*	*
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	9	NM
STATES WITH*	486	478	- 2%	4,295	3,704	-14%
TOTAL PRODUCTION	21,505	21,215	- 1%	190,234	183,738	- 3%

*These states have less than three manufacturers, figures are aggregated on first line above totals to protect proprietary information.

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful, in these cases.

MOBILE HOME SHIPMENTS

	SEPTEMBER			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
NORTHEAST	1,145	1,238	+ 8%	10,165	9,575	- 6%
Connecticut	26	20	-23%	232	185	-20%
Maine	94	96	+ 2%	778	652	-16%
Massachusetts	57	38	-33%	392	324	-17%
New Hampshire	61	79	+30%	589	513	-13%
New Jersey	54	48	-11%	420	357	-15%
New York	333	453	+36%	2,903	3,178	+ 9%
Pennsylvania	475	461	- 3%	4,408	3,979	-10%
Rhode Island	8	5	-38%	73	49	-33%
Vermont	37	38	+ 3%	370	338	- 9%

MOBILE HOME SHIPMENTS

	SEPTEMBER			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
EAST NORTH CENTRAL	1,704	1,599	- 6%	16,170	11,608	-28%
Illinois	288	280	- 3%	2,619	2,112	-19%
Indiana	333	365	+10%	3,547	2,673	-25%
Michigan	439	340	-23%	3,712	2,346	-37%
Ohio	432	385	-11%	4,294	2,861	-33%
Wisconsin	212	229	+ 8%	1,998	1,616	-19%
WEST NORTH CENTRAL	1,036	930	-10%	9,737	7,953	-18%
Iowa	116	63	-46%	1,050	614	-42%
Kansas	250	252	+ 1%	2,196	2,139	- 3%
Minnesota	119	148	+24%	1,433	1,162	-19%
Missouri	292	254	-13%	2,583	2,198	-15%
Nebraska	100	84	-16%	778	589	-24%
North Dakota	95	74	-22%	1,138	777	-32%
South Dakota	64	55	-14%	559	474	-15%
SOUTH ATLANTIC	5,979	6,233	+ 4%	52,649	50,822	- 3%
Delaware	105	129	+23%	1,021	941	- 8%
Florida	2,183	2,146	- 2%	19,615	17,125	-13%
Georgia	933	1,133	+21%	8,731	9,359	+ 7%
Maryland	91	92	+ 1%	893	856	- 4%
North Carolina	1,264	1,364	+ 8%	10,545	10,750	+ 2%
South Carolina	695	626	-10%	6,046	5,717	- 5%
Virginia	442	495	+12%	3,439	3,794	+10%
West Virginia	266	248	- 7%	2,359	2,280	- 3%
SOUTH CENTRAL	7,065	7,684	+ 9%	61,364	72,618	+18%
Alabama	462	631	+37%	4,375	4,208	- 4%
Arkansas	191	341	+79%	2,012	2,366	+18%
Kentucky	397	366	- 8%	3,421	3,108	- 9%
Louisiana	1,211	1,155	- 5%	11,897	11,559	- 3%
Mississippi	240	325	+35%	3,117	3,278	+ 5%
Oklahoma	1,013	901	-11%	7,193	9,976	+39%
Tennessee	326	329	+ 1%	3,171	3,727	+18%
Texas	3,225	3,636	+13%	26,178	34,396	+31%
MOUNTAIN	1,881	1,478	-21%	16,943	13,172	-22%
Arizona	521	494	- 5%	4,948	3,707	-25%
Colorado	313	183	-42%	2,700	1,698	-37%
Idaho	113	105	- 7%	1,312	931	-29%
Montana	143	94	-34%	1,153	666	-42%
Nevada	124	107	-14%	1,547	1,098	-29%
New Mexico	336	317	- 6%	2,631	3,105	+18%
Utah	144	101	-30%	1,021	1,037	+ 2%
Wyoming	187	77	-59%	1,631	930	-43%
PACIFIC	1,760	1,177	-33%	17,038	10,841	-36%
California	947	630	-33%	9,310	5,673	-39%
Oregon	303	147	-51%	2,651	1,453	-45%
Washington	510	400	-22%	5,077	3,715	-27%

MOBILE HOME SHIPMENTS

	SEPTEMBER			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
ALASKA	28	72	NM	141	417	NM
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	2	0	-100%	3	0	-100%
CUMULATIVE BEGINNING INVENTORY	664	860		5,726	6,438	
GOVT. & EXPORT	0	0		0	89	
TOTAL SHIPMENTS	21,264	21,271	0%	189,936	183,533	- 3%

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful, in these cases.

CUMULATIVE BEGINNING INVENTORY--Beginning inventory accumulates and must be added to total shipments on a monthly and year-to-date basis. The data source, NCSBCS, does not account for the ultimate destination of inventory (destination pending) items on a monthly basis. On a periodic basis, other than monthly, NCSBCS will determine the destination of inventory.

YEAR-TO-DATE 1982 PRODUCT MIX

	JAN-SEPT. SHIPMENTS			JAN-SEPT. PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS
NORTHEAST	8,552 89%	1,023 11%	9,575 100%	7,363 89%	944 11%	8,307 100%
Connecticut	172	13	185	0	0	0
Maine	635	17	652	*	*	*
Massachusetts	264	60	324	0	0	0
New Hampshire	446	67	513	*	*	*
New Jersey	263	94	357	0	0	0
New York	2,766	412	3,178	*	*	*
Pennsylvania	3,638	341	3,979	7,363	944	8,307
Rhode Island	44	5	49	0	0	0
Vermont	324	14	338	*	*	*
EAST NORTH CENTRAL	9,861 85%	1,747 15%	11,608 100%	16,492 87%	2,383 13%	18,875 100%
Illinois	1,723	389	2,112	*	*	*
Indiana	2,263	410	2,673	13,149	2,188	15,337
Michigan	1,863	483	2,346	*	*	*
Ohio	2,432	429	2,861	1,040	95	1,135
Wisconsin	1,580	36	1,616	2,303	100	2,403

YEAR-TO-DATE
1982 PRODUCT MIX

	JAN-SEPT. SHIPMENTS*			JAN-SEPT. PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS
WEST NORTH CENTRAL	6,892	1,061	7,953	12,426	1,391	13,817
	87%	13%	100%	90%	10%	100%
Iowa	527	87	614	*	*	*
Kansas	1,826	313	2,139	7,395	447	7,842
Minnesota	1,047	115	1,162	1,250	190	1,440
Missouri	1,926	272	2,198	969	357	1,326
Nebraska	486	103	589	2,812	397	3,209
North Dakota	681	96	777	0	0	0
South Dakota	399	75	474	*	*	*
SOUTH ATLANTIC	36,176	14,646	50,822	40,015	15,623	55,638
	71%	29%	100%	72%	28%	100%
Delaware	855	86	941	0	0	0
Florida	9,003	8,122	17,125	6,210	7,142	13,352
Georgia	6,670	2,689	9,359	19,665	6,170	25,835
Maryland	758	98	856	*	*	*
North Carolina	9,047	1,703	10,750	11,784	2,217	14,001
South Carolina	4,525	1,192	5,717	*	*	*
Virginia	3,350	444	3,794	2,356	94	2,450
West Virginia	1,968	312	2,280	0	0	0
SOUTH CENTRAL	66,004	6,614	72,618	57,717	5,719	63,436
	91%	9%	100%	91%	9%	100%
Alabama	3,705	503	4,208	13,882	954	14,836
Arkansas	2,012	354	2,366	2,597	269	2,866
Kentucky	2,594	514	3,108	*	*	*
Louisiana	11,047	512	11,559	2,462	218	2,680
Mississippi	2,925	353	3,278	4,446	77	4,523
Oklahoma	9,307	669	9,976	831	35	866
Tennessee	3,270	457	3,727	5,190	758	5,948
Texas	31,144	3,252	34,396	28,309	3,408	31,717
MOUNTAIN	9,011	4,161	13,172	4,704	2,911	7,615
	68%	32%	100%	62%	38%	100%
Arizona	2,233	1,474	3,707	2,478	1,459	3,937
Colorado	1,220	478	1,698	669	444	1,113
Idaho	561	370	931	1,557	1,008	2,565
Montana	558	108	666	*	*	*
Nevada	451	647	1,098	0	0	0
New Mexico	2,587	518	3,105	0	0	0
Utah	698	339	1,037	*	*	*
Wyoming	703	227	930	0	0	0
PACIFIC	3,993	6,848	10,841	4,649	7,688	12,337
	37%	63%	100%	38%	62%	100%
California	1,554	4,119	5,673	1,893	4,970	6,863
Oregon	614	839	1,453	2,359	2,130	4,489
Washington	1,825	1,890	3,715	397	588	985

YEAR-TO-DATE
1982 PRODUCT MIX

	JAN-SEPT SHIPMENTS			JAN-SEPT PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	332	85	417	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB-TOTAL U.S.	140,821 80%	36,185 20%	177,006 100%	143,366 80%	36,659 20%	180,025 100%
GOVT. & EXPORT	84	5	89			
CUMULATIVE BEGINNING INVENTORY	5,384	1,054	6,438			
OTHER (CANADA)				9	0	9
STATES WITH*				3,085	619	3,704
TOTAL	146,289 80%	37,244 20%	183,533 100%	146,460 80%	37,278 20%	183,738 100%

NOTE: Final 1981 product mix for total U.S. was 24% and 76% for multi-section and single-section homes respectively.

MANUFACTURED HOUSING INSTITUTE
1745 Jefferson Davis Highway
Suite #511
Arlington, Virginia 22202

SEPTEMBER 1982

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
SEPTEMBER 1982

State	Total Shipments	% of Total	Rank	Single Sectn Shpmts	% of Total	Rank	Multi Sectn Shpmts	% of Total	Rank
Texas	3,636	17.8%	1	3,279	20.5%	1	357	8.1%	3
Florida	2,146	10.5	2	1,066	6.7	4	1,080	24.6	1
North Carolina	1,364	6.7	3	1,097	6.9	3	267	6.1	5
Louisiana	1,155	5.7	4	1,113	7.0	2	42	1.0	24
Georgia	1,133	5.6	5	803	5.0	6	330	7.5	4
Oklahoma	901	4.4	6	831	5.2	5	70	1.6	12
Alabama	631	3.1	7	553	3.5	7	78	1.8	10
California	630	3.1	8	191	1.2	27	439	10.0	2
South Carolina	626	3.1	9	478	3.0	8	148	3.4	8
Virginia	495	2.4	10	437	2.7	9	58	1.3	16
Arizona	494	2.4	11	318	2.0	13	176	4.0	7
Pennsylvania	461	2.3	12	410	2.6	10	51	1.2	20
New York	453	2.2	13	386	2.4	11	67	1.5	13
Washington	400	2.0	14	201	1.3	26	199	4.5	6
Ohio	385	1.9	15	319	2.0	12	66	1.5	14
Kentucky	366	1.8	16	310	1.9	14	56	1.3	17
Indiana	365	1.8	17	304	1.9	15	61	1.4	15
Arkansas	341	1.7	18	303	1.9	16	38	0.9	27
Michigan	340	1.7	19	265	1.7	20	75	1.7	11
Tennessee	329	1.6	20	274	1.7	18	55	1.3	19
Mississippi	325	1.6	21	293	1.8	17	32	0.7	31
New Mexico	317	1.6	22	269	1.7	19	48	1.1	22
Illinois	280	1.4	23	230	1.4	21	50	1.1	21
Missouri	254	1.2	24	221	1.4	23	33	0.8	30
Kansas	252	1.2	25	212	1.3	25	40	0.9	26
West Virginia	248	1.2	26	214	1.3	24	34	0.8	29
Wisconsin	229	1.1	27	222	1.4	22	7	0.2	44
Colorado	183	0.9	28	136	0.8	28	47	1.1	23
Minnesota	148	0.7	29	135	0.8	29	13	0.3	36
Oregon	147	0.7	30	66	0.4	36	81	1.8	9
Delaware	129	0.6	31	111	0.7	30	18	0.4	33
Nevada	107	0.5	32	51	0.3	42	56	1.3	18
Idaho	105	0.5	33	64	0.4	39	41	0.9	25
Utah	101	0.5	34	66	0.4	37	35	0.8	28
Maine	96	0.5	35	94	0.6	31	2	- -	47
Montana	94	0.5	36	81	0.5	32	13	0.3	37
Maryland	92	0.5	37	79	0.5	33	13	0.3	38
Nebraska	84	0.4	38	68	0.4	34	16	0.4	35
New Hampshire	79	0.4	39	68	0.4	35	11	0.3	41
Wyoming	77	0.4	40	58	0.4	40	19	0.4	32
North Dakota	74	0.4	41	56	0.3	41	18	0.4	34
Alaska	72	0.4	42	66	0.4	38	6	0.1	45
Iowa	63	0.3	43	51	0.3	43	12	0.3	39
South Dakota	55	0.3	44	47	0.3	44	8	0.2	43
New Jersey	48	0.2	45	36	0.2	45	12	0.3	40
Massachusetts	38	0.2	46	27	0.2	47	11	0.3	42
Vermont	38	0.2	47	36	0.2	46	2	- -	48
Connecticut	20	0.1	48	14	0.1	48	6	0.1	46
Rhode Island	5	- -	49	4	- -	49	1	- -	49
	20,411	100.0%		16,013	100.0%		4,398	100.0%	

Does not include destination pending(beginning inventory)
Percentages may not add to 100% because of rounding

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Manufacturing REPORT

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1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

October 1982

Manufacturers shipped 20,346 mobile homes to retail sales locations and permanent sites during October 1982. This was essentially the same as the 20,348 homes shipped in October 1981.

On a cumulative basis, manufacturers shipped 204,114 homes during the ten month period ended October 31, 1982, compared to 210,284 homes shipped during the same period a year ago, a 3% decrease.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.
For further information, call (703) 979-6620

BEST AVAILABLE COPY

MOBILE HOME PRODUCTION

EACH MONTH

	1981	1982	PERCENTAGE CHANGE
January	15,818	13,894	-12%
February	17,347	17,199	- 1%
March	21,536	22,086	+ 3%
April	24,034	22,294	- 7%
May	22,883	21,777	- 5%
June	23,039	23,640	+ 3%
July	21,724	19,406	-11%
August	22,348	22,227	- 1%
September	21,505	21,215	- 1%
October	20,208	20,376	+ 1%
November	15,696		
December	14,167		

CUMULATIVE FOR YEAR

	1981	1982	PERCENTAGE CHANGE
January	15,818	13,894	-12%
Jan-Feb	33,165	31,093	- 6%
Jan-Mar	54,701	53,179	- 3%
Jan-Apr	78,735	75,473	- 4%
Jan-May	101,618	97,250	- 4%
Jan-June	124,657	120,890	- 3%
Jan-July	146,381	140,296	- 4%
Jan-Aug	168,729	162,523	- 4%
Jan-Sept	190,234	183,738	- 3%
Jan-Oct	210,442	204,114	- 3%
Jan-Nov	226,138		
Jan-Dec	240,305		

ESTIMATED MOBILE HOME SHIPMENTS*

EACH MONTH

	1981	1982	PERCENTAGE CHANGE
January	15,609	13,732	-12%
February	17,534	17,219	- 2%
March	21,476	22,085	+ 3%
April	24,128	22,423	- 7%
May	22,884	21,788	- 5%
June	23,052	23,457	+ 2%
July	21,754	19,456	-11%
August	22,235	22,102	- 1%
September	21,264	21,271	0%
October	20,348	20,346	0%
November	15,794		
December	14,235		

CUMULATIVE FOR YEAR

	1981	1982	PERCENTAGE CHANGE
January	15,609	13,732	-12%
Jan-Feb	33,143	30,951	- 7%
Jan-Mar	54,619	53,036	- 3%
Jan-Apr	78,747	75,459	- 4%
Jan-May	101,631	97,247	- 4%
Jan-June	124,683	120,704	- 3%
Jan-July	146,437	140,160	- 4%
Jan-Aug	168,672	162,262	- 4%
Jan-Sept	189,936	183,533	- 3%
Jan-Oct	210,284	203,879	- 3%
Jan-Nov	226,078		
Jan-Dec	240,313		

*Estimated monthly shipment figures are computed by MHI from NCSBCS Data. In making the computation, it is assumed that all month-end destination pending items represent finished home inventory and that all inventory is shipped during the following month.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION		HOMES IN INVENTORY		
	1981	1982		1981	1982
January	5.1%	5.5%	January	816	761
February	3.6%	4.3%	February	629	741
March	3.1%	3.4%	March	689	742
April	2.5%	2.7%	April	595	613
May	2.6%	2.8%	May	594	602
June	2.5%	3.3%	June	581	785
July	2.5%	3.8%	July	551	735
August	3.0%	3.9%	August	664	860
September	4.2%	3.8%	September	905	804
October	3.8%	4.1%	October	765	834
November	4.2%		November	667	
December	4.2%		December	599	

MOBILE HOME PRODUCTION

	OCTOBER			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
NORTHEAST	872	940	+ 8%	9,953	9,247	- 7%
Connecticut	0	0	0%	0	0	0%
Maine	*	*	*	*	*	*
Massachusetts	0	0	0%	0	0	0%
New Hampshire	*	*	*	*	*	*
New Jersey	0	0	0%	0	0	0%
New York	*	*	*	*	*	*
Pennsylvania	872	940	+ 8%	9,953	9,247	- 7%
Rhode Island	0	0	0%	0	0	0%
Vermont	*	*	*	*	*	*
EAST NORTH CENTRAL	1,977	2,052	+ 4%	25,452	20,927	-18%
Illinois	*	*	*	*	*	*
Indiana	1,566	1,667	+ 6%	20,141	17,004	-16%
Michigan	*	*	*	*	*	*
Ohio	93	149	+60%	1,654	1,284	-22%
Wisconsin	318	236	-26%	3,657	2,639	-28%
WEST NORTH CENTRAL	1,624	1,249	-23%	15,961	15,066	- 6%
Iowa	*	*	*	*	*	*
Kansas	897	654	-27%	8,383	8,496	+ 1%
Minnesota	190	148	-22%	2,231	1,588	-29%
Missouri	184	137	-26%	1,763	1,463	-17%
Nebraska	353	310	-12%	3,584	3,519	- 2%
North Dakota	0	0	0%	0	0	0%
South Dakota	*	*	*	*	*	*
SOUTH ATLANTIC	6,052	6,796	+12%	60,695	62,434	+ 3%
Delaware	0	0	0%	0	0	0%
Florida	1,703	1,796	+ 5%	16,770	15,148	-10%
Georgia	2,400	3,005	+25%	25,655	28,840	+12%
Maryland	*	*	*	*	*	*
North Carolina	1,727	1,683	- 3%	16,152	15,684	- 3%
South Carolina	*	*	*	*	*	*
Virginia	222	312	+41%	2,118	2,762	+30%
West Virginia	0	0	0%	0	0	0%
SOUTH CENTRAL	6,473	6,670	+ 3%	61,618	70,106	+14%
Alabama	1,498	1,505	0%	15,746	16,341	+ 4%
Arkansas	304	257	-15%	2,842	3,123	+10%
Kentucky	*	*	*	*	*	*
Louisiana	317	230	-27%	2,982	2,910	- 2%
Mississippi	333	532	+60%	3,158	5,055	+60%
Oklahoma	118	104	-12%	900	970	+ 8%
Tennessee	612	649	+ 6%	5,835	6,597	+13%
Texas	3,291	3,393	+ 3%	30,155	35,110	+16%

SEPT 1982

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1982

MOBILE HOME PRODUCTION

	OCTOBER			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
MOUNTAIN	1,104	853	-23%	11,905	8,468	-29%
Arizona	553	484	-12%	5,294	4,421	-16%
Colorado	185	100	-46%	2,428	1,213	-50%
Idaho	366	269	-27%	4,183	2,834	-32%
Montana	*	*	*	*	*	*
Nevada	0	0	0%	0	0	0%
New Mexico	0	0	0%	0	0	0%
Utah	*	*	*	*	*	*
Wyoming	0	0	0%	0	0	0%
PACIFIC	1,710	1,420	-17%	20,167	13,757	-32%
California	998	787	-21%	11,896	7,650	-36%
Oregon	582	525	-10%	6,664	5,014	-25%
Washington	130	108	-17%	1,607	1,093	-32%
ALASKA	*	*	*	*	*	*
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	9	NM
STATES WITH*	396	396	0%	4,691	4,100	-13%
TOTAL PRODUCTION	20,208	20,376	+ 1%	210,442	204,114	- 3%

*These states have less than three manufacturers, figures are aggregated on first line above totals to protect proprietary information.

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful, in these cases.

MOBILE HOME SHIPMENTS

	OCTOBER			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
NORTHEAST	922	1,060	+15%	11,087	10,635	- 4%
Connecticut	20	18	-10%	252	203	-19%
Maine	49	77	+57%	827	729	-12%
Massachusetts	36	46	+28%	428	370	-14%
New Hampshire	63	58	- 8%	652	571	-12%
New Jersey	56	52	- 7%	476	409	-14%
New York	246	334	+36%	3,149	3,512	+12%
Pennsylvania	414	447	+ 8%	4,822	4,426	- 8%
Rhode Island	10	2	-80%	83	51	-39%
Vermont	28	26	- 7%	398	364	- 9%

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MOBILE HOME SHIPMENTS

	OCTOBER			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
EAST NORTH CENTRAL	1,272	1,291	+ 1%	17,442	12,899	-26%
Illinois	249	274	+10%	2,868	2,386	-17%
Indiana	274	257	- 6%	3,821	2,930	-23%
Michigan	283	294	+ 4%	3,995	2,640	-34%
Ohio	304	307	+ 1%	4,598	3,168	-31%
Wisconsin	162	159	- 2%	2,160	1,775	-18%
WEST NORTH CENTRAL	948	889	- 6%	10,685	8,842	-17%
Iowa	84	77	- 8%	1,134	691	-39%
Kansas	249	235	- 6%	2,445	2,374	- 3%
Minnesota	111	129	+16%	1,544	1,291	-16%
Missouri	228	282	+24%	2,811	2,480	-12%
Nebraska	81	63	-22%	859	652	-24%
North Dakota	122	53	-57%	1,260	830	-34%
South Dakota	73	50	-32%	632	524	-17%
SOUTH ATLANTIC	5,865	6,318	+ 8%	58,514	57,140	- 2%
Delaware	92	124	+35%	1,113	1,065	- 4%
Florida	2,164	2,287	+ 6%	21,779	19,412	-11%
Georgia	797	999	+25%	9,528	10,358	+ 9%
Maryland	122	97	-20%	1,015	953	- 6%
North Carolina	1,293	1,428	+10%	11,838	12,178	+ 3%
South Carolina	673	737	+10%	6,719	6,454	- 4%
Virginia	496	455	- 8%	3,935	4,249	+ 8%
West Virginia	228	191	-16%	2,587	2,471	- 4%
SOUTH CENTRAL	7,083	7,280	+ 3%	68,447	79,898	+17%
Alabama	453	559	+23%	4,828	4,767	- 1%
Arkansas	159	261	+64%	2,171	2,627	+21%
Kentucky	324	337	+ 4%	3,745	3,445	- 8%
Louisiana	1,258	1,065	-15%	13,155	12,624	- 4%
Mississippi	272	343	+26%	3,389	3,621	+ 7%
Oklahoma	1,029	831	-19%	8,222	10,807	+31%
Tennessee	279	383	+37%	3,450	4,110	+19%
Texas	3,309	3,501	+ 6%	29,487	37,897	+29%
MOUNTAIN	1,750	1,427	-18%	18,693	14,599	-22%
Arizona	557	438	-21%	5,505	4,145	-25%
Colorado	278	174	-37%	2,978	1,872	-37%
Idaho	76	96	+26%	1,388	1,027	-26%
Montana	102	82	-20%	1,255	748	-40%
Nevada	102	122	+20%	1,649	1,220	-26%
New Mexico	330	353	+ 7%	2,961	3,458	+17%
Utah	158	106	-33%	1,179	1,143	- 3%
Wyoming	147	56	-62%	1,778	986	-45%
PACIFIC	1,509	1,222	-19%	18,547	12,063	-35%
California	843	648	-23%	10,153	6,321	-38%
Oregon	211	152	-28%	2,862	1,605	-44%
Washington	455	422	- 7%	5,532	4,137	-25%

MOBILE HOME SHIPMENTS

	OCTOBER			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
ALASKA	46	55	+20%	187	472	NM
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	3	0	-100%
CUMULATIVE BEGINNING INVENTORY	905	804		6,631	7,242	
GOVT. & EXPORT	48	0		48	89	
TOTAL SHIPMENTS	20,348	20,346	0%	210,284	203,879	- 3%

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful, in these cases.

CUMULATIVE BEGINNING INVENTORY--Beginning inventory accumulates and must be added to total shipments on a monthly and year-to-date basis. The data source, NCSBCS, does not account for the ultimate destination of inventory (destination pending) items on a monthly basis. On a periodic basis, other than monthly, NCSBCS will determine the destination of inventory.

YEAR-TO-DATE 1982 PRODUCT MIX

	JAN-OCT SHIPMENTS			JAN-OCT PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	9,471 89%	1,164 11%	10,635 100%	8,175 88%	1,072 12%	9,247 100%
Connecticut	189	14	203	0	0	0
Maine	710	19	729	*	*	*
Massachusetts	295	75	370	0	0	0
New Hampshire	495	76	571	*	*	*
New Jersey	300	109	409	0	0	0
New York	3,055	457	3,512	*	*	*
Pennsylvania	4,033	393	4,426	8,175	1,072	9,247
Rhode Island	46	5	51	0	0	0
Vermont	348	16	364	*	*	*
EAST NORTH CENTRAL	10,910 85%	1,989 15%	12,899 100%	18,201 87%	2,726 13%	20,927 100%
Illinois	1,942	444	2,386	*	*	*
Indiana	2,472	458	2,930	14,497	2,507	17,004
Michigan	2,092	548	2,640	*	*	*
Ohio	2,675	493	3,168	1,183	101	1,284
Wisconsin	1,729	46	1,775	2,521	118	2,639

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YEAR-TO-DATE
1982 PRODUCT MIX

	JAN-OCT SHIPMENTS			JAN-OCT PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	7,661	1,181	8,842	13,554	1,512	15,066
	87%	13%	100%	90%	10%	100%
Iowa	596	95	691	*	*	*
Kansas	2,030	344	2,374	8,003	493	8,496
Minnesota	1,165	126	1,291	1,387	201	1,588
Missouri	2,166	314	2,480	1,078	385	1,463
Nebraska	535	117	652	3,086	433	3,519
North Dakota	727	103	830	0	0	0
South Dakota	442	82	524	*	*	*
SOUTH ATLANTIC	40,493	16,647	57,140	44,689	17,745	62,434
	71%	29%	100%	72%	28%	100%
Delaware	962	103	1,065	0	0	0
Florida	10,171	9,241	19,412	6,999	8,149	15,148
Georgia	7,308	3,050	10,358	21,820	7,020	28,840
Maryland	842	111	953	*	*	*
North Carolina	10,226	1,952	12,178	13,209	2,475	15,684
South Carolina	5,095	1,359	6,454	*	*	*
Virginia	3,761	488	4,249	2,661	101	2,762
West Virginia	2,128	343	2,471	0	0	0
SOUTH CENTRAL	72,495	7,403	79,898	63,712	6,394	70,106
	91%	9%	100%	91%	9%	100%
Alabama	4,178	589	4,767	15,252	1,089	16,341
Arkansas	2,248	379	2,627	2,837	286	3,123
Kentucky	2,868	577	3,445	*	*	*
Louisiana	12,049	575	12,624	2,676	234	2,910
Mississippi	3,214	407	3,621	4,969	86	5,055
Oklahoma	10,083	724	10,807	927	43	970
Tennessee	3,576	534	4,110	5,731	866	6,597
Texas	34,279	3,618	37,897	31,320	3,790	35,110
MOUNTAIN	10,000	4,599	14,599	5,249	3,219	8,468
	68%	32%	100%	62%	38%	100%
Arizona	2,518	1,627	4,145	2,806	1,615	4,421
Colorado	1,342	530	1,872	718	495	1,213
Idaho	615	412	1,027	1,725	1,109	2,834
Montana	624	124	748	*	*	*
Nevada	526	694	1,220	0	0	0
New Mexico	2,867	591	3,458	0	0	0
Utah	760	383	1,143	*	*	*
Wyoming	748	238	986	0	0	0
PACIFIC	4,466	7,597	12,063	5,234	8,523	13,757
	37%	63%	100%	38%	62%	100%
California	1,754	4,567	6,321	2,159	5,491	7,650
Oregon	674	931	1,605	2,639	2,375	5,014
Washington	2,038	2,099	4,137	436	657	1,093

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YEAR-TO-DATE
1982 PRODUCT MIX

	JAN-OCT SHIPMENTS			JAN-OCT PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTI
ALASKA	377	95	472	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB-TOTAL U.S.	155,873 79%	40,675 21%	196,548 100%	158,814 79%	41,191 21%	200,005 100%
GOVT. & EXPORT	84	5	89			
CUMULATIVE BEGINNING INVENTORY	6,059	1,183	7,242			
OTHER (CANADA)				9	0	9
STATES WITH*				3,397	703	4,100
TOTAL	162,016 79%	41,863 21%	203,879 100%	162,220 79%	41,894 21%	204,114 100%

NOTE: Final 1981 product mix for total U.S. was 24% and 76% for multi-section and single-section homes respectively.

MANUFACTURED HOUSING INSTITUTE
1745 Jefferson Davis Highway
Suite #511
Arlington, Virginia 22202

OCTOBER 1982

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SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
OCTOBER 1982

State	Total Shipments	% of Total	Rank	Single Sectn Shpmts	% of Total	Rank	Multi Sectn Shpmts	% of Total	Rank
Texas	3,501	17.9%	1	3,135	20.8%	1	366	8.2%	3
Florida	2,287	11.7	2	1,168	7.8	3	1,119	24.9	1
North Carolina	1,428	7.3	3	1,179	7.8	2	249	5.5	5
Louisiana	1,065	5.4	4	1,002	6.7	4	63	1.4	15
Georgia	999	5.1	5	638	4.2	6	361	8.0	4
Oklahoma	831	4.3	6	776	5.2	5	55	1.2	17
South Carolina	737	3.8	7	570	3.8	7	167	3.7	7
California	648	3.3	8	200	1.3	25	448	10.0	2
Alabama	559	2.9	9	473	3.1	8	86	1.9	10
Virginia	455	2.3	10	411	2.7	9	44	1.0	25
Pennsylvania	447	2.3	11	395	2.6	10	52	1.2	20
Arizona	438	2.2	12	285	1.9	14	153	3.4	8
Washington	422	2.2	13	213	1.4	22	209	4.7	6
Tennessee	383	2.0	14	306	2.0	11	77	1.7	11
New Mexico	353	1.8	15	280	1.9	15	73	1.6	12
Mississippi	343	1.7	16	289	1.9	12	54	1.2	19
Kentucky	337	1.7	17	274	1.8	16	63	1.4	16
New York	334	1.7	18	289	1.9	13	45	1.0	24
Ohio	307	1.6	19	243	1.6	17	64	1.4	14
Michigan	294	1.5	20	229	1.5	20	65	1.4	13
Missouri	282	1.4	21	240	1.6	18	42	0.9	27
Illinois	274	1.4	22	219	1.5	21	55	1.2	18
Arkansas	261	1.3	23	236	1.6	19	25	0.6	31
Indiana	257	1.3	24	209	1.4	23	48	1.1	22
Kansas	235	1.2	25	204	1.4	24	31	0.7	29
West Virginia	191	1.0	26	160	1.1	26	31	0.7	30
Colorado	174	0.9	27	122	0.8	28	52	1.2	21
Wisconsin	159	0.8	28	149	1.0	27	10	0.2	40
Oregon	152	0.8	29	60	0.4	37	92	2.0	9
Minnesota	129	0.7	30	118	0.8	29	11	0.2	38
Delaware	124	0.6	31	107	0.7	30	17	0.4	32
Nevada	122	0.6	32	75	0.5	32	47	1.0	23
Utah	106	0.5	33	62	0.4	36	44	1.0	26
Maryland	97	0.5	34	84	0.6	31	13	0.3	37
Idaho	96	0.5	35	54	0.4	38	42	0.9	28
Montana	82	0.4	36	66	0.4	35	16	0.4	33
Iowa	77	0.4	37	69	0.5	34	8	0.2	43
Maine	77	0.4	38	75	0.5	33	2	---	46
Nebraska	63	0.3	39	49	0.3	40	14	0.3	36
New Hampshire	58	0.3	40	49	0.3	39	9	0.2	42
Wyoming	56	0.3	41	45	0.3	42	11	0.2	39
Alaska	55	0.3	42	45	0.3	43	10	0.2	41
North Dakota	53	0.3	43	46	0.3	41	7	0.2	44
New Jersey	52	0.3	44	37	0.2	45	15	0.3	34
South Dakota	50	0.3	45	43	0.3	44	7	0.2	45
Massachusetts	46	0.2	46	31	0.2	46	15	0.3	35
Vermont	26	0.1	47	24	0.2	47	2	---	47
Connecticut	18	0.1	48	17	0.1	48	1	---	48
Rhode Island	2	---	49	2	---	49	0	---	49
	19,542	100.0%		15,052	100.0%		4,490	100.0%	

Does not include destination pending (beginning inventory)
Percentages may not add to 100% because of rounding

A6325-1 1/17/83

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

November 1982

Manufacturers shipped 18,903 mobile homes to retail sales locations and permanent sites during November 1982. This was a 20% increase from the 15,794 homes shipped in November 1981.

On a cumulative basis, manufacturers shipped 222,782 homes during the eleven month period ended November 30, 1982, compared to 226,078 homes shipped during the same period a year ago, a 1% decrease.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.
For further information, call (703) 979-6620

MOBILE HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1981	1982	PERCENTAGE CHANGE		1981	1982	PERCENTAGE CHANGE
JANUARY	15,818	13,894	-12%	JANUARY	15,818	13,894	-12%
FEBRUARY	17,347	17,199	-1%	JAN-FEB	33,165	31,093	-6%
MARCH	21,536	22,086	+3%	JAN-MAR	54,701	53,179	-3%
APRIL	24,034	22,294	-7%	JAN-APR	78,735	75,473	-4%
MAY	22,883	21,777	-5%	JAN-MAY	101,618	97,250	-4%
JUNE	23,039	23,640	+3%	JAN-JUNE	124,657	120,890	-3%
JULY	21,724	19,406	-11%	JAN-JULY	146,381	140,296	-4%
AUGUST	22,348	22,227	-1%	JAN-AUG	168,729	162,523	-4%
SEPTEMBER	21,505	21,215	-1%	JAN-SEPT	190,234	183,738	-3%
OCTOBER	20,208	20,376	+1%	JAN-OCT	210,442	204,114	-3%
NOVEMBER	15,696	18,791	+20%	JAN-NOV	226,138	222,905	-1%
DECEMBER	14,167			JAN-DEC	240,305		

ESTIMATED MOBILE HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1981	1982	PERCENTAGE CHANGE		1981	1982	PERCENTAGE CHANGE
JANUARY	15,609	13,732	-12%	JANUARY	15,609	13,732	-12%
FEBRUARY	17,534	17,219	-2%	JAN-FEB	33,143	30,951	-7%
MARCH	21,476	22,085	+3%	JAN-MAR	54,619	53,036	-3%
APRIL	24,128	22,423	-7%	JAN-APR	78,747	75,459	-4%
MAY	22,884	21,788	-5%	JAN-MAY	101,631	97,247	-4%
JUNE	23,052	23,457	+2%	JAN-JUNE	124,683	120,704	-3%
JULY	21,754	19,456	-11%	JAN-JULY	146,437	140,160	-4%
AUGUST	22,235	22,102	-1%	JAN-AUG	168,672	162,262	-4%
SEPTEMBER	21,264	21,271	+0%	JAN-SEPT	189,936	183,533	-3%
OCTOBER	20,348	20,346	+0%	JAN-OCT	210,284	203,879	-3%
NOVEMBER	15,794	18,903	+20%	JAN-NOV	226,078	222,782	-1%
DECEMBER	14,235			JAN-DEC	240,313		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1981	1982		1981	1982
JANUARY	5.2%	5.5%	JANUARY	816	761
FEBRUARY	3.6%	4.3%	FEBRUARY	629	741
MARCH	3.2%	3.4%	MARCH	689	742
APRIL	2.5%	2.7%	APRIL	595	613
MAY	2.6%	2.8%	MAY	594	602
JUNE	2.5%	3.3%	JUNE	581	785
JULY	2.5%	3.8%	JULY	551	735
AUGUST	3.0%	3.9%	AUGUST	664	860
SEPTEMBER	4.2%	3.8%	SEPTEMBER	905	804
OCTOBER	3.8%	4.1%	OCTOBER	765	834
NOVEMBER	4.2%	3.8%	NOVEMBER	667	722
DECEMBER	4.2%		DECEMBER	599	

MOBILE HOME PRODUCTION

	NOVEMBER			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
NORTHEAST	685	769	+12%	10,638	10,016	-6%
CONNECTICUT	0	0	0%	0	0	0%
MAINE	*	*	*	*	*	*
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE	*	*	*	*	*	*
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK	*	*	*	*	*	*
PENNSYLVANIA	685	769	+12%	10,638	10,016	-6%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT	*	*	*	*	*	*
EAST NORTH CENTRAL	1,281	1,763	+38%	26,733	22,690	-15%
ILLINOIS	*	*	*	*	*	*
INDIANA	1,079	1,448	+34%	21,220	18,452	-13%
MICHIGAN	*	*	*	*	*	*
OHIO	56	107	+91%	1,710	1,391	-19%
WISCONSIN	146	208	+42%	3,803	2,847	-25%
WEST NORTH CENTRAL	1,271	1,183	-7%	17,232	16,249	-6%
IOWA	*	*	*	*	*	*
KANSAS	724	619	-15%	9,107	9,115	+0%
MINNESOTA	150	146	-3%	2,381	1,734	-27%
MISSOURI	112	114	+2%	1,875	1,577	-16%
NEBRASKA	285	304	+7%	3,869	3,823	-1%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA	*	*	*	*	*	*
SOUTH ATLANTIC	4,778	6,536	+37%	65,473	68,970	+5%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,415	1,877	+33%	18,185	17,025	-6%
GEORGIA	1,965	2,767	+41%	27,620	31,607	+14%
MARYLAND	*	*	*	*	*	*
NORTH CAROLINA	1,271	1,584	+25%	17,423	17,268	-1%
SOUTH CAROLINA	*	*	*	*	*	*
VIRGINIA	127	308	NM	2,245	3,070	+37%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	5,306	5,997	+13%	66,924	76,103	+14%
ALABAMA	1,199	1,373	+15%	16,945	17,714	+5%
ARKANSAS	226	257	+14%	3,068	3,380	+10%
KENTUCKY	*	*	*	*	*	*
LOUISIANA	211	175	-17%	3,193	3,085	-3%
MISSISSIPPI	324	533	+65%	3,482	5,588	+60%
OKLAHOMA	106	102	-4%	1,006	1,072	+7%
TENNESSEE	428	516	+21%	6,263	7,113	+14%
TEXAS	2,812	3,041	+8%	32,967	38,151	+16%

MOBILE HOME PRODUCTION

	NOVEMBER			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
MOUNTAIN	855	873	+2%	12,760	9,341	-27%
ARIZONA	446	504	+13%	5,740	4,925	-14%
COLORADO	177	145	-18%	2,605	1,358	-48%
IDAHO	232	224	-3%	4,415	3,058	-31%
MONTANA	*	*	*	*	*	*
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH	*	*	*	*	*	*
WYOMING	0	0	0%	0	0	0%
PACIFIC	1,231	1,320	+7%	21,398	15,077	-30%
CALIFORNIA	748	768	+3%	12,644	8,418	-33%
OREGON	403	461	+14%	7,067	5,475	-23%
WASHINGTON	80	91	+14%	1,687	1,184	-30%
ALASKA	*	*	*	*	*	*
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	9	NM
STATES WITH*	289	350	+21%	4,980	4,450	-11%
TOTAL PRODUCTION	15,696	18,791	+20%	226,138	222,905	-1%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE HOME SHIPMENTS

	NOVEMBER			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
NORTHEAST	638	914	+43%	11,725	11,549	-2%
CONNECTICUT	20	21	+5%	272	224	-18%
MAINE	35	70	+100%	862	799	-7%
MASSACHUSETTS	18	39	NM	446	409	-8%
NEW HAMPSHIRE	48	71	+48%	700	642	-8%
NEW JERSEY	32	53	+66%	508	462	-9%
NEW YORK	189	288	+52%	3,338	3,800	+14%
PENNSYLVANIA	278	334	+20%	5,100	4,760	-7%
RHODE ISLAND	5	7	+40%	88	58	-34%
VERMONT	13	31	NM	411	395	-4%

MOBILE HOME SHIPMENTS

	NOVEMBER			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
EAST NORTH CENTRAL	859	1,126	+31%	18,301	14,025	-23%
ILLINOIS	154	206	+34%	3,022	2,592	-14%
INDIANA	202	250	+24%	4,023	3,180	-21%
MICHIGAN	190	219	+15%	4,185	2,859	-32%
OHIO	222	305	+37%	4,820	3,473	-28%
WISCONSIN	91	146	+60%	2,251	1,921	-15%
WEST NORTH CENTRAL	684	822	+20%	11,369	9,664	-15%
IOWA	55	59	+7%	1,189	750	-37%
KANSAS	228	260	+14%	2,673	2,634	-1%
MINNESOTA	70	114	+63%	1,614	1,405	-13%
MISSOURI	157	236	+50%	2,968	2,716	-8%
NEBRASKA	54	68	+26%	913	720	-21%
NORTH DAKOTA	74	41	-45%	1,334	871	-35%
SOUTH DAKOTA	46	44	-4%	678	568	-16%
SOUTH ATLANTIC	4,514	6,059	+34%	63,028	63,199	+0%
DELAWARE	104	122	+17%	1,217	1,187	-2%
FLORIDA	1,839	2,386	+30%	23,618	21,798	-8%
GEORGIA	629	1,009	+60%	10,157	11,367	+12%
MARYLAND	64	81	+27%	1,079	1,034	-4%
NORTH CAROLINA	940	1,273	+35%	12,778	13,451	+5%
SOUTH CAROLINA	502	657	+31%	7,221	7,111	-2%
VIRGINIA	241	363	+51%	4,176	4,612	+10%
WEST VIRGINIA	195	168	-14%	2,782	2,639	-5%
SOUTH CENTRAL	5,809	6,502	+12%	74,256	86,400	+16%
ALABAMA	318	567	+78%	5,146	5,334	+4%
ARKANSAS	120	278	NM	2,291	2,905	+27%
KENTUCKY	296	286	-3%	4,041	3,731	-8%
LOUISIANA	1,022	882	-14%	14,177	13,506	-5%
MISSISSIPPI	197	307	+56%	3,586	3,928	+10%
OKLAHOMA	846	777	-8%	9,068	11,584	+28%
TENNESSEE	186	286	+54%	3,636	4,396	+21%
TEXAS	2,824	3,119	+10%	32,311	41,016	+27%
MOUNTAIN	1,446	1,466	+1%	20,139	16,065	-20%
ARIZONA	491	505	+3%	5,996	4,650	-22%
COLORADO	201	168	-16%	3,179	2,040	-36%
IDAHO	71	86	+21%	1,459	1,113	-24%
MONTANA	87	67	-23%	1,342	815	-39%
NEVADA	69	148	NM	1,718	1,368	-20%
NEW MEXICO	253	313	+24%	3,214	3,771	+17%
UTAH	101	96	-5%	1,280	1,239	-3%
WYOMING	173	83	-52%	1,951	1,069	-45%
PACIFIC	1,077	1,132	+5%	19,624	13,195	-33%
CALIFORNIA	617	605	-2%	10,770	6,926	-36%
OREGON	141	125	-11%	3,003	1,730	-42%
WASHINGTON	319	402	+26%	5,851	4,539	-22%

MOBILE HOME SHIPMENTS

	NOVEMBER			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
ALASKA	1	21	NM	188	493	NM
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	3	0	NM
CUMULATIVE BEGINNING INVENTORY	765	834		7,396	8,076	
GOVT. EXPORT	1	27		49	116	
TOTAL SHIPMENTS	15,794	18,903	+20%	226,078	222.782	-1%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE 1982 PRODUCT MIX

	JAN-NOV SHIPMENTS			JAN-NOV PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	10,233	1,316	11,549	8,819	1,197	10,016
	89%	11%	100%	88%	12%	100%
CONNECTICUT	210	14	224	0	0	0
MAINE	777	22	799	*	*	*
MASSACHUSETTS	320	89	409	0	0	0
NEW HAMPSHIRE	552	90	642	*	*	*
NEW JERSEY	341	121	462	0	0	0
NEW YORK	3,282	518	3,800	*	*	*
PENNSYLVANIA	4,321	439	4,760	8,819	1,197	10,016
RHODE ISLAND	53	5	58	0	0	0
VERMONT	377	18	395	*	*	*
EAST NORTH CENTRAL	11,829	2,196	14,025	19,652	3,038	22,690
	84%	16%	100%	87%	13%	100%
ILLINOIS	2,093	499	2,592	*	*	*
INDIANA	2,674	506	3,180	15,655	2,797	18,452
MICHIGAN	2,263	596	2,859	*	*	*
OHIO	2,929	544	3,473	1,284	107	1,391
WISCONSIN	1,870	51	1,921	2,713	134	2,847

YEAR-TO-DATE
1982 PRODUCT MIX

	JAN-NOV SHIPMENTS			JAN-NOV PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	8,342	1,322	9,664	14,577	1,672	16,249
	86%	14%	100%	90%	10%	100%
IOWA	644	106	750	*	*	*
KANSAS	2,248	386	2,634	8,573	542	9,115
MINNESOTA	1,261	144	1,405	1,523	211	1,734
MISSOURI	2,365	351	2,716	1,157	420	1,577
NEBRASKA	588	132	720	3,324	499	3,823
NORTH DAKOTA	759	112	871	0	0	0
SOUTH DAKOTA	477	91	568	*	*	*
SOUTH ATLANTIC	44,390	18,809	63,199	48,925	20,045	68,970
	70%	30%	100%	71%	29%	100%
DELAWARE	1,054	133	1,187	0	0	0
FLORIDA	11,382	10,416	21,798	7,856	9,169	17,025
GEORGIA	7,891	3,476	11,367	23,624	7,983	31,607
MARYLAND	905	129	1,034	*	*	*
NORTH CAROLINA	11,253	2,198	13,451	14,493	2,775	17,268
SOUTH CAROLINA	5,557	1,554	7,111	*	*	*
VIRGINIA	4,077	535	4,612	2,952	118	3,070
WEST VIRGINIA	2,271	368	2,639	0	0	0
SOUTH CENTRAL	78,225	8,175	86,400	69,020	7,083	76,103
	91%	9%	100%	91%	9%	100%
ALABAMA	4,658	676	5,334	16,484	1,230	17,714
ARKANSAS	2,492	413	2,905	3,079	301	3,380
KENTUCKY	3,090	641	3,731	*	*	*
LOUISIANA	12,873	633	13,506	2,835	250	3,085
MISSISSIPPI	3,488	440	3,928	5,489	99	5,588
OKLAHOMA	10,780	804	11,584	1,015	57	1,072
TENNESSEE	3,821	575	4,396	6,146	967	7,113
TEXAS	37,023	3,993	41,016	33,972	4,179	38,151
MOUNTAIN	10,951	5,114	16,065	5,787	3,554	9,341
	68%	32%	100%	62%	38%	100%
ARIZONA	2,827	1,823	4,650	3,110	1,815	4,925
COLORADO	1,465	575	2,040	815	543	1,358
IDAHO	668	445	1,113	1,862	1,196	3,058
MONTANA	674	141	815	*	*	*
NEVADA	579	789	1,368	0	0	0
NEW MEXICO	3,108	663	3,771	0	0	0
UTAH	829	410	1,239	*	*	*
WYOMING	801	268	1,069	0	0	0
PACIFIC	4,840	8,355	13,195	5,689	9,388	15,077
	37%	63%	100%	38%	62%	100%
CALIFORNIA	1,901	5,025	6,926	2,370	6,048	8,418
OREGON	733	997	1,730	2,854	2,621	5,475
WASHINGTON	2,206	2,333	4,539	465	719	1,184

YEAR-TO-DATE
1982 PRODUCT MIX

	JAN-NOV SHIPMENTS			JAN-NOV PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	396	97	493	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	169,206 79%	45,384 21%	214,590 100%	172,469 79%	45,977 21%	218,446 100%
GOVT. & EXPORT	84	32	116			
CUMULATIVE BEGINNING INVENTORY	6,767	1,309	8,076			
OTHER (CANADA)				9	0	9
STATES WITH*				3,653	797	4,450
TOTAL	176,057 79%	46,725 21%	222,782 100%	176,131 79%	46,774 21%	222,905 100%

NOTE: FINAL 1981 PRODUCT MIX FOR TOTAL U.S. WAS 24% AND 76% FOR MULTI-SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
NOVEMBER 1982

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
TEXAS	3,119	17.3%	1	2,744	20.6%	1	375	8.0%	4
FLORIDA	2,386	13.2%	2	1,211	9.1%	2	1,175	25.0%	1
NORTH CAROLINA	1,273	7.1%	3	1,027	7.7%	3	246	5.2%	5
GEORGIA	1,009	5.6%	4	583	4.4%	6	426	9.0%	3
LOUISIANA	882	4.9%	5	824	6.2%	4	58	1.2%	16
OKLAHOMA	777	4.3%	6	697	5.2%	5	80	1.7%	11
SOUTH CAROLINA	657	3.6%	7	462	3.5%	8	195	4.1%	8
CALIFORNIA	605	3.4%	8	147	1.1%	25	458	9.7%	2
ALABAMA	567	3.1%	9	480	3.6%	7	87	1.8%	10
ARIZONA	505	2.8%	10	309	2.3%	10	196	4.2%	7
WASHINGTON	402	2.2%	11	168	1.3%	23	234	5.0%	6
VIRGINIA	363	2.0%	12	316	2.4%	9	47	1.0%	21
PENNSYLVANIA	334	1.9%	13	288	2.2%	11	46	1.0%	22
NEW MEXICO	313	1.7%	14	241	1.8%	16	72	1.5%	12
MISSISSIPPI	307	1.7%	15	274	2.1%	12	33	0.7%	29
OHIO	305	1.7%	16	254	1.9%	13	51	1.1%	18
NEW YORK	288	1.6%	17	227	1.7%	17	61	1.3%	15
KENTUCKY	286	1.6%	18	222	1.7%	18	64	1.4%	14
TENNESSEE	286	1.6%	19	245	1.8%	14	41	0.9%	25
ARKANSAS	278	1.5%	20	244	1.8%	15	34	0.7%	27
KANSAS	260	1.4%	21	218	1.6%	19	42	0.9%	24
INDIANA	250	1.4%	22	202	1.5%	20	48	1.0%	19
MISSOURI	236	1.3%	23	199	1.5%	21	37	0.8%	26
MICHIGAN	219	1.2%	24	171	1.3%	22	48	1.0%	20
ILLINOIS	206	1.1%	25	151	1.1%	24	55	1.2%	17
COLORADO	168	0.9%	26	123	0.9%	28	45	1.0%	23
WEST VIRGINIA	168	0.9%	27	143	1.1%	26	25	0.5%	33
NEVADA	148	0.8%	28	53	0.4%	38	95	2.0%	9
WISCONSIN	146	0.8%	29	141	1.1%	27	5	0.1%	44
OREGON	125	0.7%	30	59	0.4%	34	66	1.4%	13
DELAWARE	122	0.7%	31	92	0.7%	30	30	0.6%	30
MINNESOTA	114	0.6%	32	96	0.7%	29	18	0.4%	35
UTAH	96	0.5%	33	69	0.5%	31	27	0.6%	32
IDAHO	86	0.5%	34	53	0.4%	36	33	0.7%	28
WYOMING	83	0.5%	35	53	0.4%	39	30	0.6%	31
MARYLAND	81	0.4%	36	63	0.5%	33	18	0.4%	34
NEW HAMPSHIRE	71	0.4%	37	57	0.4%	35	14	0.3%	39
MAINE	70	0.4%	38	67	0.5%	32	3	0.1%	45
NEBRASKA	68	0.4%	39	53	0.4%	37	15	0.3%	37
MONTANA	67	0.4%	40	50	0.4%	40	17	0.4%	36
IOWA	59	0.3%	41	48	0.4%	41	11	0.2%	41
NEW JERSEY	53	0.3%	42	41	0.3%	42	12	0.3%	40
SOUTH DAKOTA	44	0.2%	43	35	0.3%	43	9	0.2%	43
NORTH DAKOTA	41	0.2%	44	32	0.2%	44	9	0.2%	42
MASSACHUSETTS	39	0.2%	45	25	0.2%	46	14	0.3%	38
VERMONT	31	0.2%	46	29	0.2%	45	2	0.0%	47
ALASKA	21	0.1%	47	19	0.1%	48	2	0.0%	46
CONNECTICUT	21	0.1%	48	21	0.2%	47	0	0.0%	48
RHODE ISLAND	7	0.0%	49	7	0.1%	49	0	0.0%	49
	18,042	100.0%		13,333	100.0%		4,709	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

MANUFACTURED HOUSING INSTITUTE
1745 Jefferson Davis Highway
Suite #511
Arlington, Virginia 22202

NOVEMBER 1982

Congressional Information
Service
SRI
452 East West Highway
Bethesda, MD 20814

A6325-1 2/17/83

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

December, 1982

Manufacturers shipped 16,026 mobile homes to retail sales locations and permanent sites during December 1982. This was a 13% increase from the 14,235 homes shipped in December 1981.

On a cumulative basis, manufacturers shipped 238,808 homes during the twelve month period ended December 1982, compared to 240,313 homes shipped during the same period a year ago, a 1% decrease.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.
For further information, call (703) 979-6620

MOBILE HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1981	1982	PERCENTAGE CHANGE		1981	1982	PERCENTAGE CHANGE
JANUARY	15,818	13,894	-12%	JANUARY	15,818	13,894	-12%
FEBRUARY	17,347	17,199	-1%	JAN-FEB	33,165	31,093	-6%
MARCH	21,536	22,086	+3%	JAN-MAR	54,701	53,179	-3%
APRIL	24,034	22,294	-7%	JAN-APR	78,735	75,473	-4%
MAY	22,883	21,777	-5%	JAN-MAY	101,618	97,250	-4%
JUNE	23,039	23,640	+3%	JAN-JUNE	124,657	120,890	-3%
JULY	21,724	19,406	-11%	JAN-JULY	146,381	140,296	-4%
AUGUST	22,348	22,227	-1%	JAN-AUG	168,729	162,523	-4%
SEPTEMBER	21,505	21,215	-1%	JAN-SEPT	190,234	183,738	-3%
OCTOBER	20,208	20,376	+1%	JAN-OCT	210,442	204,114	-3%
NOVEMBER	15,696	18,791	+20%	JAN-NOV	226,138	222,905	-1%
DECEMBER	14,167	15,915	+12%	JAN-DEC	240,305	238,820	-1%

ESTIMATED MOBILE HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1981	1982	PERCENTAGE CHANGE		1981	1982	PERCENTAGE CHANGE
JANUARY	15,609	13,732	-12%	JANUARY	15,609	13,732	-12%
FEBRUARY	17,534	17,219	-2%	JAN-FEB	33,143	30,951	-7%
MARCH	21,476	22,085	+3%	JAN-MAR	54,619	53,036	-3%
APRIL	24,128	22,423	-7%	JAN-APR	78,747	75,459	-4%
MAY	22,884	21,788	-5%	JAN-MAY	101,631	97,247	-4%
JUNE	23,052	23,457	+2%	JAN-JUNE	124,683	120,704	-3%
JULY	21,754	19,456	-11%	JAN-JULY	146,437	140,160	-4%
AUGUST	22,235	22,102	-1%	JAN-AUG	168,672	162,262	-4%
SEPTEMBER	21,264	21,271	+0%	JAN-SEPT	189,936	183,533	-3%
OCTOBER	20,348	20,346	+0%	JAN-OCT	210,284	203,879	-3%
NOVEMBER	15,794	18,903	+20%	JAN-NOV	226,078	222,782	-1%
DECEMBER	14,235	16,026	+13%	JAN-DEC	240,313	238,808	-1%

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1981	1982		1981	1982
JANUARY	5.2%	5.5%	JANUARY	816	761
FEBRUARY	3.6%	4.3%	FEBRUARY	629	741
MARCH	3.2%	3.4%	MARCH	689	742
APRIL	2.5%	2.7%	APRIL	595	613
MAY	2.6%	2.8%	MAY	594	602
JUNE	2.5%	3.3%	JUNE	581	785
JULY	2.5%	3.8%	JULY	551	735
AUGUST	3.0%	3.9%	AUGUST	664	860
SEPTEMBER	4.2%	3.8%	SEPTEMBER	905	804
OCTOBER	3.8%	4.1%	OCTOBER	765	834
NOVEMBER	4.2%	3.8%	NOVEMBER	667	722
DECEMBER	4.2%	3.8%	DECEMBER	599	611

MOBILE HOME PRODUCTION

	DECEMBER			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
NORTHEAST	353	550	+56%	10,991	10,566	-4%
CONNECTICUT	0	0	0%	0	0	0%
MAINE	*	*	*	*	*	*
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE	*	*	*	*	*	*
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK	*	*	*	*	*	*
PENNSYLVANIA	353	550	+56%	10,991	10,566	-4%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT	*	*	*	*	*	*
EAST NORTH CENTRAL	1,084	1,223	+13%	27,817	23,913	-14%
ILLINOIS	*	*	*	*	*	*
INDIANA	880	1,006	+14%	22,100	19,458	-12%
MICHIGAN	*	*	*	*	*	*
OHIO	47	90	+91%	1,757	1,481	-16%
WISCONSIN	157	127	-19%	3,960	2,974	-25%
WEST NORTH CENTRAL	1,192	980	-18%	18,424	17,229	-6%
IOWA	*	*	*	*	*	*
KANSAS	685	512	-25%	9,792	9,627	-2%
MINNESOTA	91	118	+30%	2,472	1,852	-25%
MISSOURI	94	75	-20%	1,969	1,652	-16%
NEBRASKA	322	275	-15%	4,191	4,098	-2%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA	*	*	*	*	*	*
SOUTH ATLANTIC	4,507	5,858	+30%	69,980	74,828	+7%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,589	1,888	+19%	19,774	18,913	-4%
GEORGIA	1,771	2,391	+35%	29,391	33,998	+16%
MARYLAND	*	*	*	*	*	*
NORTH CAROLINA	1,020	1,316	+29%	18,443	18,584	+1%
SOUTH CAROLINA	*	*	*	*	*	*
VIRGINIA	127	263	NM	2,372	3,333	+41%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	4,830	5,103	+6%	71,754	81,206	+13%
ALABAMA	933	974	+4%	17,878	18,688	+5%
ARKANSAS	190	228	+20%	3,258	3,608	+11%
KENTUCKY	*	*	*	*	*	*
LOUISIANA	218	170	-22%	3,411	3,255	-5%
MISSISSIPPI	254	442	+74%	3,736	6,030	+61%
OKLAHOMA	101	71	-30%	1,107	1,143	+3%
TENNESSEE	494	492	+0%	6,757	7,605	+13%
TEXAS	2,640	2,726	+3%	35,607	40,877	+15%

MOBILE HOME PRODUCTION

	DECEMBER			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
MOUNTAIN	846	782	-8%	13,606	10,123	-26%
ARIZONA	448	467	+4%	6,188	5,392	-13%
COLORADO	145	110	-24%	2,750	1,468	-47%
IDAHO	253	205	-19%	4,668	3,263	-30%
MONTANA	*	*	*	*	*	*
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH	*	*	*	*	*	*
WYOMING	0	0	0%	0	0	0%
PACIFIC	1,084	1,147	+6%	22,482	16,224	-28%
CALIFORNIA	636	702	+10%	13,280	9,120	-31%
OREGON	373	373	+0%	7,440	5,848	-21%
WASHINGTON	75	72	-4%	1,762	1,256	-29%
ALASKA	*	*	*	*	*	*
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	9	NM
STATES WITH*	271	272	+0%	5,251	4,722	-10%
TOTAL PRODUCTION	14,167	15,915	+12%	240,305	238,820	-1%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE HOME SHIPMENTS

	DECEMBER			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
NORTHEAST	383	602	+57%	12,108	12,151	+0%
CONNECTICUT	11	26	NM	283	250	-12%
MAINE	17	36	NM	879	835	-5%
MASSACHUSETTS	23	38	+65%	469	447	-5%
NEW HAMPSHIRE	29	51	+76%	729	693	-5%
NEW JERSEY	23	35	+52%	531	497	-6%
NEW YORK	101	180	+78%	3,439	3,980	+16%
PENNSYLVANIA	173	222	+28%	5,273	4,982	-6%
RHODE ISLAND	3	1	-67%	91	59	-35%
VERMONT	3	13	NM	414	408	-1%

MOBILE HOME SHIPMENTS

	DECEMBER			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
EAST NORTH CENTRAL	653	784	+20%	18,954	14,809	-22%
ILLINOIS	143	152	+6%	3,165	2,744	-13%
INDIANA	129	192	+49%	4,152	3,372	-19%
MICHIGAN	159	177	+11%	4,344	3,036	-30%
OHIO	150	163	+9%	4,970	3,636	-27%
WISCONSIN	72	100	+39%	2,323	2,021	-13%
WEST NORTH CENTRAL	534	638	+19%	11,903	10,302	-13%
IOWA	52	64	+23%	1,241	814	-34%
KANSAS	170	173	+2%	2,843	2,807	-1%
MINNESOTA	55	71	+29%	1,669	1,476	-12%
MISSOURI	123	211	+72%	3,091	2,927	-5%
NEBRASKA	33	48	+45%	946	768	-19%
NORTH DAKOTA	52	41	-21%	1,386	912	-34%
SOUTH DAKOTA	49	30	-39%	727	598	-18%
SOUTH ATLANTIC	4,261	5,480	+29%	67,289	68,679	+2%
DELAWARE	46	100	NM	1,263	1,287	+2%
FLORIDA	2,014	2,340	+16%	25,632	24,138	-6%
GEORGIA	669	816	+22%	10,826	12,183	+13%
MARYLAND	43	80	+86%	1,122	1,114	-1%
NORTH CAROLINA	774	1,072	+39%	13,552	14,523	+7%
SOUTH CAROLINA	415	675	+63%	7,636	7,786	+2%
VIRGINIA	215	303	+41%	4,391	4,915	+12%
WEST VIRGINIA	85	94	+11%	2,867	2,733	-5%
SOUTH CENTRAL	5,360	5,512	+3%	79,616	91,912	+15%
ALABAMA	289	398	+38%	5,435	5,732	+5%
ARKANSAS	114	220	+93%	2,405	3,125	+30%
KENTUCKY	261	184	-30%	4,302	3,915	-9%
LOUISIANA	748	699	-7%	14,925	14,205	-5%
MISSISSIPPI	183	269	+47%	3,769	4,197	+11%
OKLAHOMA	871	673	-23%	9,939	12,257	+23%
TENNESSEE	225	212	-6%	3,861	4,608	+19%
TEXAS	2,669	2,857	+7%	34,980	43,873	+25%
MOUNTAIN	1,404	1,268	-10%	21,543	17,333	-20%
ARIZONA	461	458	-1%	6,457	5,108	-21%
COLORADO	211	158	-25%	3,390	2,198	-35%
IDAHO	73	77	+5%	1,532	1,190	-22%
MONTANA	76	57	-25%	1,418	872	-39%
NEVADA	89	131	+47%	1,807	1,499	-17%
NEW MEXICO	266	255	-4%	3,480	4,026	+16%
UTAH	112	79	-29%	1,392	1,318	-5%
WYOMING	116	53	-54%	2,067	1,122	-46%
PACIFIC	972	977	+1%	20,596	14,172	-31%
CALIFORNIA	515	550	+7%	11,285	7,476	-34%
OREGON	145	126	-13%	3,148	1,856	-41%
WASHINGTON	312	301	-4%	6,163	4,840	-21%

MOBILE HOME SHIPMENTS

	DECEMBER			YEAR-TO-DATE		
	1981	1982	PERCENTAGE CHANGE	1981	1982	PERCENTAGE CHANGE
ALASKA	1	9	NM	189	502	NM
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	3	0	NM
CUMULATIVE BEGINNING INVENTORY	667	722		8,063	8,798	
GOVT. EXPORT	0	34		49	150	
TOTAL SHIPMENTS	14,235	16,026	+13%	240,313	238,808	-1%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE 1982 PRODUCT MIX

	JAN-DEC SHIPMENTS			JAN-DEC PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	10,753	1,398	12,151	9,292	1,274	10,566
	88%	12%	100%	88%	12%	100%
CONNECTICUT	231	19	250	0	0	0
MAINE	813	22	835	*	*	*
MASSACHUSETTS	349	98	447	0	0	0
NEW HAMPSHIRE	600	93	693	*	*	*
NEW JERSEY	365	132	497	0	0	0
NEW YORK	3,437	543	3,980	*	*	*
PENNSYLVANIA	4,514	468	4,982	9,292	1,274	10,566
RHODE ISLAND	54	5	59	0	0	0
VERMONT	390	18	408	*	*	*
EAST NORTH CENTRAL	12,488	2,321	14,809	20,694	3,219	23,913
	84%	16%	100%	87%	13%	100%
ILLINOIS	2,210	534	2,744	*	*	*
INDIANA	2,834	538	3,372	16,493	2,965	19,458
MICHIGAN	2,408	628	3,036	*	*	*
OHIO	3,070	566	3,636	1,367	114	1,481
WISCONSIN	1,966	55	2,021	2,834	140	2,974

YEAR-TO-DATE
1982 PRODUCT MIX

	JAN-DEC SHIPMENTS			JAN-DEC PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	8,894	1,408	10,302	15,446	1,783	17,229
	86%	14%	100%	90%	10%	100%
IOWA	700	114	814	*	*	*
KANSAS	2,389	418	2,807	9,043	584	9,627
MINNESOTA	1,323	153	1,476	1,625	227	1,852
MISSOURI	2,558	369	2,927	1,212	440	1,652
NEBRASKA	628	140	768	3,566	532	4,098
NORTH DAKOTA	797	115	912	0	0	0
SOUTH DAKOTA	499	99	598	*	*	*
SOUTH ATLANTIC	47,780	20,899	68,679	52,558	22,270	74,828
	70%	30%	100%	70%	30%	100%
DELAWARE	1,139	148	1,287	0	0	0
FLORIDA	12,500	11,638	24,138	8,664	10,249	18,913
GEORGIA	8,358	3,825	12,183	25,161	8,837	33,998
MARYLAND	973	141	1,114	*	*	*
NORTH CAROLINA	12,059	2,464	14,523	15,524	3,060	18,584
SOUTH CAROLINA	6,068	1,718	7,786	*	*	*
VIRGINIA	4,332	583	4,915	3,209	124	3,333
WEST VIRGINIA	2,351	382	2,733	0	0	0
SOUTH CENTRAL	83,051	8,861	91,912	73,505	7,701	81,206
	90%	10%	100%	91%	9%	100%
ALABAMA	4,986	746	5,732	17,311	1,377	18,688
ARKANSAS	2,677	448	3,125	3,293	315	3,608
KENTUCKY	3,241	674	3,915	*	*	*
LOUISIANA	13,503	702	14,205	2,979	276	3,255
MISSISSIPPI	3,718	479	4,197	5,927	103	6,030
OKLAHOMA	11,385	872	12,257	1,067	76	1,143
TENNESSEE	3,997	611	4,608	6,559	1,046	7,605
TEXAS	39,544	4,329	43,873	36,369	4,508	40,877
MOUNTAIN	11,760	5,573	17,333	6,267	3,856	10,123
	68%	32%	100%	62%	38%	100%
ARIZONA	3,099	2,009	5,108	3,385	2,007	5,392
COLORADO	1,584	614	2,198	896	572	1,468
IDAHO	704	486	1,190	1,986	1,277	3,263
MONTANA	719	153	872	*	*	*
NEVADA	622	877	1,499	0	0	0
NEW MEXICO	3,303	723	4,026	0	0	0
UTAH	886	432	1,318	*	*	*
WYOMING	843	279	1,122	0	0	0
PACIFIC	5,159	9,013	14,172	6,072	10,152	16,224
	36%	64%	100%	37%	63%	100%
CALIFORNIA	2,040	5,436	7,476	2,561	6,559	9,120
OREGON	780	1,076	1,856	3,017	2,831	5,848
WASHINGTON	2,339	2,501	4,840	494	762	1,256

YEAR-TO-DATE
1982 PRODUCT MIX

	JAN-DEC SHIPMENTS			JAN-DEC PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	405	97	502	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	180,290 78%	49,570 22%	229,860 100%	183,834 79%	50,255 21%	234,089 100%
GOVT. & EXPORT	84	66	150			
CUMULATIVE BEGINNING INVENTORY	7,345	1,453	8,798			
OTHER (CANADA)				9	0	9
STATES WITH *				3,866	856	4,722
TOTAL	187,719 79%	51,089 21%	238,808 100%	187,709 79%	51,111 21%	238,820 100%

NOTE: FINAL 1981 PRODUCT MIX FOR TOTAL U.S. WAS 24% AND 76% FOR MULTI-SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
DECEMBER 1982

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
TEXAS	2,857	18.7%	1	2,521	22.7%	1	336	8.0%	4
FLORIDA	2,340	15.3%	2	1,118	10.1%	2	1,222	29.2%	1
NORTH CAROLINA	1,072	7.0%	3	806	7.3%	3	266	6.4%	5
GEORGIA	816	5.3%	4	467	4.2%	7	349	8.3%	3
LOUISIANA	699	4.6%	5	630	5.7%	4	69	1.6%	12
SOUTH CAROLINA	675	4.4%	6	511	4.6%	6	164	3.9%	8
OKLAHOMA	673	4.4%	7	605	5.5%	5	68	1.6%	13
CALIFORNIA	550	3.6%	8	139	1.3%	23	411	9.8%	2
ARIZONA	458	3.0%	9	272	2.5%	9	186	4.4%	6
ALABAMA	398	2.6%	10	328	3.0%	8	70	1.7%	11
VIRGINIA	303	2.0%	11	255	2.3%	10	48	1.1%	15
WASHINGTON	301	2.0%	12	133	1.2%	24	168	4.0%	7
MISSISSIPPI	269	1.8%	13	230	2.1%	11	39	0.9%	18
NEW MEXICO	255	1.7%	14	195	1.8%	12	60	1.4%	14
PENNSYLVANIA	222	1.5%	15	193	1.7%	14	29	0.7%	26
ARKANSAS	220	1.4%	16	185	1.7%	15	35	0.8%	20
TENNESSEE	212	1.4%	17	176	1.6%	16	36	0.9%	19
MISSOURI	211	1.4%	18	193	1.7%	13	18	0.4%	30
INDIANA	192	1.3%	19	160	1.4%	17	32	0.8%	23
KENTUCKY	184	1.2%	20	151	1.4%	19	33	0.8%	22
NEW YORK	180	1.2%	21	155	1.4%	18	25	0.6%	27
MICHIGAN	177	1.2%	22	145	1.3%	20	32	0.8%	25
KANSAS	173	1.1%	23	141	1.3%	21	32	0.8%	24
OHIO	163	1.1%	24	141	1.3%	22	22	0.5%	28
COLORADO	158	1.0%	25	119	1.1%	25	39	0.9%	17
ILLINOIS	152	1.0%	26	117	1.1%	26	35	0.8%	21
NEVADA	131	0.9%	27	43	0.4%	37	88	2.1%	9
OREGON	126	0.8%	28	47	0.4%	35	79	1.9%	10
DELAWARE	100	0.7%	29	85	0.8%	28	15	0.4%	31
WISCONSIN	100	0.7%	30	96	0.9%	27	4	0.1%	43
WEST VIRGINIA	94	0.6%	31	80	0.7%	29	14	0.3%	32
MARYLAND	80	0.5%	32	68	0.6%	30	12	0.3%	33
UTAH	79	0.5%	33	57	0.5%	32	22	0.5%	29
IDAHO	77	0.5%	34	36	0.3%	41	41	1.0%	16
MINNESOTA	71	0.5%	35	62	0.6%	31	9	0.2%	38
IOWA	64	0.4%	36	56	0.5%	33	8	0.2%	39
MONTANA	57	0.4%	37	45	0.4%	36	12	0.3%	34
WYOMING	53	0.3%	38	42	0.4%	38	11	0.3%	36
NEW HAMPSHIRE	51	0.3%	39	48	0.4%	34	3	0.1%	44
NEBRASKA	48	0.3%	40	40	0.4%	39	8	0.2%	40
NORTH DAKOTA	41	0.3%	41	38	0.3%	40	3	0.1%	45
MASSACHUSETTS	38	0.2%	42	29	0.3%	43	9	0.2%	37
MAINE	36	0.2%	43	36	0.3%	42	0	0.0%	48
NEW JERSEY	35	0.2%	44	24	0.2%	44	11	0.3%	35
SOUTH DAKOTA	30	0.2%	45	22	0.2%	45	8	0.2%	41
CONNECTICUT	26	0.2%	46	21	0.2%	46	5	0.1%	42
VERMONT	13	0.1%	47	13	0.1%	47	0	0.0%	49
ALASKA	9	0.1%	48	9	0.1%	48	0	0.0%	46
RHODE ISLAND	1	0.0%	49	1	0.0%	49	0	0.0%	49
	15,270	100.0%		11,084	100.0%		4,186	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

January, 1983

Manufacturers shipped 17,783 mobile homes to retail sales locations and permanent sites during January, 1983. This was a 30% increase from the 13,732 homes shipped in January, 1982.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.
For further information, call (703) 979-6620

MOBILE HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1982	1983	PERCENTAGE CHANGE		1982	1983	PERCENTAGE CHANGE
JANUARY	13,894	18,109	+30%	JANUARY	13,894	18,109	+30%
FEBRUARY	17,199			JAN-FEB	31,093		
MARCH	22,086			JAN-MAR	53,179		
APRIL	22,294			JAN-APR	75,473		
MAY	21,777			JAN-MAY	97,250		
JUNE	23,640			JAN-JUNE	120,890		
JULY	19,406			JAN-JULY	140,296		
AUGUST	22,227			JAN-AUG	162,523		
SEPTEMBER	21,215			JAN-SEPT	183,738		
OCTOBER	20,376			JAN-OCT	204,114		
NOVEMBER	18,791			JAN-NOV	222,905		
DECEMBER	15,915			JAN-DEC	238,820		

ESTIMATED MOBILE HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1982	1983	PERCENTAGE CHANGE		1982	1983	PERCENTAGE CHANGE
JANUARY	13,732	17,783	+30%	JANUARY	13,732	17,783	+30%
FEBRUARY	17,219			JAN-FEB	30,951		
MARCH	22,085			JAN-MAR	53,036		
APRIL	22,423			JAN-APR	75,459		
MAY	21,788			JAN-MAY	97,247		
JUNE	23,457			JAN-JUNE	120,704		
JULY	19,456			JAN-JULY	140,160		
AUGUST	22,102			JAN-AUG	162,262		
SEPTEMBER	21,271			JAN-SEPT	183,533		
OCTOBER	20,346			JAN-OCT	203,879		
NOVEMBER	18,903			JAN-NOV	222,782		
DECEMBER	16,026			JAN-DEC	238,808		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1982	1983		1982	1983
JANUARY	5.5%	5.2%	JANUARY	761	937
FEBRUARY	4.3%		FEBRUARY	741	
MARCH	3.4%		MARCH	742	
APRIL	2.7%		APRIL	613	
MAY	2.8%		MAY	602	
JUNE	3.3%		JUNE	785	
JULY	3.8%		JULY	735	
AUGUST	3.9%		AUGUST	860	
SEPTEMBER	3.8%		SEPTEMBER	804	
OCTOBER	4.1%		OCTOBER	834	
NOVEMBER	3.8%		NOVEMBER	722	
DECEMBER	3.8%		DECEMBER	611	

MOBILE HOME PRODUCTION

	JANUARY			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
NORTHEAST	407	592	+45%	407	592	+45%
CONNECTICUT	0	0	0%	0	0	0%
MAINE	0	0	0%	0	0	0%
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE	0	0	0%	0	0	0%
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK	0	0	0%	0	0	0%
PENNSYLVANIA	407	592	+45%	407	592	+45%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT	0	0	0%	0	0	0%
EAST NORTH CENTRAL	745	1,356	+82%	745	1,356	+82%
ILLINOIS	0	0	0%	0	0	0%
INDIANA	652	1,119	+72%	652	1,119	+72%
MICHIGAN	0	0	0%	0	0	0%
OHIO	0	89	NM	0	89	NM
WISCONSIN	93	148	+59%	93	148	+59%
WEST NORTH CENTRAL	1,224	1,020	-17%	1,224	1,020	-17%
IOWA	0	0	0%	0	0	0%
KANSAS	776	566	-27%	776	566	-27%
MINNESOTA	71	101	+42%	71	101	+42%
MISSOURI	88	105	+19%	88	105	+19%
NEBRASKA	289	248	-14%	289	248	-14%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA	0	0	0%	0	0	0%
SOUTH ATLANTIC	4,694	6,625	+41%	4,694	6,625	+41%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,530	1,981	+29%	1,530	1,981	+29%
GEORGIA	2,022	2,800	+38%	2,022	2,800	+38%
MARYLAND	0	0	0%	0	0	0%
NORTH CAROLINA	1,042	1,578	+51%	1,042	1,578	+51%
SOUTH CAROLINA	0	0	0%	0	0	0%
VIRGINIA	100	266	NM	100	266	NM
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	4,955	6,069	+22%	4,955	6,069	+22%
ALABAMA	1,072	1,338	+25%	1,072	1,338	+25%
ARKANSAS	173	230	+33%	173	230	+33%
KENTUCKY	0	0	0%	0	0	0%
LOUISIANA	198	205	+4%	198	205	+4%
MISSISSIPPI	306	523	+71%	306	523	+71%
OKLAHOMA	104	60	-42%	104	60	-42%
TENNESSEE	431	533	+24%	431	533	+24%
TEXAS	2,671	3,180	+19%	2,671	3,180	+19%

MOBILE HOME PRODUCTION

	JANUARY			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
MOUNTAIN	696	911	+31%	696	911	+31%
ARIZONA	408	543	+33%	408	543	+33%
COLORADO	113	129	+14%	113	129	+14%
IDAHO	175	239	+37%	175	239	+37%
MONTANA	0	0	0%	0	0	0%
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH	0	0	0%	0	0	0%
WYOMING	0	0	0%	0	0	0%
PACIFIC	987	1,299	+32%	987	1,299	+32%
CALIFORNIA	597	807	+35%	597	807	+35%
OREGON	327	414	+27%	327	414	+27%
WASHINGTON	63	78	+24%	63	78	+24%
ALASKA	0	0	0%	0	0	0%
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	186	237	+27%	186	237	+27%
TOTAL PRODUCTION	13,894	18,109	+30%	13,894	18,109	+30%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE HOME SHIPMENTS

	JANUARY			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
NORTHEAST	315	548	+74%	315	548	+74%
CONNECTICUT	8	9	+13%	8	9	+13%
MAINE	14	19	+36%	14	19	+36%
MASSACHUSETTS	16	23	+44%	16	23	+44%
NEW HAMPSHIRE	13	38	NM	13	38	NM
NEW JERSEY	10	41	NM	10	41	NM
NEW YORK	97	129	+33%	97	129	+33%
PENNSYLVANIA	149	276	+85%	149	276	+85%
RHODE ISLAND	0	5	NM	0	5	NM
VERMONT	8	8	+0%	8	8	+0%

MOBILE HOME SHIPMENTS

	JANUARY			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
EAST NORTH CENTRAL	443	811	+83%	443	811	+83%
ILLINOIS	73	141	+93%	73	141	+93%
INDIANA	90	148	+64%	90	148	+64%
MICHIGAN	106	172	+62%	106	172	+62%
OHIO	127	248	+95%	127	248	+95%
WISCONSIN	47	102	NM	47	102	NM
WEST NORTH CENTRAL	475	669	+41%	475	669	+41%
IOWA	33	56	+70%	33	56	+70%
KANSAS	172	165	-4%	172	165	-4%
MINNESOTA	41	67	+63%	41	67	+63%
MISSOURI	123	282	NM	123	282	NM
NEBRASKA	36	43	+19%	36	43	+19%
NORTH DAKOTA	43	25	-42%	43	25	-42%
SOUTH DAKOTA	27	31	+15%	27	31	+15%
SOUTH ATLANTIC	4,229	6,028	+43%	4,229	6,028	+43%
DELAWARE	70	94	+34%	70	94	+34%
FLORIDA	1,931	2,463	+28%	1,931	2,463	+28%
GEORGIA	768	929	+21%	768	929	+21%
MARYLAND	78	77	-1%	78	77	-1%
NORTH CAROLINA	658	1,227	+86%	658	1,227	+86%
SOUTH CAROLINA	405	799	+97%	405	799	+97%
VIRGINIA	207	323	+56%	207	323	+56%
WEST VIRGINIA	112	116	+4%	112	116	+4%
SOUTH CENTRAL	5,610	6,403	+14%	5,610	6,403	+14%
ALABAMA	271	476	+76%	271	476	+76%
ARKANSAS	137	274	+100%	137	274	+100%
KENTUCKY	138	219	+59%	138	219	+59%
LOUISIANA	956	845	-12%	956	845	-12%
MISSISSIPPI	162	342	NM	162	342	NM
OKLAHOMA	952	602	-37%	952	602	-37%
TENNESSEE	126	287	NM	126	287	NM
TEXAS	2,868	3,358	+17%	2,868	3,358	+17%
MOUNTAIN	1,138	1,443	+27%	1,138	1,443	+27%
ARIZONA	408	580	+42%	408	580	+42%
COLORADO	173	135	-22%	173	135	-22%
IDAHO	54	76	+41%	54	76	+41%
MONTANA	34	47	+38%	34	47	+38%
NEVADA	85	130	+53%	85	130	+53%
NEW MEXICO	194	348	+79%	194	348	+79%
UTAH	90	82	-9%	90	82	-9%
WYOMING	100	45	-55%	100	45	-55%
PACIFIC	873	1,143	+31%	873	1,143	+31%
CALIFORNIA	491	642	+31%	491	642	+31%
OREGON	126	139	+10%	126	139	+10%
WASHINGTON	256	362	+41%	256	362	+41%

MOBILE HOME SHIPMENTS

	JANUARY			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
ALASKA	2	10	NM	2	10	NM
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	599	611		599	611	
GOVT. EXPORT	48	117		48	117	
TOTAL SHIPMENTS	13,732	17,783	+30%	13,732	17,783	+30%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE 1983 PRODUCT MIX

	JAN-JAN SHIPMENTS			JAN-JAN PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	484	64	548	518	74	592
	88%	12%	100%	88%	13%	100%
CONNECTICUT	9	0	9	0	0	0
MAINE	18	1	19	0	0	0
MASSACHUSETTS	20	3	23	0	0	0
NEW HAMPSHIRE	35	3	38	0	0	0
NEW JERSEY	27	14	41	0	0	0
NEW YORK	113	16	129	0	0	0
PENNSYLVANIA	250	26	276	518	74	592
RHODE ISLAND	5	0	5	0	0	0
VERMONT	7	1	8	0	0	0
EAST NORTH CENTRAL	687	124	811	1,172	184	1,356
	85%	15%	100%	86%	14%	100%
ILLINOIS	120	21	141	0	0	0
INDIANA	119	29	148	947	172	1,119
MICHIGAN	146	26	172	0	0	0
OHIO	207	41	248	84	5	89
WISCONSIN	95	7	102	141	7	148

YEAR-TO-DATE
1983 PRODUCT MIX

	JAN-JAN SHIPMENTS			JAN-JAN PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	569	100	669	896	124	1,020
	85%	15%	100%	88%	12%	100%
IOWA	47	9	56	0	0	0
KANSAS	127	38	165	516	50	566
MINNESOTA	64	3	67	91	10	101
MISSOURI	249	33	282	76	29	105
NEBRASKA	36	7	43	213	35	248
NORTH DAKOTA	21	4	25	0	0	0
SOUTH DAKOTA	25	6	31	0	0	0
SOUTH ATLANTIC	3,862	2,166	6,028	4,209	2,416	6,625
	64%	36%	100%	64%	36%	100%
DELAWARE	75	19	94	0	0	0
FLORIDA	1,207	1,256	2,463	873	1,108	1,981
GEORGIA	532	397	929	1,793	1,007	2,800
MARYLAND	70	7	77	0	0	0
NORTH CAROLINA	988	239	1,227	1,289	289	1,578
SOUTH CAROLINA	615	184	799	0	0	0
VIRGINIA	273	50	323	254	12	266
WEST VIRGINIA	102	14	116	0	0	0
SOUTH CENTRAL	5,674	729	6,403	5,434	635	6,069
	89%	11%	100%	90%	10%	100%
ALABAMA	404	72	476	1,180	158	1,338
ARKANSAS	231	43	274	216	14	230
KENTUCKY	188	31	219	0	0	0
LOUISIANA	802	43	845	186	19	205
MISSISSIPPI	302	40	342	517	6	523
OKLAHOMA	543	59	602	60	0	60
TENNESSEE	245	42	287	464	69	533
TEXAS	2,959	399	3,358	2,811	369	3,180
MOUNTAIN	960	483	1,443	586	325	911
	67%	33%	100%	64%	36%	100%
ARIZONA	363	217	580	338	205	543
COLORADO	95	40	135	83	46	129
IDAHO	44	32	76	165	74	239
MONTANA	34	13	47	0	0	0
NEVADA	39	91	130	0	0	0
NEW MEXICO	299	49	348	0	0	0
UTAH	59	23	82	0	0	0
WYOMING	27	18	45	0	0	0
PACIFIC	371	772	1,143	413	886	1,299
	32%	68%	100%	32%	68%	100%
CALIFORNIA	158	484	642	208	599	807
OREGON	41	98	139	167	247	414
WASHINGTON	172	190	362	38	40	78

YEAR-TO-DATE
1983 PRODUCT MIX

	JAN-JAN SHIPMENTS			JAN-JAN PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	7	3	10	0	0	0
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	12,614 74%	4,441 26%	17,055 100%	13,228 74%	4,644 26%	17,872 100%
GOVT. & EXPORT	0	117	117			
CUMULATIVE BEGINNING INVENTORY	494	117	611			
OTHER (CANADA)				0	0	0
STATES WITH*				174	63	237
TOTAL	13,108 74%	4,675 26%	17,783 100%	13,402 74%	4,707 26%	18,109 100%

NOTE: FINAL 1982 PRODUCT MIX FOR TOTAL U.S. WAS 0% AND 0% FOR MULTI-SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
JANUARY 1983

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
TEXAS	3,358	18.7%	1	2,959	22.1%	1	399	8.7%	3
FLORIDA	2,463	13.7%	2	1,207	9.0%	2	1,256	27.4%	1
NORTH CAROLINA	1,227	6.8%	3	988	7.4%	3	239	5.2%	5
GEORGIA	929	5.2%	4	532	4.0%	7	397	8.6%	4
LOUISIANA	845	4.7%	5	802	6.0%	4	43	0.9%	16
SOUTH CAROLINA	799	4.4%	6	615	4.6%	5	184	4.0%	8
CALIFORNIA	642	3.6%	7	158	1.2%	20	484	10.5%	2
OKLAHOMA	602	3.3%	8	543	4.1%	6	59	1.3%	12
ARIZONA	580	3.2%	9	363	2.7%	9	217	4.7%	6
ALABAMA	476	2.6%	10	404	3.0%	8	72	1.6%	11
WASHINGTON	362	2.0%	11	172	1.3%	19	190	4.1%	7
NEW MEXICO	348	1.9%	12	299	2.2%	11	49	1.1%	14
MISSISSIPPI	342	1.9%	13	302	2.3%	10	40	0.9%	20
VIRGINIA	323	1.8%	14	273	2.0%	12	50	1.1%	13
TENNESSEE	287	1.6%	15	245	1.8%	15	42	0.9%	17
MISSOURI	282	1.6%	16	249	1.9%	14	33	0.7%	22
PENNSYLVANIA	276	1.5%	17	250	1.9%	13	26	0.6%	27
ARKANSAS	274	1.5%	18	231	1.7%	16	43	0.9%	15
OHIO	248	1.4%	19	207	1.5%	17	41	0.9%	18
KENTUCKY	219	1.2%	20	188	1.4%	18	31	0.7%	24
MICHIGAN	172	1.0%	21	146	1.1%	21	26	0.6%	26
KANSAS	165	0.9%	22	127	0.9%	22	38	0.8%	21
INDIANA	148	0.8%	23	119	0.9%	24	29	0.6%	25
ILLINOIS	141	0.8%	24	120	0.9%	23	21	0.5%	29
OREGON	139	0.8%	25	41	0.3%	35	98	2.1%	9
COLORADO	135	0.8%	26	95	0.7%	27	40	0.9%	19
NEVADA	130	0.7%	27	39	0.3%	36	91	2.0%	10
NEW YORK	129	0.7%	28	113	0.8%	25	16	0.3%	32
WEST VIRGINIA	116	0.6%	29	102	0.8%	26	14	0.3%	34
WISCONSIN	102	0.6%	30	95	0.7%	28	7	0.2%	39
DELAWARE	94	0.5%	31	75	0.6%	29	19	0.4%	30
UTAH	82	0.5%	32	59	0.4%	32	23	0.5%	28
MARYLAND	77	0.4%	33	70	0.5%	30	7	0.2%	37
IDAHO	76	0.4%	34	44	0.3%	34	32	0.7%	23
MINNESOTA	67	0.4%	35	64	0.5%	31	3	0.1%	44
IOWA	56	0.3%	36	47	0.4%	33	9	0.2%	36
MONTANA	47	0.3%	37	34	0.3%	39	13	0.3%	35
WYOMING	45	0.3%	38	27	0.2%	41	18	0.4%	31
NEBRASKA	43	0.2%	39	36	0.3%	37	7	0.2%	38
NEW JERSEY	41	0.2%	40	27	0.2%	40	14	0.3%	33
NEW HAMPSHIRE	38	0.2%	41	35	0.3%	38	3	0.1%	45
SOUTH DAKOTA	31	0.2%	42	25	0.2%	42	6	0.1%	40
NORTH DAKOTA	25	0.1%	43	21	0.2%	43	4	0.1%	41
MASSACHUSETTS	23	0.1%	44	20	0.1%	44	3	0.1%	43
MAINE	19	0.1%	45	18	0.1%	45	1	0.0%	46
ALASKA	10	0.1%	46	7	0.1%	47	3	0.1%	42
CONNECTICUT	9	0.1%	47	9	0.1%	46	0	0.0%	48
VERMONT	8	0.0%	48	7	0.1%	48	1	0.0%	47
RHODE ISLAND	5	0.0%	49	5	0.0%	49	0	0.0%	49
	17,992	100.0%		13,402	100.0%		4,590	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

A6325-1 4/19/83

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

February, 1983

Manufacturers shipped 19,721 mobile homes to retail sales locations and permanent sites during February, 1983. This was a 14% increase from the 17,219 homes shipped in February, 1982.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.
For further information, call (703) 979-6620

MOBILE HOME PRODUCTION

	EACH MONTH			CUMULATIVE FOR YEAR			
	1982	1983	PERCENTAGE CHANGE		1982	1983	PERCENTAGE CHANGE
JANUARY	13,894	18,109	+30%	JANUARY	13,894	18,109	+30%
FEBRUARY	17,199	19,683	+14%	JAN-FEB	31,093	37,792	+22%
MARCH	22,086			JAN-MAR	53,179		
APRIL	22,294			JAN-APR	75,473		
MAY	21,777			JAN-MAY	97,250		
JUNE	23,640			JAN-JUNE	120,890		
JULY	19,406			JAN-JULY	140,296		
AUGUST	22,227			JAN-AUG	162,523		
SEPTEMBER	21,215			JAN-SEPT	183,738		
OCTOBER	20,376			JAN-OCT	204,114		
NOVEMBER	18,791			JAN-NOV	222,905		
DECEMBER	15,915			JAN-DEC	238,820		

ESTIMATED MOBILE HOME SHIPMENTS*

	EACH MONTH			CUMULATIVE FOR YEAR			
	1982	1983	PERCENTAGE CHANGE		1982	1983	PERCENTAGE CHANGE
JANUARY	13,732	17,783	+30%	JANUARY	13,732	17,783	+30%
FEBRUARY	17,219	19,721	+14%	JAN-FEB	30,951	37,504	+21%
MARCH	22,085			JAN-MAR	53,036		
APRIL	22,423			JAN-APR	75,459		
MAY	21,788			JAN-MAY	97,247		
JUNE	23,457			JAN-JUNE	120,704		
JULY	19,456			JAN-JULY	140,160		
AUGUST	22,102			JAN-AUG	162,262		
SEPTEMBER	21,271			JAN-SEPT	183,533		
OCTOBER	20,346			JAN-OCT	203,879		
NOVEMBER	18,903			JAN-NOV	222,782		
DECEMBER	16,026			JAN-DEC	238,808		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1982	1983		1982	1983
JANUARY	5.5%	5.2%	JANUARY	761	937
FEBRUARY	4.3%	4.6%	FEBRUARY	741	899
MARCH	3.4%		MARCH	742	
APRIL	2.7%		APRIL	613	
MAY	2.8%		MAY	602	
JUNE	3.3%		JUNE	785	
JULY	3.8%		JULY	735	
AUGUST	3.9%		AUGUST	860	
SEPTEMBER	3.8%		SEPTEMBER	804	
OCTOBER	4.1%		OCTOBER	834	
NOVEMBER	3.8%		NOVEMBER	722	
DECEMBER	3.8%		DECEMBER	611	

MOBILE HOME PRODUCTION

	FEBRUARY			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
NORTHEAST	583	738	+ 27%	990	1,330	+ 34%
CONNECTICUT	0	0	0%	0	0	0%
MAINE	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK	*	*	---	*	*	---
PENNSYLVANIA	583	838	+ 27%	990	1,330	+ 34%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT	*	*	---	*	*	---
EAST NORTH CENTRAL	1,327	1,931	+ 46%	2,072	3,287	+ 59%
ILLINOIS	*	*	---	*	*	---
INDIANA	1,064	1,563	+ 47%	1,716	2,682	+ 56%
MICHIGAN	*	*	---	*	*	---
OHIO	60	164	NM	60	253	NM
WISCONSIN	203	204	0%	296	352	+ 19%
WEST NORTH CENTRAL	1,478	998	- 32%	2,702	2,018	- 25%
IOWA	*	*	---	*	*	---
KANSAS	876	490	- 44%	1,652	1,056	- 36%
MINNESOTA	138	152	+ 10%	209	253	+ 21%
MISSOURI	131	94	- 28%	219	199	- 9%
NEBRASKA	333	262	- 21%	622	510	- 18%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA	*	*	---	*	*	---
SOUTH ATLANTIC	5,267	6,577	+ 25%	9,961	13,202	+ 33%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,391	1,953	+ 40%	2,921	3,934	+ 35%
GEORGIA	2,462	2,860	+ 16%	4,484	5,560	+ 26%
MARYLAND	*	*	---	*	*	---
NORTH CAROLINA	1,268	1,484	+ 17%	2,310	3,062	+ 33%
SOUTH CAROLINA	*	*	---	*	*	---
VIRGINIA	146	280	+ 92%	246	546	NM
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	6,217	6,660	+ 7%	11,172	12,729	+ 14%
ALABAMA	1,499	1,590	+ 6%	2,571	2,928	+ 14%
ARKANSAS	261	277	+ 6%	434	507	+ 17%
KENTUCKY	*	*	---	*	*	---
LOUISIANA	266	250	- 6%	464	455	- 2%
MISSISSIPPI	420	574	+ 37%	726	1,097	+ 51%
OKLAHOMA	94	82	- 13%	198	142	- 28%
TENNESSEE	573	616	+ 8%	1,004	1,149	+ 14%
TEXAS	3,104	3,271	+ 5%	5,775	6,451	+ 12%

MOBILE HOME PRODUCTION

	FEBRUARY			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
MOUNTAIN	843	937	+ 11%	1,539	1,848	+ 20%
ARIZONA	449	552	+ 23%	857	1,095	+ 28%
COLORADO	107	125	+ 17%	220	254	+ 15%
IDAHO	287	260	- 9%	462	499	+ 8%
MONTANA	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH	*	*	---	*	*	---
WYOMING	0	0	0%	0	0	0%
PACIFIC	1,157	1,475	+ 27%	2,144	2,774	+ 29%
CALIFORNIA	611	896	+ 47%	1,208	1,703	+ 41%
OREGON	448	482	+ 8%	775	896	+ 16%
WASHINGTON	98	97	- 1%	161	175	+ 9%
ALASKA	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	327	367	+ 12%	513	604	+ 18%
TOTAL PRODUCTION	17,199	19,683	+ 14%	31,093	37,792	+ 22%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE HOME SHIPMENTS

	FEBRUARY			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
NORTHEAST	601	834	+ 39%	916	1,382	+ 51%
CONNECTICUT	18	16	- 11%	26	25	- 4%
MAINE	31	50	+ 61%	45	69	+ 53%
MASSACHUSETTS	23	23	0%	39	46	+ 18%
NEW HAMPSHIRE	27	49	+ 81%	40	87	NM
NEW JERSEY	23	45	+ 96%	33	86	NM
NEW YORK	169	261	+ 54%	266	390	+ 47%
PENNSYLVANIA	293	367	+ 25%	442	643	+ 45%
RHODE ISLAND	2	3	+ 50%	2	8	NM
VERMONT	15	20	+ 33%	23	28	+ 22%

MOBILE HOME SHIPMENTS

	FEBRUARY			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
EAST NORTH CENTRAL	774	1,271	+64%	1,217	2,082	+71%
ILLINOIS	152	262	+72%	225	403	+79%
INDIANA	151	267	+77%	241	415	+72%
MICHIGAN	134	257	+92%	240	429	+79%
OHIO	211	317	+50%	338	565	+67%
WISCONSIN	126	168	+33%	173	270	+56%
WEST NORTH CENTRAL	668	753	+13%	1,143	1,422	+24%
IOWA	39	56	+44%	72	112	+56%
KANSAS	216	218	+1%	388	383	-1%
MINNESOTA	93	84	-10%	134	151	+13%
MISSOURI	150	250	+67%	273	532	+95%
NEBRASKA	59	49	-17%	95	92	-3%
NORTH DAKOTA	73	50	-32%	116	75	-35%
SOUTH DAKOTA	38	46	+21%	65	77	+18%
SOUTH ATLANTIC	4,800	6,124	+28%	9,029	12,152	+35%
DELAWARE	57	146	NM	127	240	+89%
FLORIDA	1,812	2,480	+37%	3,743	4,943	+32%
GEORGIA	949	1,003	+6%	1,717	1,932	+13%
MARYLAND	106	72	-32%	184	149	-19%
NORTH CAROLINA	951	1,194	+26%	1,609	2,421	+50%
SOUTH CAROLINA	488	746	+53%	893	1,545	+73%
VIRGINIA	270	300	+11%	477	623	+31%
WEST VIRGINIA	167	183	+10%	279	299	+7%
SOUTH CENTRAL	7,154	6,853	-4%	12,764	13,256	+4%
ALABAMA	397	629	+58%	668	1,105	+65%
ARKANSAS	209	367	+76%	346	641	+85%
KENTUCKY	285	310	+9%	423	529	+25%
LOUISIANA	1,218	942	-23%	2,174	1,787	-18%
MISSISSIPPI	307	321	+5%	469	663	+41%
OKLAHOMA	964	660	-32%	1,916	1,262	-34%
TENNESSEE	262	318	+21%	388	605	+56%
TEXAS	3,512	3,306	-6%	6,380	6,664	+4%
MOUNTAIN	1,364	1,582	+16%	2,502	3,025	+21%
ARIZONA	436	590	+35%	844	1,170	+39%
COLORADO	171	154	-10%	344	289	-16%
IDAHO	62	97	+56%	116	173	+49%
MONTANA	66	78	+18%	100	125	+25%
NEVADA	100	135	+35%	185	265	+43%
NEW MEXICO	276	341	+24%	470	689	+47%
UTAH	120	117	-2%	210	199	-5%
WYOMING	133	70	-47%	233	115	-51%
PACIFIC	1,048	1,264	+21%	1,921	2,407	+25%
CALIFORNIA	508	693	+36%	999	1,335	+34%
OREGON	157	130	-17%	283	269	-5%
WASHINGTON	383	441	+15%	639	803	+26%

MOBILE HOME SHIPMENTS

	FEBRUARY			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
ALASKA	27	9	- 67%	29	19	- 34%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	761	937		1,360	1,548	
GOVT. EXPORT	22	94		70	211	
TOTAL SHIPMENTS	17,219	19,721	+ 15%	30,951	37,504	+ 21%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERFCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY - BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE 1983 PRODUCT MIX

	JAN-FEB SHIPMENTS			JAN-FEB PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	1,215	167	1,382	1,156	174	1,330
	88%	12%	100%	87%	13%	100%
CONNECTICUT	23	2	25	0	0	0
MAINE	67	2	69	*	*	*
MASSACHUSETTS	33	13	46	0	0	0
NEW HAMPSHIRE	78	9	87	*	*	*
NEW JERSEY	62	24	86	0	0	0
NEW YORK	343	47	390	*	*	*
PENNSYLVANIA	576	67	643	1,156	174	1,330
RHODE ISLAND	8	0	8	0	0	0
VERMONT	25	3	28	*	*	*
EAST NORTH CENTRAL	1,749	333	2,082	2,807	480	3,287
	84%	16%	100%	85%	15%	100%
ILLINOIS	338	65	403	*	*	*
INDIANA	339	76	415	2,234	448	2,682
MICHIGAN	351	78	429	*	*	*
OHIO	465	100	565	237	16	253
WISCONSIN	256	14	270	336	16	352

YEAR-TO-DATE
1983 PRODUCT MIX

	JAN-FEB SHIPMENTS			JAN-FEB PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	1,193	229	1,422	1,757	261	2,018
	84%	16%	100%	87%	13%	100%
IOWA	86	26	112	*	*	*
KANSAS	311	72	383	960	96	1,056
MINNESOTA	140	11	151	229	24	253
MISSOURI	456	76	532	143	56	199
NEBRASKA	72	20	92	425	85	510
NORTH DAKOTA	66	9	75	0	0	0
SOUTH DAKOTA	62	15	77	*	*	*
SOUTH ATLANTIC	7,770	4,382	12,152	8,330	4,812	13,202
	64%	36%	100%	63%	37%	100%
DELAWARE	197	43	240	0	0	0
FLORIDA	2,449	2,494	4,943	1,734	2,200	3,934
GEORGIA	1,157	775	1,932	3,665	1,995	5,660
MARYLAND	122	27	149	*	*	*
NORTH CAROLINA	1,900	521	2,421	2,408	654	3,062
SOUTH CAROLINA	1,167	378	1,545	*	*	*
VIRGINIA	520	103	623	523	23	546
WEST VIRGINIA	258	41	299	0	0	0
SOUTH CENTRAL	11,762	1,494	13,256	11,448	1,281	12,729
	89%	11%	100%	90%	10%	100%
ALABAMA	946	159	1,105	2,620	308	2,928
ARKANSAS	553	88	641	472	35	507
KENTUCKY	457	72	529	*	*	*
LOUISIANA	1,679	108	1,787	420	35	455
MISSISSIPPI	579	84	663	1,084	13	1,097
OKLAHOMA	1,135	127	1,262	134	8	142
TENNESSEE	513	92	605	1,022	127	1,149
TEXAS	5,900	764	6,664	5,696	755	6,451
MOUNTAIN	1,928	1,097	3,025	1,131	717	1,848
	64%	36%	100%	61%	39%	100%
ARIZONA	673	497	1,170	652	443	1,095
COLORADO	199	90	289	157	97	254
IDAHO	97	76	173	322	177	499
MONTANA	91	34	125	*	*	*
NEVADA	83	182	265	0	0	0
NEW MEXICO	581	108	689	0	0	0
UTAH	128	71	199	*	*	*
WYOMING	76	39	115	0	0	0
PACIFIC	828	1,579	2,407	928	1,846	2,774
	34%	66%	100%	33%	67%	100%
CALIFORNIA	336	999	1,335	443	1,260	1,703
OREGON	99	170	269	407	489	896
WASHINGTON	393	410	803	78	97	175

YEAR-TO-DATE
1983 PRODUCT MIX

	JAN-FEB SHIPMENTS			JAN-FEB PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	14	5	19	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	26,459 74%	9,286 26%	35,745 100%	27,557 74%	9,631 26%	37,188 100%
GOVT. & EXPORT	0	211	211			
CUMULATIVE BEGINNING INVENTORY	1,282	266	1,548			
OTHER (CANADA)				0	0	0
STATES WITH*				446	158	604
TOTAL	27,741 74%	9,763 26%	37,504 100%	13,402 74%	4,707 26%	18,109 100%

NOTE: FINAL 1982 PRODUCT MIX FOR TOTAL U.S. WAS 21% AND 79% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
FEBRUARY 1983

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
TEXAS	3,306	17.7%	1	2,941	21.2%	1	365	7.5%	4
FLORIDA	2,480	13.3%	2	1,242	9.0%	2	1,238	25.6%	1
NORTH CAROLINA	1,194	6.4%	3	912	6.6%	3	282	5.8%	5
GEORGIA	1,003	5.4%	4	625	4.5%	5	378	7.8%	3
LOUISIANA	942	5.0%	5	877	6.3%	4	65	1.3%	13
SOUTH CAROLINA	746	4.0%	6	552	4.0%	7	194	4.0%	8
CALIFORNIA	693	3.7%	7	178	1.3%	25	515	10.6%	2
OKLAHOMA	660	3.6%	8	592	4.3%	6	68	1.4%	12
ALABAMA	629	3.4%	9	542	3.9%	8	87	1.8%	10
ARIZONA	590	3.2%	10	310	2.2%	11	280	5.8%	6
WASHINGTON	441	2.4%	11	221	1.6%	19	220	4.5%	7
ARKANSAS	367	2.0%	12	322	2.3%	10	45	0.9%	22
PENNSYLVANIA	367	2.0%	13	326	2.4%	9	41	0.8%	28
NEW MEXICO	341	1.8%	14	282	2.0%	12	59	1.2%	14
MISSISSIPPI	321	1.7%	15	277	2.0%	13	44	0.9%	25
TENNESSEE	318	1.7%	16	268	1.9%	15	50	1.0%	19
OHIO	317	1.7%	17	258	1.9%	16	59	1.2%	15
KENTUCKY	310	1.7%	18	269	1.9%	14	41	0.8%	27
VIRGINIA	300	1.6%	19	247	1.8%	17	53	1.1%	16
INDIANA	267	1.4%	20	220	1.6%	20	47	1.0%	21
ILLINOIS	262	1.4%	21	218	1.6%	21	44	0.9%	24
NEW YORK	261	1.4%	22	230	1.7%	18	31	0.6%	30
MICHIGAN	257	1.4%	23	205	1.5%	23	52	1.1%	17
MISSOURI	250	1.3%	24	207	1.5%	22	43	0.9%	26
KANSAS	218	1.2%	25	184	1.3%	24	34	0.7%	29
WEST VIRGINIA	183	1.0%	26	156	1.1%	27	27	0.6%	31
WISCONSIN	168	0.9%	27	161	1.2%	26	7	0.1%	42
COLORADO	154	0.8%	28	104	0.8%	29	50	1.0%	18
DELAWARE	146	0.8%	29	122	0.9%	28	24	0.5%	32
NEVADA	135	0.7%	30	44	0.3%	39	91	1.9%	9
OREGON	130	0.7%	31	58	0.4%	32	72	1.5%	11
UTAH	117	0.6%	32	69	0.5%	31	48	1.0%	20
IDAHO	97	0.5%	33	53	0.4%	34	44	0.9%	23
MINNESOTA	84	0.4%	34	76	0.5%	30	8	0.2%	41
MONTANA	78	0.4%	35	57	0.4%	33	21	0.4%	33
MARYLAND	72	0.4%	36	52	0.4%	35	20	0.4%	35
WYOMING	70	0.4%	37	49	0.4%	37	21	0.4%	34
IOWA	56	0.3%	38	39	0.3%	41	17	0.4%	36
MAINE	50	0.3%	39	49	0.4%	36	1	0.0%	48
NORTH DAKOTA	50	0.3%	40	45	0.3%	38	5	0.1%	44
NEBRASKA	49	0.3%	41	36	0.3%	43	13	0.3%	37
NEW HAMPSHIRE	49	0.3%	42	43	0.3%	40	6	0.1%	43
SOUTH DAKOTA	46	0.2%	43	37	0.3%	42	9	0.2%	40
NEW JERSEY	45	0.2%	44	35	0.3%	44	10	0.2%	39
MASSACHUSETTS	23	0.1%	45	13	0.1%	47	10	0.2%	38
VERMONT	20	0.1%	46	18	0.1%	45	2	0.0%	47
CONNECTICUT	16	0.1%	47	14	0.1%	46	2	0.0%	46
ALASKA	9	0.0%	48	7	0.1%	48	2	0.0%	45
RHODE ISLAND	3	0.0%	49	3	0.0%	49	0	0.0%	49
	18,690	100.0%		13,845	100.0%		4,845	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

A6325-1 6/1/83

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

March, 1983

Manufacturers shipped 25,580 mobile homes to retail sales locations and permanent sites during March, 1983. This was a 16% increase from the 22,085 homes shipped in March, 1982.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.
For further information, call (703) 979-6620

MOBILE HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1982	1983	PERCENTAGE CHANGE		1982	1983	PERCENTAGE CHANGE
JANUARY	13,894	18,109	+30%	JANUARY	13,894	18,109	+30%
FEBRUARY	17,199	19,683	+14%	JAN-FEB	31,093	37,792	+22%
MARCH	22,086	25,411	+15%	JAN-MAR	53,179	63,203	+19%
APRIL	22,294			JAN-APR	75,473		
MAY	21,777			JAN-MAY	97,250		
JUNE	23,640			JAN-JUNE	120,890		
JULY	19,406			JAN-JULY	140,296		
AUGUST	22,227			JAN-AUG	162,523		
SEPTEMBER	21,215			JAN-SEPT	183,738		
OCTOBER	20,376			JAN-OCT	204,114		
NOVEMBER	18,791			JAN-NOV	222,905		
DECEMBER	15,915			JAN-DEC	238,820		

ESTIMATED MOBILE HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1982	1983	PERCENTAGE CHANGE		1982	1983	PERCENTAGE CHANGE
JANUARY	13,732	17,783	+30%	JANUARY	13,732	17,783	+30%
FEBRUARY	17,219	19,721	+15%	JAN-FEB	30,951	37,504	+21%
MARCH	22,085	25,580	+16%	JAN-MAR	53,036	63,084	+19%
APRIL	22,423			JAN-APR	75,459		
MAY	21,788			JAN-MAY	97,247		
JUNE	23,457			JAN-JUNE	120,704		
JULY	19,456			JAN-JULY	140,160		
AUGUST	22,102			JAN-AUG	162,262		
SEPTEMBER	21,271			JAN-SEPT	183,533		
OCTOBER	20,346			JAN-OCT	203,879		
NOVEMBER	18,903			JAN-NOV	222,782		
DECEMBER	16,026			JAN-DEC	238,808		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1982	1983		1982	1983
JANUARY	5.5%	5.2%	JANUARY	761	937
FEBRUARY	4.3%	4.6%	FEBRUARY	741	899
MARCH	3.4%	2.9%	MARCH	742	730
APRIL	2.7%		APRIL	613	
MAY	2.8%		MAY	602	
JUNE	3.3%		JUNE	785	
JULY	3.8%		JULY	735	
AUGUST	3.9%		AUGUST	860	
SEPTEMBER	3.8%		SEPTEMBER	804	
OCTOBER	4.1%		OCTOBER	834	
NOVEMBER	3.8%		NOVEMBER	722	
DECEMBER	3.8%		DECEMBER	611	

MOBILE HOME PRODUCTION

	MARCH			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
NORTHEAST	956	1,067	+12%	1,946	2,397	+23%
CONNECTICUT	0	0	0%	0	0	0%
MAINE	0	0	0%	0	0	0%
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE	0	0	0%	0	0	0%
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK	0	0	0%	0	0	0%
PENNSYLVANIA	956	1,067	+12%	1,946	2,397	+23%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT	0	0	0%	0	0	0%
EAST NORTH CENTRAL	2,193	2,886	+32%	4,265	6,173	+45%
ILLINOIS	0	0	0%	0	0	0%
INDIANA	1,800	2,283	+27%	3,516	4,965	+41%
MICHIGAN	0	0	0%	0	0	0%
OHIO	118	240	NM	178	493	NM
WISCONSIN	275	363	+32%	571	715	+25%
WEST NORTH CENTRAL	1,791	1,404	-22%	4,493	3,422	-24%
IOWA	0	0	0%	0	0	0%
KANSAS	1,033	717	-31%	2,685	1,773	-34%
MINNESOTA	196	205	+5%	405	458	+13%
MISSOURI	196	132	-33%	415	331	-20%
NEBRASKA	366	350	-4%	988	860	-13%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA	0	0	0%	0	0	0%
SOUTH ATLANTIC	6,536	8,099	+24%	16,497	21,301	+29%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,598	2,184	+37%	4,519	6,118	+35%
GEORGIA	3,083	3,506	+14%	7,567	9,166	+21%
MARYLAND	0	0	0%	0	0	0%
NORTH CAROLINA	1,617	1,964	+21%	3,927	5,026	+28%
SOUTH CAROLINA	0	0	0%	0	0	0%
VIRGINIA	238	445	+87%	484	991	NM
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	7,577	8,400	+11%	18,749	21,129	+13%
ALABAMA	1,725	2,101	+22%	4,296	5,029	+17%
ARKANSAS	309	329	+6%	743	836	+13%
KENTUCKY	0	0	0%	0	0	0%
LOUISIANA	322	333	+3%	786	788	+0%
MISSISSIPPI	524	714	+36%	1,250	1,811	+45%
OKLAHOMA	109	113	+4%	307	255	-17%
TENNESSEE	672	801	+19%	1,676	1,950	+16%
TEXAS	3,916	4,009	+2%	9,691	10,460	+8%

MOBILE HOME PRODUCTION

	MARCH			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
MOUNTAIN	1,011	1,192	+18%	2,550	3,040	+19%
ARIZONA	501	660	+32%	1,358	1,755	+29%
COLORADO	124	163	+31%	344	417	+21%
IDAHO	386	369	-4%	848	868	+2%
MONTANA	0	0	0%	0	0	0%
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH	0	0	0%	0	0	0%
WYOMING	0	0	0%	0	0	0%
PACIFIC	1,554	1,868	+20%	3,698	4,642	+26%
CALIFORNIA	859	1,083	+26%	2,067	2,786	+35%
OREGON	571	648	+13%	1,346	1,544	+15%
WASHINGTON	124	137	+10%	285	312	+9%
ALASKA	0	0	0%	0	0	0%
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	468	495	+6%	981	1,099	+12%
TOTAL PRODUCTION	22,086	25,411	+15%	53,179	63,203	+19%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE HOME SHIPMENTS

	MARCH			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
NORTHEAST	1,010	1,265	+25%	1,926	2,647	+37%
CONNECTICUT	29	29	+0%	55	54	-2%
MAINE	47	121	NM	92	190	NM
MASSACHUSETTS	29	37	+28%	68	83	+22%
NEW HAMPSHIRE	47	54	+15%	87	141	+62%
NEW JERSEY	42	34	-19%	75	120	+60%
NEW YORK	307	398	+30%	573	788	+38%
PENNSYLVANIA	474	539	+14%	916	1,182	+29%
RHODE ISLAND	4	9	NM	6	17	NM
VERMONT	31	44	+42%	54	72	+33%

MOBILE HOME SHIPMENTS

	MARCH			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
EAST NORTH CENTRAL	1,287	1,972	+53%	2,504	4,054	+62%
ILLINOIS	212	383	+81%	437	786	+80%
INDIANA	280	464	+66%	521	879	+69%
MICHIGAN	283	398	+41%	523	827	+58%
OHIO	337	421	+25%	675	986	+46%
WISCONSIN	175	306	+75%	348	576	+66%
WEST NORTH CENTRAL	989	1,138	+15%	2,132	2,560	+20%
IOWA	64	112	+75%	136	224	+65%
KANSAS	242	289	+19%	630	672	+7%
MINNESOTA	117	95	-19%	251	246	-2%
MISSOURI	312	422	+35%	585	954	+63%
NEBRASKA	72	85	+18%	167	177	+6%
NORTH DAKOTA	124	65	-48%	240	140	-42%
SOUTH DAKOTA	58	70	+21%	123	147	+20%
SOUTH ATLANTIC	5,920	7,650	+29%	14,949	19,802	+32%
DELAWARE	150	222	+48%	277	462	+67%
FLORIDA	2,062	2,738	+33%	5,805	7,681	+32%
GEORGIA	1,160	1,365	+18%	2,877	3,297	+15%
MARYLAND	118	74	-37%	302	223	-26%
NORTH CAROLINA	1,148	1,528	+33%	2,757	3,949	+43%
SOUTH CAROLINA	629	962	+53%	1,522	2,507	+65%
VIRGINIA	355	494	+39%	832	1,117	+34%
WEST VIRGINIA	298	267	-10%	577	566	-2%
SOUTH CENTRAL	9,039	8,854	-2%	21,803	22,110	+1%
ALABAMA	417	760	+82%	1,085	1,865	+72%
ARKANSAS	266	425	+60%	612	1,066	+74%
KENTUCKY	360	473	+31%	783	1,002	+28%
LOUISIANA	1,309	1,139	-13%	3,483	2,926	-16%
MISSISSIPPI	361	523	+45%	830	1,186	+43%
OKLAHOMA	1,283	968	-25%	3,199	2,230	-30%
TENNESSEE	756	524	-31%	1,144	1,129	-1%
TEXAS	4,287	4,042	-6%	10,667	10,706	+0%
MOUNTAIN	1,586	1,958	+23%	4,088	4,983	+22%
ARIZONA	497	654	+32%	1,341	1,824	+36%
COLORADO	211	191	-9%	555	480	-14%
IDAHO	133	140	+5%	249	313	+26%
MONTANA	61	132	NM	161	257	+60%
NEVADA	127	195	+54%	312	460	+47%
NEW MEXICO	311	442	+42%	781	1,131	+45%
UTAH	108	125	+16%	318	324	+2%
WYOMING	138	79	-43%	371	194	-48%
PACIFIC	1,426	1,601	+12%	3,347	4,008	+20%
CALIFORNIA	735	842	+15%	1,734	2,177	+26%
OREGON	193	209	+8%	476	478	+0%
WASHINGTON	498	550	+10%	1,137	1,353	+19%

MOBILE HOME SHIPMENTS

	MARCH			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
ALASKA	76	54	-29%	105	73	-30%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	741	899		2,101	2,447	
GOVT. EXPORT	11	189		81	400	
TOTAL SHIPMENTS	22,085	25,580	+16%	53,036	63,084	+19%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE 1983 PRODUCT MIX

	JAN-MAR SHIPMENTS			JAN-MAR PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	2,320	327	2,647	2,069	328	2,397
	88%	12%	100%	86%	14%	100%
CONNECTICUT	51	3	54	0	0	0
MAINE	184	6	190	0	0	0
MASSACHUSETTS	60	23	83	0	0	0
NEW HAMPSHIRE	113	28	141	0	0	0
NEW JERSEY	91	29	120	0	0	0
NEW YORK	685	103	788	0	0	0
PENNSYLVANIA	1,053	129	1,182	2,069	328	2,397
RHODE ISLAND	15	2	17	0	0	0
VERMONT	68	4	72	0	0	0
EAST NORTH CENTRAL	3,397	657	4,054	5,236	937	6,173
	84%	16%	100%	85%	15%	100%
ILLINOIS	640	146	786	0	0	0
INDIANA	714	165	879	4,095	870	4,965
MICHIGAN	662	165	827	0	0	0
OHIO	828	158	986	460	33	493
WISCONSIN	553	23	576	681	34	715

YEAR-TO-DATE
1983 PRODUCT MIX

	JAN-MAR SHIPMENTS			JAN-MAR PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	2,135	425	2,560	2,941	481	3,422
	83%	17%	100%	86%	14%	100%
IOWA	181	43	224	0	0	0
KANSAS	541	131	672	1,603	170	1,773
MINNESOTA	224	22	246	413	45	458
MISSOURI	812	142	954	221	110	331
NEBRASKA	138	39	177	704	156	860
NORTH DAKOTA	119	21	140	0	0	0
SOUTH DAKOTA	120	27	147	0	0	0
SOUTH ATLANTIC	12,866	6,936	19,802	13,546	7,755	21,301
	65%	35%	100%	64%	36%	100%
DELAWARE	394	68	462	0	0	0
FLORIDA	3,797	3,884	7,681	2,672	3,446	6,118
GEORGIA	2,073	1,224	3,297	5,941	3,225	9,166
MARYLAND	180	43	223	0	0	0
NORTH CAROLINA	3,118	831	3,949	3,987	1,039	5,026
SOUTH CAROLINA	1,886	621	2,507	0	0	0
VIRGINIA	951	166	1,117	946	45	991
WEST VIRGINIA	467	99	566	0	0	0
SOUTH CENTRAL	19,568	2,542	22,110	18,984	2,145	21,129
	89%	11%	100%	90%	10%	100%
ALABAMA	1,597	268	1,865	4,536	493	5,029
ARKANSAS	927	139	1,066	783	53	836
KENTUCKY	831	171	1,002	0	0	0
LOUISIANA	2,761	165	2,926	725	63	788
MISSISSIPPI	1,043	143	1,186	1,792	19	1,811
OKLAHOMA	2,013	217	2,230	228	27	255
TENNESSEE	937	192	1,129	1,678	272	1,950
TEXAS	9,459	1,247	10,706	9,242	1,218	10,460
MOUNTAIN	3,149	1,834	4,983	1,801	1,239	3,040
	63%	37%	100%	59%	41%	100%
ARIZONA	1,034	790	1,824	1,021	734	1,755
COLORADO	333	147	480	241	176	417
IDAHO	170	143	313	539	329	868
MONTANA	187	70	257	0	0	0
NEVADA	167	293	460	0	0	0
NEW MEXICO	930	201	1,131	0	0	0
UTAH	200	124	324	0	0	0
WYOMING	128	66	194	0	0	0
PACIFIC	1,309	2,699	4,008	1,532	3,110	4,642
	33%	67%	100%	33%	67%	100%
CALIFORNIA	521	1,656	2,177	722	2,064	2,786
OREGON	179	299	478	690	854	1,544
WASHINGTON	609	744	1,353	120	192	312

YEAR-TO-DATE
1983 PRODUCT MIX

	JAN-MAR SHIPMENTS			JAN-MAR PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	60	13	73	0	0	0
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	44,804 74%	15,433 26%	60,237 100%	46,109 74%	15,995 26%	62,104 100%
GOVT. & EXPORT	0	400	400			
CUMULATIVE BEGINNING INVENTORY	2,038	409	2,447			
OTHER (CANADA)				0	0	0
STATES WITH*				836	263	1,099
TOTAL	46,842 74%	16,242 26%	63,084 100%	46,945 74%	16,258 26%	63,203 100%

NOTE: FINAL 1982 PRODUCT MIX FOR TOTAL U.S. WAS 21% AND 79% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
MARCH 1983

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
TEXAS	4,042	16.5%	1	3,559	19.4%	1	483	7.9%	3
FLORIDA	2,738	11.2%	2	1,348	7.3%	2	1,390	22.6%	1
NORTH CAROLINA	1,528	6.2%	3	1,218	6.6%	3	310	5.0%	6
GEORGIA	1,365	5.6%	4	916	5.0%	5	449	7.3%	4
LOUISIANA	1,139	4.7%	5	1,082	5.9%	4	57	0.9%	28
OKLAHOMA	968	4.0%	6	878	4.8%	6	90	1.5%	15
SOUTH CAROLINA	962	3.9%	7	719	3.9%	7	243	4.0%	8
CALIFORNIA	842	3.4%	8	185	1.0%	28	657	10.7%	2
ALABAMA	760	3.1%	9	651	3.5%	8	109	1.8%	11
ARIZONA	654	2.7%	10	361	2.0%	17	293	4.8%	7
WASHINGTON	550	2.2%	11	216	1.2%	25	334	5.4%	5
PENNSYLVANIA	539	2.2%	12	477	2.6%	9	62	1.0%	22
TENNESSEE	524	2.1%	13	424	2.3%	12	100	1.6%	12
MISSISSIPPI	523	2.1%	14	464	2.5%	10	59	1.0%	24
VIRGINIA	494	2.0%	15	431	2.3%	11	63	1.0%	21
KENTUCKY	473	1.9%	16	374	2.0%	15	99	1.6%	13
INDIANA	464	1.9%	17	375	2.0%	13	89	1.4%	16
NEW MEXICO	442	1.8%	18	349	1.9%	19	93	1.5%	14
ARKANSAS	425	1.7%	19	374	2.0%	14	51	0.8%	31
MISSOURI	422	1.7%	20	356	1.9%	18	66	1.1%	20
OHIO	421	1.7%	21	363	2.0%	16	58	0.9%	25
MICHIGAN	398	1.6%	22	311	1.7%	21	87	1.4%	17
NEW YORK	398	1.6%	23	342	1.9%	20	56	0.9%	29
ILLINOIS	383	1.6%	24	302	1.6%	22	81	1.3%	18
WISCONSIN	306	1.2%	25	297	1.6%	23	9	0.1%	43
KANSAS	289	1.2%	26	230	1.3%	24	59	1.0%	23
WEST VIRGINIA	267	1.1%	27	209	1.1%	26	58	0.9%	26
DELAWARE	222	0.9%	28	197	1.1%	27	25	0.4%	34
OREGON	209	0.9%	29	80	0.4%	35	129	2.1%	9
NEVADA	195	0.8%	30	84	0.5%	34	111	1.8%	10
COLORADO	191	0.8%	31	134	0.7%	29	57	0.9%	27
IDAHO	140	0.6%	32	73	0.4%	36	67	1.1%	19
MONTANA	132	0.5%	33	96	0.5%	31	36	0.6%	32
UTAH	125	0.5%	34	72	0.4%	37	53	0.9%	30
MAINE	121	0.5%	35	117	0.6%	30	4	0.1%	46
IOWA	112	0.5%	36	95	0.5%	32	17	0.3%	37
MINNESOTA	95	0.4%	37	84	0.5%	33	11	0.2%	41
NEBRASKA	85	0.3%	38	66	0.4%	38	19	0.3%	35
WYOMING	79	0.3%	39	52	0.3%	42	27	0.4%	33
MARYLAND	74	0.3%	40	58	0.3%	39	16	0.3%	38
SOUTH DAKOTA	70	0.3%	41	58	0.3%	40	12	0.2%	40
NORTH DAKOTA	65	0.3%	42	53	0.3%	41	12	0.2%	39
ALASKA	54	0.2%	43	46	0.3%	43	8	0.1%	44
NEW HAMPSHIRE	54	0.2%	44	35	0.2%	45	19	0.3%	36
VERMONT	44	0.2%	45	43	0.2%	44	1	0.0%	49
MASSACHUSETTS	37	0.2%	46	27	0.1%	48	10	0.2%	42
NEW JERSEY	34	0.1%	47	29	0.2%	46	5	0.1%	45
CONNECTICUT	29	0.1%	48	28	0.2%	47	1	0.0%	48
RHODE ISLAND	9	0.0%	49	7	0.0%	49	2	0.0%	47
	24,492	100.0%		18,345	100.0%		6,147	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

6/23/83
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Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

April, 1983

Manufacturers shipped 25,166 mobile homes to retail sales locations and permanent sites during April, 1983. This was a 12% increase from the 22,423 homes shipped in April, 1982.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.
For further information, call (703) 979-6620

MOBILE HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1982	1983	PERCENTAGE CHANGE		1982	1983	PERCENTAGE CHANGE
JANUARY	13,894	18,109	+30%	JANUARY	13,894	18,109	+30%
FEBRUARY	17,199	19,683	+14%	JAN-FEB	31,093	37,792	+22%
MARCH	22,086	25,411	+15%	JAN-MAR	53,179	63,203	+19%
APRIL	22,294	25,128	+13%	JAN-APR	75,473	88,331	+17%
MAY	21,777			JAN-MAY	97,250		
JUNE	23,640			JAN-JUNE	120,890		
JULY	19,406			JAN-JULY	140,296		
AUGUST	22,227			JAN-AUG	162,523		
SEPTEMBER	21,215			JAN-SEPT	183,738		
OCTOBER	20,376			JAN-OCT	204,114		
NOVEMBER	18,791			JAN-NOV	222,905		
DECEMBER	15,915			JAN-DEC	238,820		

ESTIMATED MOBILE HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1982	1983	PERCENTAGE CHANGE		1982	1983	PERCENTAGE CHANGE
JANUARY	13,732	17,783	+30%	JANUARY	13,732	17,783	+30%
FEBRUARY	17,219	19,721	+15%	JAN-FEB	30,951	37,504	+21%
MARCH	22,085	25,580	+16%	JAN-MAR	53,036	63,084	+19%
APRIL	22,423	25,166	+12%	JAN-APR	75,459	88,250	+17%
MAY	21,788			JAN-MAY	97,247		
JUNE	23,457			JAN-JUNE	120,704		
JULY	19,456			JAN-JULY	140,160		
AUGUST	22,102			JAN-AUG	162,262		
SEPTEMBER	21,271			JAN-SEPT	183,533		
OCTOBER	20,346			JAN-OCT	203,879		
NOVEMBER	18,903			JAN-NOV	222,782		
DECEMBER	16,026			JAN-DEC	238,808		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1982	1983		1982	1983
JANUARY	5.5%	5.2%	JANUARY	761	937
FEBRUARY	4.3%	4.6%	FEBRUARY	741	899
MARCH	3.4%	2.9%	MARCH	742	730
APRIL	2.7%	2.8%	APRIL	613	692
MAY	2.8%		MAY	602	
JUNE	3.3%		JUNE	785	
JULY	3.8%		JULY	735	
AUGUST	3.9%		AUGUST	860	
SEPTEMBER	3.8%		SEPTEMBER	804	
OCTOBER	4.1%		OCTOBER	834	
NOVEMBER	3.8%		NOVEMBER	722	
DECEMBER	3.8%		DECEMBER	611	

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MOBILE HOME PRODUCTION

	APRIL			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
NORTHEAST	1,039	1,135	+9%	2,985	3,532	+18%
CONNECTICUT	0	0	0%	0	0	0%
MAINE	0	0	0%	0	0	0%
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE	0	0	0%	0	0	0%
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK	0	0	0%	0	0	0%
PENNSYLVANIA	1,039	1,135	+9%	2,985	3,532	+18%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT	0	0	0%	0	0	0%
EAST NORTH CENTRAL	2,388	3,036	+27%	6,653	9,209	+38%
ILLINOIS	0	0	0%	0	0	0%
INDIANA	1,945	2,396	+23%	5,461	7,361	+35%
MICHIGAN	0	0	0%	0	0	0%
OHIO	150	290	+93%	328	783	NM
WISCONSIN	293	350	+19%	864	1,065	+23%
WEST NORTH CENTRAL	1,806	1,365	-24%	6,299	4,787	-24%
IOWA	0	0	0%	0	0	0%
KANSAS	1,020	666	-35%	3,705	2,439	-34%
MINNESOTA	178	235	+32%	583	693	+19%
MISSOURI	183	133	-27%	598	464	-22%
NEBRASKA	425	331	-22%	1,413	1,191	-16%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA	0	0	0%	0	0	0%
SOUTH ATLANTIC	6,337	7,817	+23%	22,834	29,118	+28%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,509	1,922	+27%	6,028	8,040	+33%
GEORGIA	2,940	3,577	+22%	10,507	12,743	+21%
MARYLAND	0	0	0%	0	0	0%
NORTH CAROLINA	1,634	1,839	+13%	5,561	6,865	+23%
SOUTH CAROLINA	0	0	0%	0	0	0%
VIRGINIA	254	479	+89%	738	1,470	+99%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	7,903	8,320	+5%	26,652	29,449	+10%
ALABAMA	1,822	2,319	+27%	6,118	7,348	+20%
ARKANSAS	364	305	-16%	1,107	1,141	+3%
KENTUCKY	0	0	0%	0	0	0%
LOUISIANA	359	312	-13%	1,145	1,100	-4%
MISSISSIPPI	545	673	+23%	1,795	2,484	+38%
OKLAHOMA	91	106	+16%	398	361	-9%
TENNESSEE	831	906	+9%	2,507	2,856	+14%
TEXAS	3,891	3,699	-5%	13,582	14,159	+4%

MOBILE HOME PRODUCTION

	APRIL			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
MOUNTAIN	904	1,117	+24%	3,454	4,157	+20%
ARIZONA	427	590	+38%	1,785	2,345	+31%
COLORADO	147	134	-9%	491	551	+12%
IDAHO	330	393	+19%	1,178	1,261	+7%
MONTANA	0	0	0%	0	0	0%
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH	0	0	0%	0	0	0%
WYOMING	0	0	0%	0	0	0%
PACIFIC	1,505	1,819	+21%	5,203	6,461	+24%
CALIFORNIA	812	1,090	+34%	2,879	3,876	+35%
OREGON	574	589	+3%	1,920	2,133	+11%
WASHINGTON	119	140	+18%	404	452	+12%
ALASKA	0	0	0%	0	0	0%
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	412	519	+26%	1,393	1,618	+16%
TOTAL PRODUCTION	22,294	25,128	+13%	75,473	88,331	+17%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE HOME SHIPMENTS

	APRIL			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
NORTHEAST	1,206	1,499	+24%	3,132	4,146	+32%
CONNECTICUT	18	24	+33%	73	78	+7%
MAINE	59	97	+64%	151	287	+90%
MASSACHUSETTS	32	46	+44%	100	129	+29%
NEW HAMPSHIRE	54	63	+17%	141	204	+45%
NEW JERSEY	40	52	+30%	115	172	+50%
NEW YORK	388	526	+36%	961	1,314	+37%
PENNSYLVANIA	558	615	+10%	1,474	1,797	+22%
RHODE ISLAND	7	12	+71%	13	29	NM
VERMONT	50	64	+28%	104	136	+31%

MOBILE HOME SHIPMENTS

	APRIL			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
EAST NORTH CENTRAL	1,372	2,026	+48%	3,876	6,080	+57%
ILLINOIS	238	361	+52%	675	1,147	+70%
INDIANA	333	420	+26%	854	1,299	+52%
MICHIGAN	248	426	+72%	771	1,253	+63%
OHIO	363	497	+37%	1,038	1,483	+43%
WISCONSIN	190	322	+69%	538	898	+67%
WEST NORTH CENTRAL	970	1,247	+29%	3,102	3,807	+23%
IOWA	85	91	+7%	221	315	+43%
KANSAS	245	312	+27%	875	984	+12%
MINNESOTA	137	146	+7%	388	392	+1%
MISSOURI	269	450	+67%	854	1,404	+64%
NEBRASKA	69	109	+58%	236	286	+21%
NORTH DAKOTA	112	65	-42%	352	205	-42%
SOUTH DAKOTA	53	74	+40%	176	221	+26%
SOUTH ATLANTIC	5,969	7,569	+27%	20,918	27,371	+31%
DELAWARE	125	215	+72%	402	677	+68%
FLORIDA	1,936	2,387	+23%	7,741	10,068	+30%
GEORGIA	1,080	1,431	+33%	3,957	4,728	+19%
MARYLAND	96	102	+6%	398	325	-18%
NORTH CAROLINA	1,217	1,566	+29%	3,974	5,515	+39%
SOUTH CAROLINA	653	953	+46%	2,175	3,460	+59%
VIRGINIA	530	584	+10%	1,362	1,701	+25%
WEST VIRGINIA	332	331	+0%	909	897	-1%
SOUTH CENTRAL	9,201	8,631	-6%	31,004	30,741	-1%
ALABAMA	464	842	+81%	1,549	2,707	+75%
ARKANSAS	323	441	+37%	935	1,507	+61%
KENTUCKY	427	496	+16%	1,210	1,498	+24%
LOUISIANA	1,442	1,164	-19%	4,925	4,090	-17%
MISSISSIPPI	439	607	+38%	1,269	1,793	+41%
OKLAHOMA	1,227	863	-30%	4,426	3,093	-30%
TENNESSEE	592	564	-5%	1,736	1,693	-2%
TEXAS	4,287	3,654	-15%	14,954	14,360	-4%
MOUNTAIN	1,606	1,776	+11%	5,694	6,759	+19%
ARIZONA	370	608	+64%	1,711	2,432	+42%
COLORADO	210	173	-18%	765	653	-15%
IDAHO	126	149	+18%	375	462	+23%
MONTANA	90	159	+77%	251	416	+66%
NEVADA	108	150	+39%	420	610	+45%
NEW MEXICO	461	380	-18%	1,242	1,511	+22%
UTAH	137	94	-31%	455	418	-8%
WYOMING	104	63	-39%	475	257	-46%
PACIFIC	1,313	1,593	+21%	4,660	5,601	+20%
CALIFORNIA	644	893	+39%	2,378	3,070	+29%
OREGON	181	256	+41%	657	734	+12%
WASHINGTON	488	444	-9%	1,625	1,797	+11%

MOBILE HOME SHIPMENTS

	APRIL			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
ALASKA	43	37	-14%	148	110	-26%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	742	730		2,843	3,177	
GOVT. EXPORT	1	58		82	458	
TOTAL SHIPMENTS	22,423	25,166	+12%	75,459	88,250	+17%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE 1983 PRODUCT MIX

	JAN-APR SHIPMENTS			JAN-APR PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	3,651	495	4,146	3,055	477	3,532
	88%	12%	100%	86%	14%	100%
CONNECTICUT	72	6	78	0	0	0
MAINE	278	9	287	0	0	0
MASSACHUSETTS	92	37	129	0	0	0
NEW HAMPSHIRE	171	33	204	0	0	0
NEW JERSEY	131	41	172	0	0	0
NEW YORK	1,152	162	1,314	0	0	0
PENNSYLVANIA	1,598	199	1,797	3,055	477	3,532
RHODE ISLAND	26	3	29	0	0	0
VERMONT	131	5	136	0	0	0
EAST NORTH CENTRAL	5,065	1,015	6,080	7,769	1,440	9,209
	83%	17%	100%	84%	16%	100%
ILLINOIS	921	226	1,147	0	0	0
INDIANA	1,051	248	1,299	6,034	1,327	7,361
MICHIGAN	993	260	1,253	0	0	0
OHIO	1,235	248	1,483	727	56	783
WISCONSIN	865	33	898	1,008	57	1,065

YEAR-TO-DATE
1983 PRODUCT MIX

	JAN-APR SHIPMENTS			JAN-APR PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	3,149	658	3,807	4,092	695	4,787
	83%	17%	100%	85%	15%	100%
IOWA	259	56	315	0	0	0
KANSAS	787	197	984	2,194	245	2,439
MINNESOTA	356	36	392	632	61	693
MISSOURI	1,182	222	1,404	303	161	464
NEBRASKA	219	67	286	963	228	1,191
NORTH DAKOTA	170	35	205	0	0	0
SOUTH DAKOTA	176	45	221	0	0	0
SOUTH ATLANTIC	17,946	9,425	27,371	18,716	10,402	29,118
	66%	34%	100%	64%	36%	100%
DELAWARE	581	96	677	0	0	0
FLORIDA	4,952	5,116	10,068	3,488	4,552	8,040
GEORGIA	2,997	1,731	4,728	8,328	4,415	12,743
MARYLAND	267	58	325	0	0	0
NORTH CAROLINA	4,368	1,147	5,515	5,493	1,372	6,865
SOUTH CAROLINA	2,581	879	3,460	0	0	0
VIRGINIA	1,456	245	1,701	1,407	63	1,470
WEST VIRGINIA	744	153	897	0	0	0
SOUTH CENTRAL	27,144	3,597	30,741	26,379	3,070	29,449
	88%	12%	100%	90%	10%	100%
ALABAMA	2,314	393	2,707	6,641	707	7,348
ARKANSAS	1,319	188	1,507	1,066	75	1,141
KENTUCKY	1,216	282	1,498	0	0	0
LOUISIANA	3,872	218	4,090	1,018	82	1,100
MISSISSIPPI	1,595	198	1,793	2,456	28	2,484
OKLAHOMA	2,773	320	3,093	308	53	361
TENNESSEE	1,405	288	1,693	2,387	469	2,856
TEXAS	12,650	1,710	14,360	12,503	1,656	14,159
MOUNTAIN	4,284	2,475	6,759	2,437	1,720	4,157
	63%	37%	100%	59%	41%	100%
ARIZONA	1,360	1,072	2,432	1,342	1,003	2,345
COLORADO	458	195	653	313	238	551
IDAHO	252	210	462	782	479	1,261
MONTANA	304	112	416	0	0	0
NEVADA	237	373	610	0	0	0
NEW MEXICO	1,247	264	1,511	0	0	0
UTAH	258	160	418	0	0	0
WYOMING	168	89	257	0	0	0
PACIFIC	1,771	3,830	5,601	2,090	4,371	6,461
	32%	68%	100%	32%	68%	100%
CALIFORNIA	738	2,332	3,070	1,012	2,864	3,876
OREGON	271	463	734	926	1,207	2,133
WASHINGTON	762	1,035	1,797	152	300	452

YEAR-TO-DATE
1983 PRODUCT MIX

	JAN-APR SHIPMENTS			JAN-APR PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	88	22	110	0	0	0
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	63,098 75%	21,517 25%	84,615 100%	64,538 74%	22,175 26%	86,713 100%
GOVT. & EXPORT	0	458	458			
CUMULATIVE BEGINNING INVENTORY	2,635	542	3,177			
OTHER (CANADA)				0	0	0
STATES WITH*				1,259	359	1,618
TOTAL	65,733 74%	22,517 26%	88,250 100%	65,797 74%	22,534 26%	88,331 100%

NOTE: FINAL 1982 PRODUCT MIX FOR TOTAL U.S. WAS 21% AND 79% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
APRIL 1983

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
TEXAS	3,654	15.0%	1	3,191	17.4%	1	463	7.6%	4
FLORIDA	2,387	9.8%	2	1,155	6.3%	3	1,232	20.2%	1
NORTH CAROLINA	1,566	6.4%	3	1,250	6.8%	2	316	5.2%	5
GEORGIA	1,431	5.9%	4	924	5.1%	5	507	8.3%	3
LOUISIANA	1,164	4.8%	5	1,111	6.1%	4	53	0.9%	28
SOUTH CAROLINA	953	3.9%	6	695	3.8%	8	258	4.2%	8
CALIFORNIA	893	3.7%	7	217	1.2%	26	676	11.1%	2
OKLAHOMA	863	3.5%	8	760	4.2%	6	103	1.7%	12
ALABAMA	842	3.5%	9	717	3.9%	7	125	2.1%	10
PENNSYLVANIA	615	2.5%	10	545	3.0%	10	70	1.2%	21
ARIZONA	608	2.5%	11	326	1.8%	20	282	4.6%	7
MISSISSIPPI	607	2.5%	12	552	3.0%	9	55	0.9%	26
VIRGINIA	584	2.4%	13	505	2.8%	11	79	1.3%	20
TENNESSEE	564	2.3%	14	468	2.6%	12	96	1.6%	13
NEW YORK	526	2.2%	15	467	2.6%	13	59	1.0%	25
OHIO	497	2.0%	16	407	2.2%	14	90	1.5%	15
KENTUCKY	496	2.0%	17	385	2.1%	16	111	1.8%	11
MISSOURI	450	1.8%	18	370	2.0%	17	80	1.3%	18
WASHINGTON	444	1.8%	19	153	0.8%	28	291	4.8%	6
ARKANSAS	441	1.8%	20	392	2.1%	15	49	0.8%	29
MICHIGAN	426	1.7%	21	331	1.8%	19	95	1.6%	14
INDIANA	420	1.7%	22	337	1.8%	18	83	1.4%	16
NEW MEXICO	380	1.6%	23	317	1.7%	21	63	1.0%	24
ILLINOIS	361	1.5%	24	281	1.5%	23	80	1.3%	17
WEST VIRGINIA	331	1.4%	25	277	1.5%	24	54	0.9%	27
WISCONSIN	322	1.3%	26	312	1.7%	22	10	0.2%	43
KANSAS	312	1.3%	27	246	1.3%	25	66	1.1%	23
OREGON	256	1.1%	28	92	0.5%	33	164	2.7%	9
DELAWARE	215	0.9%	29	187	1.0%	27	28	0.5%	33
COLORADO	173	0.7%	30	125	0.7%	30	48	0.8%	30
MONTANA	159	0.7%	31	117	0.6%	31	42	0.7%	31
NEVADA	150	0.6%	32	70	0.4%	38	80	1.3%	19
IDAHO	149	0.6%	33	82	0.4%	35	67	1.1%	22
MINNESOTA	146	0.6%	34	132	0.7%	29	14	0.2%	39
NEBRASKA	109	0.4%	35	81	0.4%	36	28	0.5%	34
MARYLAND	102	0.4%	36	87	0.5%	34	15	0.2%	37
MAINE	97	0.4%	37	94	0.5%	32	3	0.0%	47
UTAH	94	0.4%	38	58	0.3%	41	36	0.6%	32
IOWA	91	0.4%	39	78	0.4%	37	13	0.2%	41
SOUTH DAKOTA	74	0.3%	40	56	0.3%	42	18	0.3%	36
NORTH DAKOTA	65	0.3%	41	51	0.3%	43	14	0.2%	40
VERMONT	64	0.3%	42	63	0.3%	39	1	0.0%	49
NEW HAMPSHIRE	63	0.3%	43	58	0.3%	40	5	0.1%	45
WYOMING	63	0.3%	44	40	0.2%	45	23	0.4%	35
NEW JERSEY	52	0.2%	45	40	0.2%	44	12	0.2%	42
MASSACHUSETTS	46	0.2%	46	32	0.2%	46	14	0.2%	38
ALASKA	37	0.2%	47	28	0.2%	47	9	0.1%	44
CONNECTICUT	24	0.1%	48	21	0.1%	48	3	0.0%	46
RHODE ISLAND	12	0.0%	49	11	0.1%	49	1	0.0%	48
	24,378	100.0%		18,294	100.0%		6,084	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

7/26/83 A6325-1-A

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

May, 1983

Manufacturers shipped 26,951 mobile homes to retail sales locations and permanent sites during May, 1983. This was a 24% increase from the 21,788 homes shipped in May, 1982.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.
For further information, call (703) 979-6620

MOBILE HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1982	1983	PERCENTAGE CHANGE		1982	1983	PERCENTAGE CHANGE
JANUARY	13,894	18,109	+30%	JANUARY	13,894	18,109	+30%
FEBRUARY	17,199	19,683	+14%	JAN-FEB	31,093	37,792	+22%
MARCH	22,086	25,411	+15%	JAN-MAR	53,179	63,203	+19%
APRIL	22,294	25,128	+13%	JAN-APR	75,473	88,331	+17%
MAY	21,777	26,780	+23%	JAN-MAY	97,250	115,111	+18%
JUNE	23,640			JAN-JUNE	120,890		
JULY	19,406			JAN-JULY	140,296		
AUGUST	22,227			JAN-AUG	162,523		
SEPTEMBER	21,215			JAN-SEPT	183,738		
OCTOBER	20,376			JAN-OCT	204,114		
NOVEMBER	18,791			JAN-NOV	222,905		
DECEMBER	15,915			JAN-DEC	238,820		

ESTIMATED MOBILE HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1982	1983	PERCENTAGE CHANGE		1982	1983	PERCENTAGE CHANGE
JANUARY	13,732	17,783	+30%	JANUARY	13,732	17,783	+30%
FEBRUARY	17,219	19,721	+15%	JAN-FEB	30,951	37,504	+21%
MARCH	22,085	25,580	+16%	JAN-MAR	53,036	63,084	+19%
APRIL	22 423	25,166	+12%	JAN-APR	75,459	88,250	+17%
MAY	21,788	26,951	+24%	JAN-MAY	97,247	115,201	+18%
JUNE	23,457			JAN-JUNE	120,704		
JULY	19,456			JAN-JULY	140,160		
AUGUST	22,102			JAN-AUG	162,262		
SEPTEMBER	21,271			JAN-SEPT	183,533		
OCTOBER	20,346			JAN-OCT	203,879		
NOVEMBER	18,903			JAN-NOV	222,782		
DECEMBER	16,026			JAN-DEC	238,808		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1982	1983		1982	1983
JANUARY	5.5%	5.2%	JANUARY	761	937
FEBRUARY	4.3%	4.6%	FEBRUARY	741	899
MARCH	3.4%	2.9%	MARCH	742	730
APRIL	2.7%	2.8%	APRIL	613	692
MAY	2.8%	1.9%	MAY	602	521
JUNE	3.3%		JUNE	785	
JULY	3.8%		JULY	735	
AUGUST	3.9%		AUGUST	860	
SEPTEMBER	3.8%		SEPTEMBER	804	
OCTOBER	4.1%		OCTOBER	834	
NOVEMBER	3.8%		NOVEMBER	722	
DECEMBER	3.8%		DECEMBER	611	

MOBILE HOME PRODUCTION

	MAY			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
NORTHEAST	1,056	1,303	+23%	4,041	4,835	+20%
CONNECTICUT	0	0	0%	0	0	0%
MAINE	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK	*	*	---	*	*	---
PENNSYLVANIA	1,056	1,303	+23%	4,041	4,835	+20%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT	*	*	---	*	*	---
EAST NORTH CENTRAL	2,458	3,334	+36%	9,111	12,543	+38%
ILLINOIS	*	*	---	*	*	---
INDIANA	1,997	2,664	+33%	7,458	10,025	+34%
MICHIGAN	*	*	---	*	*	---
OHIO	145	259	+79%	473	1,042	NM
WISCONSIN	316	411	+30%	1,180	1,476	+25%
WEST NORTH CENTRAL	1,673	1,486	-11%	7,972	6,273	-21%
IOWA	*	*	---	*	*	---
KANSAS	930	727	-22%	4,635	3,166	-32%
MINNESOTA	206	265	+29%	789	958	+21%
MISSOURI	174	149	-14%	772	613	-21%
NEBRASKA	363	345	-5%	1,776	1,536	-14%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA	*	*	---	*	*	---
SOUTH ATLANTIC	6,351	8,298	+31%	29,185	37,416	+28%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,353	1,887	+39%	7,381	9,927	+34%
GEORGIA	3,030	3,670	+21%	13,537	16,413	+21%
MARYLAND	*	*	---	*	*	---
NORTH CAROLINA	1,659	2,252	+36%	7,220	9,117	+26%
SOUTH CAROLINA	*	*	---	*	*	---
VIRGINIA	309	489	+58%	1,047	1,959	+87%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	7,490	8,717	+16%	34,142	38,166	+12%
ALABAMA	1,763	2,406	+36%	7,881	9,754	+24%
ARKANSAS	333	357	+7%	1,440	1,498	+4%
KENTUCKY	*	*	---	*	*	---
LOUISIANA	342	332	-3%	1,487	1,432	-4%
MISSISSIPPI	554	654	+18%	2,349	3,138	+34%
OKLAHOMA	63	136	NM	461	497	+8%
TENNESSEE	780	1,011	+30%	3,287	3,867	+18%
TEXAS	3,655	3,821	+5%	17,237	17,980	+4%

MOBILE HOME PRODUCTION

	MAY			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
MOUNTAIN	856	1,136	+33%	4,310	5,293	+23%
ARIZONA	429	563	+31%	2,214	2,908	+31%
COLORADO	111	130	+17%	602	681	+13%
IDAHO	316	443	+40%	1,494	1,704	+14%
MONTANA	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH	*	*	---	*	*	---
WYOMING	0	0	0%	0	0	0%
PACIFIC	1,434	1,909	+33%	6,637	8,370	+26%
CALIFORNIA	823	1,115	+35%	3,702	4,991	+35%
OREGON	511	633	+24%	2,431	2,766	+14%
WASHINGTON	100	161	+61%	504	613	+22%
ALASKA	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	459	597	+30%	1,852	2,215	+20%
TOTAL PRODUCTION	21,777	26,780	+23%	97,250	115,111	+18%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE HOME SHIPMENTS

	MAY			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
NORTHEAST	1,305	1,753	+34%	4,437	5,899	+33%
CONNECTICUT	21	24	+14%	94	102	+9%
MAINE	103	123	+19%	254	410	+61%
MASSACHUSETTS	46	94	NM	146	223	+53%
NEW HAMPSHIRE	81	109	+35%	222	313	+41%
NEW JERSEY	50	49	-2%	165	221	+34%
NEW YORK	441	607	+38%	1,402	1,921	+37%
PENNSYLVANIA	506	665	+31%	1,980	2,462	+24%
RHODE ISLAND	6	21	NM	19	50	NM
VERMONT	51	61	+20%	155	197	+27%

MOBILE HOME SHIPMENTS

	MAY			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
EAST NORTH CENTRAL	1,523	2,229	+46%	5,399	8,309	+54%
ILLINOIS	284	372	+31%	959	1,519	+58%
INDIANA	346	510	+47%	1,200	1,809	+51%
MICHIGAN	280	513	+83%	1,051	1,766	+68%
OHIO	386	508	+32%	1,424	1,991	+40%
WISCONSIN	227	326	+44%	765	1,224	+60%
WEST NORTH CENTRAL	1,012	1,396	+38%	4,114	5,203	+26%
IOWA	94	124	+32%	315	439	+39%
KANSAS	240	321	+34%	1,115	1,305	+17%
MINNESOTA	170	243	+43%	558	635	+14%
MISSOURI	269	470	+75%	1,123	1,874	+67%
NEBRASKA	77	86	+12%	313	372	+19%
NORTH DAKOTA	101	75	-26%	453	280	-38%
SOUTH DAKOTA	61	77	+26%	237	298	+26%
SOUTH ATLANTIC	5,762	8,093	+40%	26,680	35,464	+33%
DELAWARE	111	224	NM	513	901	+76%
FLORIDA	1,804	2,304	+28%	9,545	12,372	+30%
GEORGIA	945	1,460	+54%	4,902	6,188	+26%
MARYLAND	83	101	+22%	481	426	-11%
NORTH CAROLINA	1,337	1,903	+42%	5,311	7,418	+40%
SOUTH CAROLINA	687	1,074	+56%	2,862	4,534	+58%
VIRGINIA	511	648	+27%	1,873	2,349	+25%
WEST VIRGINIA	284	379	+33%	1,193	1,276	+7%
SOUTH CENTRAL	8,765	9,110	+4%	39,769	39,851	+0%
ALABAMA	473	915	+93%	2,022	3,622	+79%
ARKANSAS	314	495	+58%	1,249	2,002	+60%
KENTUCKY	437	514	+18%	1,647	2,012	+22%
LOUISIANA	1,503	1,298	-14%	6,428	5,388	-16%
MISSISSIPPI	473	647	+37%	1,742	2,440	+40%
OKLAHOMA	1,104	879	-20%	5,530	3,972	-28%
TENNESSEE	460	586	+27%	2,196	2,279	+4%
TEXAS	4,001	3,776	-6%	18,955	18,136	-4%
MOUNTAIN	1,513	1,805	+19%	7,207	8,564	+19%
ARIZONA	395	555	+41%	2,106	2,987	+42%
COLORADO	191	199	+4%	956	852	-11%
IDAHO	113	164	+45%	488	626	+28%
MONTANA	72	153	NM	323	569	+76%
NEVADA	147	147	+0%	567	757	+34%
NEW MEXICO	366	412	+13%	1,608	1,923	+20%
UTAH	131	113	-14%	586	531	-9%
WYOMING	98	62	-37%	573	319	-44%
PACIFIC	1,240	1,763	+42%	5,900	7,364	+25%
CALIFORNIA	683	964	+41%	3,061	4,034	+32%
OREGON	178	255	+43%	835	989	+18%
WASHINGTON	379	544	+44%	2,004	2,341	+17%

MOBILE HOME SHIPMENTS

	MAY			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
ALASKA	51	34	-33%	199	144	-28%
HAWAII	0	0	0%	0	0	0%
D.C. U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	613	692		3,456	3,869	
GOVT. EXPORT	4	76		86	534	
TOTAL SHIPMENTS	21,788	26,951	+24%	97,247	115,201	+18%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE 1983 PRODUCT MIX

	JAN-MAY SHIPMENTS			JAN-MAY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	5,170	729	5,899	4,158	677	4,835
	88%	12%	100%	86%	14%	100%
CONNECTICUT	96	6	102	0	0	0
MAINE	399	11	410	*	*	*
MASSACHUSETTS	165	58	223	0	0	0
NEW HAMPSHIRE	267	46	313	*	*	*
NEW JERSEY	170	51	221	0	0	0
NEW YORK	1,665	256	1,921	*	*	*
PENNSYLVANIA	2,177	285	2,462	4,158	677	4,835
RHODE ISLAND	47	3	50	0	0	0
VERMONT	184	13	197	*	*	*
EAST NORTH CENTRAL	6,882	1,427	8,309	10,511	2,032	12,543
	83%	17%	100%	84%	16%	100%
ILLINOIS	1,204	315	1,519	*	*	*
INDIANA	1,461	348	1,809	8,156	1,869	10,025
MICHIGAN	1,386	380	1,766	*	*	*
OHIO	1,656	335	1,991	955	87	1,042
WISCONSIN	1,175	49	1,224	1,400	76	1,476

YEAR-TO-DATE
1983 PRODUCT MIX

	JAN-MAY SHIPMENTS			JAN-MAY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	4,306	897	5,203	5,309	964	6,273
	83%	17%	100%	85%	15%	100%
IOWA	361	78	439	*	*	*
KANSAS	1,047	258	1,305	2,845	321	3,166
MINNESOTA	567	68	635	854	104	958
MISSOURI	1,589	285	1,874	392	221	613
NEBRASKA	286	86	372	1,218	318	1,536
NORTH DAKOTA	225	55	280	0	0	0
SOUTH DAKOTA	231	67	298	*	*	*
SOUTH ATLANTIC	23,441	12,023	35,464	24,217	13,199	37,416
	66%	34%	100%	65%	35%	100%
DELAWARE	773	128	901	0	0	0
FLORIDA	6,065	6,307	12,372	4,295	5,632	9,927
GEORGIA	3,922	2,266	6,188	10,705	5,708	16,413
MARYLAND	357	69	426	*	*	*
NORTH CAROLINA	5,873	1,545	7,418	7,341	1,776	9,117
SOUTH CAROLINA	3,392	1,142	4,534	*	*	*
VIRGINIA	1,997	352	2,349	1,876	83	1,959
WEST VIRGINIA	1,062	214	1,276	0	0	0
SOUTH CENTRAL	35,063	4,788	39,851	34,106	4,060	38,166
	88%	12%	100%	89%	11%	100%
ALABAMA	3,080	542	3,622	8,838	916	9,754
ARKANSAS	1,749	253	2,002	1,396	102	1,498
KENTUCKY	1,625	387	2,012	*	*	*
LOUISIANA	5,084	304	5,388	1,322	110	1,432
MISSISSIPPI	2,188	252	2,440	3,082	56	3,138
OKLAHOMA	3,562	410	3,972	428	69	497
TENNESSEE	1,881	398	2,279	3,223	644	3,867
TEXAS	15,894	2,242	18,136	15,817	2,163	17,980
MOUNTAIN	5,336	3,228	8,564	3,037	2,256	5,293
	62%	38%	100%	57%	43%	100%
ARIZONA	1,639	1,348	2,987	1,636	1,272	2,908
COLORADO	573	279	852	369	312	681
IDAHO	328	298	626	1,032	672	1,704
MONTANA	405	164	569	*	*	*
NEVADA	292	465	757	0	0	0
NEW MEXICO	1,576	347	1,923	0	0	0
UTAH	323	208	531	*	*	*
WYOMING	200	119	319	0	0	0
PACIFIC	2,270	5,094	7,364	2,621	5,749	8,370
	31%	69%	100%	31%	69%	100%
CALIFORNIA	966	3,068	4,034	1,281	3,710	4,991
OREGON	357	632	989	1,159	1,607	2,766
WASHINGTON	947	1,394	2,341	181	432	613

YEAR-TO-DATE
1983 PRODUCT MIX

	JAN-MAY SHIPMENTS			JAN-MAY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	111	33	144	*	*	*
HAWAII	0	0	0	0	0	0
D.C. U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	82,579 75%	28,219 25%	110,798 100%	83,959 74%	28,937 26%	112,896 100%
GOVT. EXPORT	0	534	534			
CUMULATIVE BEGINNING INVENTORY	3,193	676	3,869			
OTHER (CANADA)				0	0	0
STATES WITH*				1,727	488	2,215
TOTAL	85,772 74%	29,429 26%	115,201 100%	85,686 74%	29,425 26%	115,111 100%

NOTE: FINAL 1982 PRODUCT MIX FOR TOTAL U.S. WAS 21% AND 79% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
MAY 1983

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
TEXAS	3,776	14.6%	1	3,244	17.0%	1	532	7.9%	4
FLORIDA	2,304	8.9%	2	1,113	5.8%	4	1,191	17.8%	1
NORTH CAROLINA	1,903	7.4%	3	1,505	7.9%	2	398	5.9%	5
GEORGIA	1,460	5.7%	4	925	4.8%	5	535	8.0%	3
LOUISIANA	1,298	5.0%	5	1,212	6.4%	3	86	1.3%	22
SOUTH CAROLINA	1,074	4.2%	6	811	4.3%	6	263	3.9%	8
CALIFORNIA	964	3.7%	7	228	1.2%	26	736	11.0%	2
ALABAMA	915	3.5%	8	766	4.0%	8	149	2.2%	10
OKLAHOMA	879	3.4%	9	789	4.1%	7	90	1.3%	18
PENNSYLVANIA	665	2.6%	10	579	3.0%	10	86	1.3%	23
VIRGINIA	648	2.5%	11	541	2.8%	11	107	1.6%	13
MISSISSIPPI	647	2.5%	12	593	3.1%	9	54	0.8%	30
NEW YORK	607	2.4%	13	513	2.7%	12	94	1.4%	16
TENNESSEE	586	2.3%	14	476	2.5%	13	110	1.6%	12
ARIZONA	555	2.2%	15	279	1.5%	24	276	4.1%	7
WASHINGTON	544	2.1%	16	185	1.0%	29	359	5.4%	6
KENTUCKY	514	2.0%	17	409	2.1%	17	105	1.6%	14
MICHIGAN	513	2.0%	18	393	2.1%	19	120	1.8%	11
INDIANA	510	2.0%	19	410	2.1%	16	100	1.5%	15
OHIO	508	2.0%	20	421	2.2%	15	87	1.3%	21
ARKANSAS	495	1.9%	21	430	2.3%	14	65	1.0%	26
MISSOURI	470	1.8%	22	407	2.1%	18	63	0.9%	27
NEW MEXICO	412	1.6%	23	329	1.7%	20	83	1.2%	25
WEST VIRGINIA	379	1.5%	24	318	1.7%	21	61	0.9%	29
ILLINOIS	372	1.4%	25	283	1.5%	23	89	1.3%	19
WISCONSIN	326	1.3%	26	310	1.6%	22	16	0.2%	41
KANSAS	321	1.2%	27	260	1.4%	25	61	0.9%	28
OREGON	255	1.0%	28	86	0.5%	36	169	2.5%	9
MINNESOTA	243	0.9%	29	211	1.1%	27	32	0.5%	34
DELAWARE	224	0.9%	30	192	1.0%	28	32	0.5%	33
COLORADO	199	0.8%	31	115	0.6%	31	84	1.3%	24
IDAHO	164	0.6%	32	76	0.4%	37	88	1.3%	20
MONTANA	153	0.6%	33	101	0.5%	33	52	0.8%	31
NEVADA	147	0.6%	34	55	0.3%	41	92	1.4%	17
IOWA	124	0.5%	35	102	0.5%	32	22	0.3%	36
MAINE	123	0.5%	36	121	0.6%	30	2	0.0%	47
UTAH	113	0.4%	37	65	0.3%	40	48	0.7%	32
NEW HAMPSHIRE	109	0.4%	38	96	0.5%	34	13	0.2%	42
MARYLAND	101	0.4%	39	90	0.5%	35	11	0.2%	44
MASSACHUSETTS	94	0.4%	40	73	0.4%	38	21	0.3%	38
NEBRASKA	86	0.3%	41	67	0.4%	39	19	0.3%	40
SOUTH DAKOTA	77	0.3%	42	55	0.3%	43	22	0.3%	37
NORTH DAKOTA	75	0.3%	43	55	0.3%	42	20	0.3%	39
WYOMING	62	0.2%	44	32	0.2%	46	30	0.4%	35
VERMONT	61	0.2%	45	53	0.3%	44	8	0.1%	46
NEW JERSEY	49	0.2%	46	39	0.2%	45	10	0.1%	45
ALASKA	34	0.1%	47	23	0.1%	48	11	0.2%	43
CONNECTICUT	24	0.1%	48	24	0.1%	47	0	0.0%	48
RHODE ISLAND	21	0.1%	49	21	0.1%	49	0	0.0%	49
	25,775	100.0%		19,073	100.0%		6,702	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

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8/19/83
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Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

June, 1983

Manufacturers shipped 29,484 mobile homes to retail sales locations and permanent sites during June, 1983. This was a 26% increase from the 23,457 homes shipped in June, 1982.

DATA SOURCE: National Conference of States on
Building Codes and Standards, Inc.
For further information, call (703) 979-6620

MOBILE HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1982	1983	PERCENTAGE CHANGE		1982	1983	PERCENTAGE CHANGE
JANUARY	13,894	18,109	+30%	JANUARY	13,894	18,109	+30%
FEBRUARY	17,199	19,683	+14%	JAN-FEB	31,093	37,792	+22%
MARCH	22,086	25,411	+15%	JAN-MAR	53,179	63,203	+19%
APRIL	22,294	25,128	+13%	JAN-APR	75,473	88,331	+17%
MAY	21,777	26,780	+23%	JAN-MAY	97,250	115,111	+18%
JUNE	23,640	29,536	+25%	JAN-JUNE	120,890	144,647	+20%
JULY	19,406			JAN-JULY	140,296		
AUGUST	22,227			JAN-AUG	162,523		
SEPTEMBER	21,215			JAN-SEPT	183,738		
OCTOBER	20,376			JAN-OCT	204,114		
NOVEMBER	18,791			JAN-NOV	222,905		
DECEMBER	15,915			JAN-DEC	238,820		

ESTIMATED MOBILE HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1982	1983	PERCENTAGE CHANGE		1982	1983	PERCENTAGE CHANGE
JANUARY	13,732	17,783	+30%	JANUARY	13,732	17,783	+30%
FEBRUARY	17,219	19,721	+15%	JAN-FEB	30,951	37,504	+21%
MARCH	22,085	25,580	+16%	JAN-MAR	53,036	63,084	+19%
APRIL	22,423	25,166	+12%	JAN-APR	75,459	88,250	+17%
MAY	21,788	26,951	+24%	JAN-MAY	97,247	115,201	+18%
JUNE	23,457	29,484	+26%	JAN-JUNE	120,704	144,685	+20%
JULY	19,456			JAN-JULY	140,160		
AUGUST	22,102			JAN-AUG	162,262		
SEPTEMBER	21,271			JAN-SEPT	183,533		
OCTOBER	20,346			JAN-OCT	203,879		
NOVEMBER	18,903			JAN-NOV	222,782		
DECEMBER	16,026			JAN-DEC	238,808		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1982	1983		1982	1983
JANUARY	5.5%	5.2%	JANUARY	761	937
FEBRUARY	4.3%	4.6%	FEBRUARY	741	899
MARCH	3.4%	2.9%	MARCH	742	730
APRIL	2.7%	2.8%	APRIL	613	692
MAY	2.8%	1.9%	MAY	602	521
JUNE	3.3%	1.9%	JUNE	785	573
JULY	3.8%		JULY	735	
AUGUST	3.9%		AUGUST	860	
SEPTEMBER	3.8%		SEPTEMBER	804	
OCTOBER	4.1%		OCTOBER	834	
NOVEMBER	3.8%		NOVEMBER	722	
DECEMBER	3.8%		DECEMBER	611	

MOBILE HOME PRODUCTION

	JUNE			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
NORTHEAST	1,156	1,486	+29%	5,197	6,321	+22%
CONNECTICUT	0	0	0%	0	0	0%
MAINE	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK	*	*	---	*	*	---
PENNSYLVANIA	1,156	1,486	+29%	5,197	6,321	+22%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT	*	*	---	*	*	---
EAST NORTH CENTRAL	2,753	3,824	+39%	11,864	16,367	+38%
ILLINOIS	*	*	---	*	*	---
INDIANA	2,243	2,930	+31%	9,701	12,955	+34%
MICHIGAN	*	*	---	*	*	---
OHIO	172	407	NM	645	1,449	NM
WISCONSIN	338	487	+44%	1,518	1,963	+29%
WEST NORTH CENTRAL	1,754	1,623	-7%	9,726	7,896	-19%
IOWA	*	*	---	*	*	---
KANSAS	1,011	808	-20%	5,646	3,974	-30%
MINNESOTA	181	320	+77%	970	1,278	+32%
MISSOURI	210	142	-32%	982	755	-23%
NEBRASKA	352	353	+0%	2,128	1,889	-11%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA	*	*	---	*	*	---
SOUTH ATLANTIC	6,932	9,115	+31%	36,117	46,531	+29%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,434	2,003	+40%	8,815	11,930	+35%
GEORGIA	3,367	4,015	+19%	16,904	20,428	+21%
MARYLAND	*	*	---	*	*	---
NORTH CAROLINA	1,780	2,485	+40%	9,000	11,602	+29%
SOUTH CAROLINA	*	*	---	*	*	---
VIRGINIA	351	612	+74%	1,398	2,571	+84%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	8,129	9,391	+16%	42,271	47,557	+13%
ALABAMA	1,846	2,555	+38%	9,727	12,309	+27%
ARKANSAS	427	405	-5%	1,867	1,903	+2%
KENTUCKY	*	*	---	*	*	---
LOUISIANA	350	383	+9%	1,837	1,815	-1%
MISSISSIPPI	633	768	+21%	2,982	3,906	+31%
OKLAHOMA	124	108	-13%	585	605	+3%
TENNESSEE	823	1,129	+37%	4,110	4,996	+22%
TEXAS	3,926	4,043	+3%	21,163	22,023	+4%

MOBILE HOME PRODUCTION

	JUNE			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
MOUNTAIN	868	1,272	+47%	5,178	6,565	+27%
ARIZONA	420	591	+41%	2,634	3,499	+33%
COLORADO	152	167	+10%	754	848	+12%
IDAHO	296	514	+74%	1,790	2,218	+24%
MONTANA	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH	*	*	---	*	*	---
WYOMING	0	0	0%	0	0	0%
PACIFIC	1,563	2,133	+36%	8,200	10,503	+28%
CALIFORNIA	860	1,273	+48%	4,562	6,264	+37%
OREGON	579	709	+22%	3,010	3,475	+15%
WASHINGTON	124	151	+22%	628	764	+22%
ALASKA	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	3	0	NM	3	0	NM
STATES WITH*	482	692	+44%	2,334	2,907	+25%
TOTAL PRODUCTION	23,640	29,536	+25%	120,890	144,647	+20%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE HOME SHIPMENTS

	JUNE			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
NORTHEAST	1,397	1,999	+43%	5,834	7,898	+35%
CONNECTICUT	22	21	-5%	116	123	+6%
MAINE	108	159	+47%	362	569	+57%
MASSACHUSETTS	52	81	+56%	198	304	+54%
NEW HAMPSHIRE	83	136	+64%	305	449	+47%
NEW JERSEY	50	62	+24%	215	283	+32%
NEW YORK	482	701	+45%	1,884	2,622	+39%
PENNSYLVANIA	528	751	+42%	2,508	3,213	+28%
RHODE ISLAND	9	15	+67%	28	65	NM
VERMONT	63	73	+16%	218	270	+24%

MOBILE HOME SHIPMENTS

	JUNE			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
EAST NORTH CENTRAL	1,704	2,518	+48%	7,103	10,827	+52%
ILLINOIS	291	433	+49%	1,250	1,952	+56%
INDIANA	404	571	+41%	1,604	2,380	+48%
MICHIGAN	368	513	+39%	1,419	2,279	+61%
OHIO	405	610	+51%	1,829	2,601	+42%
WISCONSIN	236	391	+66%	1,001	1,615	+61%
WEST NORTH CENTRAL	1,095	1,529	+40%	5,209	6,732	+29%
IOWA	87	126	+45%	402	565	+41%
KANSAS	280	338	+21%	1,395	1,643	+18%
MINNESOTA	172	245	+42%	730	880	+21%
MISSOURI	310	506	+63%	1,433	2,380	+66%
NEBRASKA	73	113	+55%	386	485	+26%
NORTH DAKOTA	118	102	-14%	571	382	-33%
SOUTH DAKOTA	55	99	+80%	292	397	+36%
SOUTH ATLANTIC	6,352	9,185	+45%	33,032	44,649	+35%
DELAWARE	105	244	NM	618	1,145	+85%
FLORIDA	1,916	2,560	+34%	11,461	14,932	+30%
GEORGIA	1,122	1,510	+35%	6,024	7,698	+28%
MARYLAND	122	114	-7%	603	540	-10%
NORTH CAROLINA	1,428	2,297	+61%	6,739	9,715	+44%
SOUTH CAROLINA	869	1,371	+58%	3,731	5,905	+58%
VIRGINIA	487	669	+37%	2,360	3,018	+28%
WEST VIRGINIA	303	420	+39%	1,496	1,696	+13%
SOUTH CENTRAL	9,267	9,765	+5%	49,036	49,616	+1%
ALABAMA	509	1,014	+99%	2,531	4,636	+83%
ARKANSAS	272	568	NM	1,521	2,570	+69%
KENTUCKY	417	531	+27%	2,064	2,543	+23%
LOUISIANA	1,529	1,429	-7%	7,957	6,817	-14%
MISSISSIPPI	464	592	+28%	2,206	3,032	+37%
OKLAHOMA	1,395	966	-31%	6,925	4,938	-29%
TENNESSEE	455	613	+35%	2,651	2,892	+9%
TEXAS	4,226	4,052	-4%	23,181	22,188	-4%
MOUNTAIN	1,596	1,965	+23%	8,803	10,529	+20%
ARIZONA	365	531	+45%	2,471	3,518	+42%
COLORADO	214	250	+17%	1,170	1,102	-6%
IDAHO	126	191	+52%	614	817	+33%
MONTANA	93	174	+87%	416	743	+79%
NEVADA	147	186	+27%	714	943	+32%
NEW MEXICO	430	422	-2%	2,038	2,345	+15%
UTAH	125	163	+30%	711	694	-2%
WYOMING	96	48	-50%	669	367	-45%
PACIFIC	1,404	1,960	+40%	7,304	9,324	+28%
CALIFORNIA	718	1,085	+51%	3,779	5,119	+35%
OREGON	168	281	+67%	1,003	1,270	+27%
WASHINGTON	518	594	+15%	2,522	2,935	+16%

MOBILE HOME SHIPMENTS

	JUNE			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
ALASKA	39	42	+8%	238	186	-22%
HAWAII	0	0	0%	0	0	0%
D.C. U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	602	521		4,058	4,390	
GOVT. EXPORT	1	0		87	534	
TOTAL SHIPMENTS	23,457	29,484	+26%	120,704	144,685	+20%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE 1983 PRODUCT MIX

	JAN-JUNE SHIPMENTS			JAN-JUNE PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	6,902	996	7,898	5,430	891	6,321
	87%	13%	100%	86%	14%	100%
CONNECTICUT	117	6	123	0	0	0
MAINE	552	17	569	*	*	*
MASSACHUSETTS	228	76	304	0	0	0
NEW HAMPSHIRE	384	65	449	*	*	*
NEW JERSEY	209	74	283	0	0	0
NEW YORK	2,264	358	2,622	*	*	*
PENNSYLVANIA	2,836	377	3,213	5,430	891	6,321
RHODE ISLAND	61	4	65	0	0	0
VERMONT	251	19	270	*	*	*
EAST NORTH CENTRAL	8,915	1,912	10,827	13,666	2,701	16,367
	82%	18%	100%	83%	17%	100%
ILLINOIS	1,528	424	1,952	*	*	*
INDIANA	1,928	452	2,380	10,485	2,470	12,955
MICHIGAN	1,768	511	2,279	*	*	*
OHIO	2,143	458	2,601	1,326	123	1,449
WISCONSIN	1,548	67	1,615	1,855	108	1,963

YEAR-TO-DATE
1983 PRODUCT MIX

	JAN-JUNE SHIPMENTS			JAN-JUNE PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	5,551	1,181	6,732	6,622	1,274	7,896
	82%	18%	100%	84%	16%	100%
IOWA	462	103	565	*	*	*
KANSAS	1,314	329	1,643	3,548	426	3,974
MINNESOTA	779	101	880	1,134	144	1,278
MISSOURI	2,005	375	2,380	467	288	755
NEBRASKA	371	114	485	1,473	416	1,889
NORTH DAKOTA	314	68	382	0	0	0
SOUTH DAKOTA	306	91	397	*	*	*
SOUTH ATLANTIC	29,611	15,038	44,649	30,214	16,317	46,531
	66%	34%	100%	65%	35%	100%
DELAWARE	984	161	1,145	0	0	0
FLORIDA	7,258	7,674	14,932	5,098	6,832	11,930
GEORGIA	4,816	2,882	7,698	13,301	7,127	20,428
MARYLAND	452	88	540	*	*	*
NORTH CAROLINA	7,709	2,006	9,715	9,342	2,260	11,602
SOUTH CAROLINA	4,415	1,490	5,905	*	*	*
VIRGINIA	2,555	463	3,018	2,473	98	2,571
WEST VIRGINIA	1,422	274	1,696	0	0	0
SOUTH CENTRAL	43,429	6,187	49,616	42,279	5,278	47,557
	88%	12%	100%	89%	11%	100%
ALABAMA	3,915	721	4,636	11,108	1,201	12,309
ARKANSAS	2,241	329	2,570	1,776	127	1,903
KENTUCKY	2,042	501	2,543	*	*	*
LOUISIANA	6,411	406	6,817	1,670	145	1,815
MISSISSIPPI	2,696	336	3,032	3,819	87	3,906
OKLAHOMA	4,421	517	4,938	517	88	605
TENNESSEE	2,360	532	2,892	4,107	889	4,996
TEXAS	19,343	2,845	22,188	19,282	2,741	22,023
MOUNTAIN	6,538	3,991	10,529	3,792	2,773	6,565
	62%	38%	100%	58%	42%	100%
ARIZONA	1,929	1,589	3,518	1,976	1,523	3,499
COLORADO	740	362	1,102	474	374	848
IDAHO	431	386	817	1,342	876	2,218
MONTANA	533	210	743	*	*	*
NEVADA	343	600	943	0	0	0
NEW MEXICO	1,916	429	2,345	0	0	0
UTAH	414	280	694	*	*	*
WYOMING	232	135	367	0	0	0
PACIFIC	2,881	6,443	9,324	3,257	7,246	10,503
	31%	69%	100%	31%	69%	100%
CALIFORNIA	1,255	3,864	5,119	1,610	4,654	6,264
OREGON	449	821	1,270	1,431	2,044	3,475
WASHINGTON	1,177	1,758	2,935	216	548	764

YEAR-TO-DATE
1983 PRODUCT MIX

	JAN-JUNE SHIPMENTS			JAN-JUNE PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	144	42	186	*	*	*
HAWAII	0	0	0	0	0	0
D.C. U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	103,971 74%	35,790 26%	139,761 100%	105,260 74%	36,480 26%	141,740 100%
GOVT. EXPORT	0	534	534			
CUMULATIVE BEGINNING INVENTORY	3,601	789	4,390			
OTHER (CANADA)				0	0	0
STATES WITH*				2,259	648	2,907
TOTAL	107,572 74%	37,113 26%	144,685 100%	107,519 74%	37,128 26%	144,647 100%

NOTE: FINAL 1982 PRODUCT MIX FOR TOTAL U.S. WAS 21% AND 79% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
JUNE 1983

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
TEXAS	4,052	14.0%	1	3,449	16.1%	1	603	8.0%	4
FLORIDA	2,560	8.8%	2	1,193	5.6%	4	1,367	18.1%	1
NORTH CAROLINA	2,297	7.9%	3	1,836	8.6%	2	461	6.1%	5
GEORGIA	1,510	5.2%	4	894	4.2%	6	616	8.1%	3
LOUISIANA	1,429	4.9%	5	1,327	6.2%	3	102	1.3%	20
SOUTH CAROLINA	1,371	4.7%	6	1,023	4.8%	5	348	4.6%	7
CALIFORNIA	1,085	3.7%	7	289	1.4%	25	796	10.5%	2
ALABAMA	1,014	3.5%	8	835	3.9%	8	179	2.4%	10
OKLAHOMA	966	3.3%	9	859	4.0%	7	107	1.4%	18
PENNSYLVANIA	751	2.6%	10	659	3.1%	9	92	1.2%	22
NEW YORK	701	2.4%	11	599	2.8%	10	102	1.3%	21
VIRGINIA	669	2.3%	12	558	2.6%	11	111	1.5%	16
TENNESSEE	613	2.1%	13	479	2.2%	15	134	1.8%	12
OHIO	610	2.1%	14	487	2.3%	14	123	1.6%	14
WASHINGTON	594	2.1%	15	230	1.1%	27	364	4.8%	6
MISSISSIPPI	592	2.0%	16	508	2.4%	12	84	1.1%	25
INDIANA	571	2.0%	17	467	2.2%	16	104	1.4%	19
ARKANSAS	568	2.0%	18	492	2.3%	13	76	1.0%	28
ARIZONA	531	1.8%	19	290	1.4%	24	241	3.2%	8
KENTUCKY	531	1.8%	20	417	1.9%	17	114	1.5%	15
MICHIGAN	513	1.8%	21	382	1.8%	19	131	1.7%	13
MISSOURI	506	1.7%	22	416	1.9%	18	90	1.2%	23
ILLINOIS	433	1.5%	23	324	1.5%	23	109	1.4%	17
NEW MEXICO	422	1.5%	24	340	1.6%	22	82	1.1%	27
WEST VIRGINIA	420	1.5%	25	360	1.7%	21	60	0.8%	31
WISCONSIN	391	1.3%	26	373	1.7%	20	18	0.2%	42
KANSAS	338	1.2%	27	267	1.2%	26	71	0.9%	30
OREGON	281	1.0%	28	92	0.4%	37	189	2.5%	9
COLORADO	250	0.9%	29	167	0.8%	30	83	1.1%	26
MINNESOTA	245	0.8%	30	212	1.0%	28	33	0.4%	34
DELAWARE	244	0.8%	31	211	1.0%	29	33	0.4%	33
IDAHO	191	0.7%	32	103	0.5%	34	88	1.2%	24
NEVADA	186	0.6%	33	51	0.2%	44	135	1.8%	11
MONTANA	174	0.6%	34	128	0.6%	32	46	0.6%	32
UTAH	163	0.6%	35	91	0.4%	38	72	1.0%	29
MAINE	159	0.5%	36	153	0.7%	31	6	0.1%	46
NEW HAMPSHIRE	136	0.5%	37	117	0.5%	33	19	0.3%	40
IOWA	126	0.4%	38	101	0.5%	35	25	0.3%	36
MARYLAND	114	0.4%	39	95	0.4%	36	19	0.3%	39
NEBRASKA	113	0.4%	40	85	0.4%	40	28	0.4%	35
NORTH DAKOTA	102	0.4%	41	89	0.4%	39	13	0.2%	44
SOUTH DAKOTA	99	0.3%	42	75	0.4%	41	24	0.3%	37
MASSACHUSETTS	81	0.3%	43	63	0.3%	43	18	0.2%	41
VERMONT	73	0 3%	44	67	0.3%	42	6	0.1%	47
NEW JERSEY	62	0.2%	45	39	0.2%	45	23	0.3%	38
WYOMING	48	0.2%	46	32	0.1%	47	16	0.2%	43
ALASKA	42	0.1%	47	33	0.2%	46	9	0.1%	45
CONNECTICUT	21	0.1%	48	21	0.1%	48	0	0.0%	49
RHODE ISLAND	15	0.1%	49	14	0.1%	49	1	0.0%	48
	28,963	100.0%		21,392	100.0%		7,571	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

9/16/83
AG325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

July, 1983

Manufacturers shipped 23,454 mobile homes to retail sales locations and permanent sites during July, 1983. This was a 21% increase from the 19,456 homes shipped in July, 1982.

DATA SOURCE: National Conference of States on
Building Codes and Standards, Inc.
For further information, call (703) 979-6620

MOBILE HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1982	1983	PERCENTAGE CHANGE		1982	1983	PERCENTAGE CHANGE
JANUARY	13,894	18,109	+30%	JANUARY	13,894	18,109	+30%
FEBRUARY	17,199	19,683	+14%	JAN-FEB	31,093	37,792	+22%
MARCH	22,086	25,411	+15%	JAN-MAR	53,179	63,203	+19%
APRIL	22,294	25,128	+13%	JAN-APR	75,473	88,331	+17%
MAY	21,777	26,780	+23%	JAN-MAY	97,250	115,111	+18%
JUNE	23,640	29,536	+25%	JAN-JUNE	120,890	144,647	+20%
JULY	19,406	23,348	+20%	JAN-JULY	140,296	167,995	+20%
AUGUST	22,227			JAN-AUG	162,523		
SEPTEMBER	21,215			JAN-SEPT	183,738		
OCTOBER	20,376			JAN-OCT	204,114		
NOVEMBER	18,791			JAN-NOV	222,905		
DECEMBER	15,915			JAN-DEC	238,820		

ESTIMATED MOBILE HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1982	1983	PERCENTAGE CHANGE		1982	1983	PERCENTAGE CHANGE
JANUARY	13,732	17,783	+30%	JANUARY	13,732	17,783	+30%
FEBRUARY	17,219	19,721	+15%	JAN-FEB	30,951	37,504	+21%
MARCH	22,085	25,580	+16%	JAN-MAR	53,036	63,084	+19%
APRIL	22,423	25,166	+12%	JAN-APR	75,459	88,250	+17%
MAY	21,788	26,951	+24%	JAN-MAY	97,247	115,201	+18%
JUNE	23,457	29,484	+26%	JAN-JUNE	120,704	144,685	+20%
JULY	19,456	23,454	+21%	JAN-JULY	140,160	168,139	+20%
AUGUST	22,102			JAN-AUG	162,262		
SEPTEMBER	21,271			JAN-SEPT	183,533		
OCTOBER	20,346			JAN-OCT	203,879		
NOVEMBER	18,903			JAN-NOV	222,782		
DECEMBER	16,026			JAN-DEC	238,808		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1982	1983		1982	1983
JANUARY	5.5%	5.2%	JANUARY	761	937
FEBRUARY	4.3%	4.6%	FEBRUARY	741	899
MARCH	3.4%	2.9%	MARCH	742	730
APRIL	2.7%	2.8%	APRIL	613	692
MAY	2.8%	1.9%	MAY	602	521
JUNE	3.3%	1.9%	JUNE	785	573
JULY	3.8%	2.0%	JULY	735	467
AUGUST	3.9%		AUGUST	860	
SEPTEMBER	3.8%		SEPTEMBER	804	
OCTOBER	4.1%		OCTOBER	834	
NOVEMBER	3.8%		NOVEMBER	722	
DECEMBER	3.8%		DECEMBER	611	

MOBILE HOME PRODUCTION

	JULY			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
NORTHEAST	909	987	+9%	6,106	7,308	+20%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	909	987	+9%	6,106	7,308	+20%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	2,155	2,864	+33%	14,019	19,231	+37%
ILLINOIS *	*	*	---	*	*	---
INDIANA	1,730	2,162	+25%	11,431	15,117	+32%
MICHIGAN *	*	*	---	*	*	---
OHIO	141	319	NM	786	1,768	NM
WISCONSIN	284	383	+35%	1,802	2,346	+30%
WEST NORTH CENTRAL	1,278	1,281	+0%	11,004	9,177	-17%
IOWA *	*	*	---	*	*	---
KANSAS	660	593	-10%	6,306	4,567	-28%
MINNESOTA	148	279	+89%	1,118	1,557	+39%
MISSOURI	107	116	+8%	1,089	871	-20%
NEBRASKA	363	298	-18%	2,491	2,187	-12%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	5,929	7,445	+26%	42,046	53,976	+28%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,274	1,669	+31%	10,089	13,599	+35%
GEORGIA	2,755	3,360	+22%	19,659	23,788	+21%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	1,572	1,954	+24%	10,572	13,556	+28%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	328	462	+41%	1,726	3,033	+76%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	6,785	7,532	+11%	49,056	55,089	+12%
ALABAMA	1,681	1,991	+18%	11,408	14,300	+25%
ARKANSAS	317	253	-20%	2,184	2,156	-1%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	290	281	-3%	2,127	2,096	-1%
MISSISSIPPI	467	692	+48%	3,449	4,598	+33%
OKLAHOMA	96	97	+1%	681	702	+3%
TENNESSEE	603	950	+58%	4,713	5,946	+26%
TEXAS	3,331	3,268	-2%	24,494	25,291	+3%

MOBILE HOME PRODUCTION

	JULY			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
MOUNTAIN	713	969	+36%	5,891	7,534	+28%
ARIZONA	335	413	+23%	2,969	3,912	+32%
COLORADO	128	127	-1%	882	975	+11%
IDAHO	250	429	+72%	2,040	2,647	+30%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	1,249	1,757	+41%	9,449	12,260	+30%
CALIFORNIA	711	1,088	+53%	5,273	7,352	+39%
OREGON	414	524	+27%	3,424	3,999	+17%
WASHINGTON	124	145	+17%	752	909	+21%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	3	0	NM
STATES WITH*	388	513	+32%	2,722	3,420	+26%
TOTAL PRODUCTION	19,406	23,348	+20%	140,296	167,995	+20%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE HOME SHIPMENTS

	JULY			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
NORTHEAST	1,118	1,389	+24%	6,952	9,287	+34%
CONNECTICUT	16	25	+56%	132	148	+12%
MAINE	86	120	+40%	448	689	+54%
MASSACHUSETTS	37	44	+19%	235	348	+48%
NEW HAMPSHIRE	70	92	+31%	375	541	+44%
NEW JERSEY	37	40	+8%	252	323	+28%
NEW YORK	353	450	+27%	2,237	3,072	+37%
PENNSYLVANIA	473	563	+19%	2,981	3,776	+27%
RHODE ISLAND	7	17	NM	35	82	NM
VERMONT	39	38	-3%	257	308	+20%

MOBILE HOME SHIPMENTS

	JULY			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
EAST NORTH CENTRAL	1,313	1,901	+45%	8,416	12,728	+51%
ILLINOIS	239	296	+24%	1,489	2,248	+51%
INDIANA	321	399	+24%	1,925	2,779	+44%
MICHIGAN	260	415	+60%	1,679	2,694	+60%
OHIO	291	488	+68%	2,120	3,089	+46%
WISCONSIN	202	303	+50%	1,203	1,918	+59%
WEST NORTH CENTRAL	837	1,158	+38%	6,046	7,890	+30%
IOWA	62	108	+74%	464	673	+45%
KANSAS	213	203	-5%	1,608	1,846	+15%
MINNESOTA	129	195	+51%	859	1,075	+25%
MISSOURI	263	414	+57%	1,696	2,794	+65%
NEBRASKA	41	79	+93%	427	564	+32%
NORTH DAKOTA	62	73	+18%	633	455	-28%
SOUTH DAKOTA	67	86	+28%	359	483	+35%
SOUTH ATLANTIC	5,297	7,298	+38%	38,329	51,947	+36%
DELAWARE	71	171	NM	689	1,316	+91%
FLORIDA	1,541	2,177	+41%	13,002	17,109	+32%
GEORGIA	1,026	1,232	+20%	7,050	8,930	+27%
MARYLAND	69	111	+61%	672	651	-3%
NORTH CAROLINA	1,301	1,777	+37%	8,040	11,492	+43%
SOUTH CAROLINA	626	993	+59%	4,357	6,898	+58%
VIRGINIA	431	534	+24%	2,791	3,552	+27%
WEST VIRGINIA	232	303	+31%	1,728	1,999	+16%
SOUTH CENTRAL	7,634	7,963	+4%	56,670	57,579	+2%
ALABAMA	519	845	+63%	3,050	5,481	+80%
ARKANSAS	228	483	NM	1,749	3,053	+75%
KENTUCKY	342	448	+31%	2,406	2,991	+24%
LOUISIANA	1,195	1,164	-3%	9,152	7,981	-13%
MISSISSIPPI	375	569	+52%	2,581	3,601	+40%
OKLAHOMA	1,013	763	-25%	7,938	5,701	-28%
TENNESSEE	364	485	+33%	3,015	3,377	+12%
TEXAS	3,598	3,206	-11%	26,779	25,394	-5%
MOUNTAIN	1,337	1,544	+15%	10,140	12,073	+19%
ARIZONA	301	416	+38%	2,772	3,934	+42%
COLORADO	159	203	+28%	1,329	1,305	-2%
IDAHO	109	163	+50%	723	980	+36%
MONTANA	74	132	+78%	490	875	+79%
NEVADA	127	140	+10%	841	1,083	+29%
NEW MEXICO	370	347	-6%	2,408	2,692	+12%
UTAH	103	102	-1%	814	796	-2%
WYOMING	94	41	-56%	763	408	-47%
PACIFIC	1,084	1,588	+46%	8,388	10,912	+30%
CALIFORNIA	601	895	+49%	4,380	6,014	+37%
OREGON	134	205	+53%	1,137	1,475	+30%
WASHINGTON	349	488	+40%	2,871	3,423	+19%

MOBILE HOME SHIPMENTS

	JULY			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
ALASKA	49	40	-18%	287	226	-21%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	785	573		4,843	4,963	
GOVT. EXPORT	2	0		89	534	
TOTAL SHIPMENTS	19,456	23,454	+21%	140,160	168,139	+20%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE 1983 PRODUCT MIX

	JAN-JULY SHIPMENTS			JAN-JULY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	8,090	1,197	9,287	6,246	1,062	7,308
	87%	13%	100%	85%	15%	100%
CONNECTICUT	136	12	148	0	0	0
MAINE *	667	22	689	*	*	*
MASSACHUSETTS	261	87	348	0	0	0
NEW HAMPSHIRE *	464	77	541	*	*	*
NEW JERSEY	237	86	323	0	0	0
NEW YORK *	2,639	433	3,072	*	*	*
PENNSYLVANIA	3,321	455	3,776	6,246	1,062	7,308
RHODE ISLAND	78	4	82	0	0	0
VERMONT *	287	21	308	*	*	*
EAST NORTH CENTRAL	10,462	2,266	12,728	16,021	3,210	19,231
	82%	18%	100%	83%	17%	100%
ILLINOIS *	1,769	479	2,248	*	*	*
INDIANA	2,237	542	2,779	12,207	2,910	15,117
MICHIGAN *	2,083	611	2,694	*	*	*
OHIO	2,536	553	3,089	1,606	162	1,768
WISCONSIN	1,837	81	1,918	2,208	138	2,346

YEAR-TO-DATE
1983 PRODUCT MIX

	JAN-JULY SHIPMENTS			JAN-JULY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	6,519	1,371	7,890	7,688	1,489	9,177
	83%	17%	100%	84%	16%	100%
IOWA *	554	119	673	*	*	*
KANSAS	1,462	384	1,846	4,060	507	4,567
MINNESOTA	956	119	1,075	1,390	167	1,557
MISSOURI	2,359	435	2,794	545	326	871
NEBRASKA	434	130	564	1,693	494	2,187
NORTH DAKOTA	375	80	455	0	0	0
SOUTH DAKOTA *	379	104	483	*	*	*
SOUTH ATLANTIC	34,563	17,384	51,947	35,226	18,750	53,976
	67%	33%	100%	65%	35%	100%
DELAWARE	1,122	194	1,316	0	0	0
FLORIDA	8,313	8,796	17,109	5,813	7,786	13,599
GEORGIA	5,605	3,325	8,930	15,562	8,226	23,788
MARYLAND *	543	108	651	*	*	*
NORTH CAROLINA	9,121	2,371	11,492	10,924	2,632	13,556
SOUTH CAROLINA *	5,173	1,725	6,898	*	*	*
VIRGINIA	3,001	551	3,552	2,927	106	3,033
WEST VIRGINIA	1,685	314	1,999	0	0	0
SOUTH CENTRAL	50,311	7,268	57,579	48,862	6,227	55,089
	87%	13%	100%	89%	11%	100%
ALABAMA	4,626	855	5,481	12,887	1,413	14,300
ARKANSAS	2,662	391	3,053	1,993	163	2,156
KENTUCKY *	2,404	587	2,991	*	*	*
LOUISIANA	7,521	460	7,981	1,936	160	2,096
MISSISSIPPI	3,198	403	3,601	4,490	108	4,598
OKLAHOMA	5,086	615	5,701	594	108	702
TENNESSEE	2,745	632	3,377	4,900	1,046	5,946
TEXAS	22,069	3,325	25,394	22,062	3,229	25,291
MOUNTAIN	7,425	4,648	12,073	4,329	3,205	7,534
	62%	38%	100%	57%	43%	100%
ARIZONA	2,133	1,801	3,934	2,192	1,720	3,912
COLORADO	857	448	1,305	537	438	975
IDAHO	516	464	980	1,600	1,047	2,647
MONTANA *	629	246	875	*	*	*
NEVADA	381	702	1,083	0	0	0
NEW MEXICO	2,187	505	2,692	0	0	0
UTAH *	466	330	796	*	*	*
WYOMING *	256	152	408	*	*	*
PACIFIC	3,382	7,530	10,912	3,790	8,470	12,260
	31%	69%	100%	31%	69%	100%
CALIFORNIA	1,501	4,513	6,014	1,897	5,455	7,352
OREGON	513	962	1,475	1,632	2,367	3,999
WASHINGTON	1,368	2,055	3,423	261	648	909

YEAR-TO-DATE
1983 PRODUCT MIX

	JAN-JULY SHIPMENTS			JAN-JULY PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	177	49	226	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	120,929 74%	41,713 26%	162,642 100%	122,162 74%	42,413 26%	164,575 100%
GOVT. & EXPORT	0	534	534			
CUMULATIVE BEGINNING INVENTORY	4,042	921	4,963			
OTHER (CANADA)				0	0	0
STATES WITH*				2,651	769	3,420
TOTAL	124,971 74%	43,168 26%	168,139 100%	124,813 74%	43,182 26%	167,995 100%

NOTE: FINAL 1982 PRODUCT MIX FOR TOTAL U.S. WAS 21% AND 79% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
JULY 1983

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
TEXAS	3,206	14.0%	1	2,726	16.1%	1	480	8.1%	3
FLORIDA	2,177	9.5%	2	1,055	6.2%	4	1,122	18.9%	1
NORTH CAROLINA	1,777	7.8%	3	1,412	8.3%	2	365	6.2%	5
GEORGIA	1,232	5.4%	4	789	4.7%	5	443	7.5%	4
LOUISIANA	1,164	5.1%	5	1,110	6.5%	3	54	0.9%	29
SOUTH CAROLINA	993	4.3%	6	758	4.5%	6	235	4.0%	7
CALIFORNIA	895	3.9%	7	246	1.5%	23	649	11.0%	2
ALABAMA	845	3.7%	8	711	4.2%	7	134	2.3%	10
OKLAHOMA	763	3.3%	9	665	3.9%	8	98	1.7%	14
MISSISSIPPI	569	2.5%	10	502	3.0%	9	67	1.1%	24
PENNSYLVANIA	563	2.5%	11	485	2.9%	10	78	1.3%	21
VIRGINIA	534	2.3%	12	446	2.6%	11	88	1.5%	17
OHIO	488	2.1%	13	393	2.3%	13	95	1.6%	15
WASHINGTON	488	2.1%	14	191	1.1%	26	297	5.0%	6
TENNESSEE	485	2.1%	15	385	2.3%	14	100	1.7%	13
ARKANSAS	483	2.1%	16	421	2.5%	12	62	1.0%	25
NEW YORK	450	2.0%	17	375	2.2%	15	75	1.3%	23
KENTUCKY	448	2.0%	18	362	2.1%	16	86	1.5%	19
ARIZONA	416	1.8%	19	204	1.2%	25	212	3.6%	8
MICHIGAN	415	1.8%	20	315	1.9%	18	100	1.7%	12
MISSOURI	414	1.8%	21	354	2.1%	17	60	1.0%	26
INDIANA	399	1.7%	22	309	1.8%	19	90	1.5%	16
NEW MEXICO	347	1.5%	23	271	1.6%	21	76	1.3%	22
WEST VIRGINIA	303	1.3%	24	263	1.6%	22	40	0.7%	31
WISCONSIN	303	1.3%	25	289	1.7%	20	14	0.2%	39
ILLINOIS	296	1.3%	26	241	1.4%	24	55	0.9%	27
OREGON	205	0.9%	27	64	0.4%	38	141	2.4%	9
COLORADO	203	0.9%	28	117	0.7%	30	86	1.5%	18
KANSAS	203	0.9%	29	148	0.9%	28	55	0.9%	28
MINNESOTA	195	0.9%	30	177	1.0%	27	18	0.3%	35
DELAWARE	171	0.7%	31	138	0.8%	29	33	0.6%	33
IDAHO	163	0.7%	32	85	0.5%	35	78	1.3%	20
NEVADA	140	0.6%	33	38	0.2%	42	102	1.7%	11
MONTANA	132	0.6%	34	96	0.6%	32	36	0.6%	32
MAINE	120	0.5%	35	115	0.7%	31	5	0.1%	47
MARYLAND	111	0.5%	36	91	0.5%	34	20	0.3%	34
IOWA	108	0.5%	37	92	0.5%	33	16	0.3%	37
UTAH	102	0.4%	38	52	0.3%	41	50	0.8%	30
NEW HAMPSHIRE	92	0.4%	39	80	0.5%	36	12	0.2%	41
SOUTH DAKOTA	86	0.4%	40	73	0.4%	37	13	0.2%	40
NEBRASKA	79	0.3%	41	63	0.4%	39	16	0.3%	38
NORTH DAKOTA	73	0.3%	42	61	0.4%	40	12	0.2%	43
MASSACHUSETTS	44	0.2%	43	33	0.2%	45	11	0.2%	44
WYOMING	41	0.2%	44	24	0.1%	47	17	0.3%	36
ALASKA	40	0.2%	45	33	0.2%	44	7	0.1%	45
NEW JERSEY	40	0.2%	46	28	0.2%	46	12	0.2%	42
VERMONT	38	0.2%	47	36	0.2%	43	2	0.0%	48
CONNECTICUT	25	0.1%	48	19	0.1%	48	6	0.1%	46
RHODE ISLAND	17	0.1%	49	17	0.1%	49	0	0.0%	49
	22,881	100.0%		16,958	100.0%		5,923	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

10/21/83
A6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

August, 1983

Manufacturers shipped 29,945 mobile/manufactured homes to retail sales locations and permanent sites during August 1983. This was a 35% increase from the 22,102 homes shipped in August, 1982.

DATA SOURCE: National Conference of States on
Building Codes and Standards, Inc.
For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1982	1983	PERCENTAGE CHANGE		1982	1983	PERCENTAGE CHANGE
JANUARY	13,894	18,109	+30%	JANUARY	13,894	18,109	+30%
FEBRUARY	17,199	19,683	+14%	JAN-FEB	31,093	37,792	+22%
MARCH	22,086	25,411	+15%	JAN-MAR	53,179	63,203	+19%
APRIL	22,294	25,128	+13%	JAN-APR	75,473	88,331	+17%
MAY	21,777	26,780	+23%	JAN-MAY	97,250	115,111	+18%
JUNE	23,640	29,536	+25%	JAN-JUNE	120,890	144,647	+20%
JULY	19,406	23,348	+20%	JAN-JULY	140,296	167,995	+20%
AUGUST	22,227	30,110	+35%	JAN-AUG	162,523	198,105	+22%
SEPTEMBER	21,215			JAN-SEPT	183,738		
OCTOBER	20,376			JAN-OCT	204,114		
NOVEMBER	18,791			JAN-NOV	222,905		
DECEMBER	15,915			JAN-DEC	238,820		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1982	1983	PERCENTAGE CHANGE		1982	1983	PERCENTAGE CHANGE
JANUARY	13,732	17,783	+30%	JANUARY	13,732	17,783	+30%
FEBRUARY	17,219	19,721	+15%	JAN-FEB	30,951	37,504	+21%
MARCH	22,085	25,580	+16%	JAN-MAR	53,036	63,084	+19%
APRIL	22,423	25,166	+12%	JAN-APR	75,459	88,250	+17%
MAY	21,788	26,951	+24%	JAN-MAY	97,247	115,201	+18%
JUNE	23,457	29,484	+26%	JAN-JUNE	120,704	144,685	+20%
JULY	19,456	23,454	+21%	JAN-JULY	140,160	168,139	+20%
AUGUST	22,102	29,945	+35%	JAN-AUG	162,262	198,084	+22%
SEPTEMBER	21,271			JAN-SEPT	183,533		
OCTOBER	20,346			JAN-OCT	203,879		
NOVEMBER	18,903			JAN-NOV	222,782		
DECEMBER	16,026			JAN-DEC	238,808		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1982	1983		1982	1983
JANUARY	5.5%	5.2%	JANUARY	761	937
FEBRUARY	4.3%	4.6%	FEBRUARY	741	899
MARCH	3.4%	2.9%	MARCH	742	730
APRIL	2.7%	2.8%	APRIL	613	692
MAY	2.8%	1.9%	MAY	602	521
JUNE	3.3%	1.9%	JUNE	785	573
JULY	3.8%	2.0%	JULY	735	467
AUGUST	3.9%	2.1%	AUGUST	860	632
SEPTEMBER	3.8%		SEPTEMBER	804	
OCTOBER	4.1%		OCTOBER	834	
NOVEMBER	3.8%		NOVEMBER	722	
DECEMBER	3.8%		DECEMBER	611	

MOBILE/MANUFACTURED HOME PRODUCTION

	AUGUST			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
NORTHEAST	1,151	1,504	+31%	7,257	8,812	+21%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	1,151	1,504	+31%	7,257	8,812	+21%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	2,440	3,786	+55%	16,459	23,017	+40%
ILLINOIS *	*	*	---	*	*	---
INDIANA	1,988	2,930	+47%	13,419	18,047	+34%
MICHIGAN *	*	*	---	*	*	---
OHIO	166	381	NM	952	2,149	NM
WISCONSIN	286	475	+66%	2,088	2,821	+35%
WEST NORTH CENTRAL	1,522	1,620	+6%	12,526	10,797	-14%
IOWA *	*	*	---	*	*	---
KANSAS	868	773	-11%	7,174	5,340	-26%
MINNESOTA	176	340	+93%	1,294	1,897	+47%
MISSOURI	134	147	+10%	1,223	1,018	-17%
NEBRASKA	344	360	+5%	2,835	2,547	-10%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	6,799	9,392	+38%	48,845	63,368	+30%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	1,564	2,207	+41%	11,653	15,806	+36%
GEORGIA	3,126	4,124	+32%	22,785	27,912	+23%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	1,770	2,613	+48%	12,342	16,169	+31%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	339	448	+32%	2,065	3,481	+69%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	7,490	9,512	+27%	56,546	64,601	+14%
ALABAMA	1,775	2,638	+49%	13,183	16,938	+28%
ARKANSAS	372	327	-12%	2,556	2,483	-3%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	300	396	+32%	2,427	2,492	+3%
MISSISSIPPI	531	884	+66%	3,980	5,482	+38%
OKLAHOMA	110	94	-15%	791	796	+1%
TENNESSEE	631	1,018	+61%	5,344	6,964	+30%
TEXAS	3,771	4,155	+10%	28,265	29,446	+4%

MOBILE/MANUFACTURED HOME PRODUCTION

	AUGUST			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
MOUNTAIN	833	1,344	+61%	6,724	8,878	+32%
ARIZONA	473	668	+41%	3,442	4,580	+33%
COLORADO	101	157	+55%	983	1,132	+15%
IDAHO	259	519	NM	2,299	3,166	+38%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	1,482	2,315	+56%	10,931	14,575	+33%
CALIFORNIA	815	1,426	+75%	6,088	8,778	+44%
OREGON	541	704	+30%	3,965	4,703	+19%
WASHINGTON	126	185	+47%	878	1,094	+25%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	6	0	NM	9	0	NM
STATES WITH*	504	637	+26%	3,226	4,057	+26%
TOTAL PRODUCTION	22,227	30,110	+35%	162,523	198,105	+22%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	AUGUST			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
NORTHEAST	1,385	1,998	+44%	8,337	11,285	+35%
CONNECTICUT	33	32	-3%	165	180	+9%
MAINE	108	161	+49%	556	850	+53%
MASSACHUSETTS	51	98	+92%	286	446	+56%
NEW HAMPSHIRE	59	117	+98%	434	658	+52%
NEW JERSEY	57	68	+19%	309	391	+27%
NEW YORK	488	708	+45%	2,725	3,780	+39%
PENNSYLVANIA	537	735	+37%	3,518	4,511	+28%
RHODE ISLAND	9	19	NM	44	101	NM
VERMONT	43	60	+40%	300	368	+23%

MOBILE/MANUFACTURED HOME SHIPMENTS

	AUGUST			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
EAST NORTH CENTRAL	1,593	2,640	+66%	10,009	15,368	+54%
ILLINOIS	343	481	+40%	1,832	2,729	+49%
INDIANA	383	575	+50%	2,308	3,354	+45%
MICHIGAN	327	581	+78%	2,006	3,275	+63%
OHIO	356	646	+81%	2,476	3,735	+51%
WISCONSIN	184	357	+94%	1,387	2,275	+64%
WEST NORTH CENTRAL	977	1,476	+51%	7,023	9,366	+33%
IOWA	87	133	+53%	551	806	+46%
KANSAS	279	278	+0%	1,887	2,124	+13%
MINNESOTA	155	270	+74%	1,014	1,345	+33%
MISSOURI	248	504	NM	1,944	3,298	+70%
NEBRASKA	78	92	+18%	505	656	+30%
NORTH DAKOTA	70	104	+49%	703	559	-20%
SOUTH DAKOTA	60	95	+58%	419	578	+38%
SOUTH ATLANTIC	6,260	9,273	+48%	44,589	61,220	+37%
DELAWARE	123	236	+92%	812	1,552	+91%
FLORIDA	1,977	2,883	+46%	14,979	19,992	+33%
GEORGIA	1,176	1,513	+29%	8,226	10,443	+27%
MARYLAND	92	138	+50%	764	789	+3%
NORTH CAROLINA	1,346	2,300	+71%	9,386	13,792	+47%
SOUTH CAROLINA	734	1,218	+66%	5,091	8,116	+59%
VIRGINIA	508	651	+28%	3,299	4,203	+27%
WEST VIRGINIA	304	334	+10%	2,032	2,333	+15%
SOUTH CENTRAL	8,264	9,872	+19%	64,934	67,451	+4%
ALABAMA	527	984	+87%	3,577	6,465	+81%
ARKANSAS	276	650	NM	2,025	3,703	+83%
KENTUCKY	336	564	+68%	2,742	3,555	+30%
LOUISIANA	1,252	1,522	+22%	10,404	9,503	-9%
MISSISSIPPI	372	670	+80%	2,953	4,271	+45%
OKLAHOMA	1,137	887	-22%	9,075	6,588	-27%
TENNESSEE	383	622	+62%	3,398	3,999	+18%
TEXAS	3,981	3,973	+0%	30,760	29,367	-5%
MOUNTAIN	1,554	2,055	+32%	11,694	14,128	+21%
ARIZONA	441	686	+56%	3,213	4,620	+44%
COLORADO	186	194	+4%	1,515	1,499	-1%
IDAHO	103	215	NM	826	1,195	+45%
MONTANA	82	148	+80%	572	1,023	+79%
NEVADA	150	148	-1%	991	1,231	+24%
NEW MEXICO	380	473	+24%	2,788	3,165	+14%
UTAH	122	132	+8%	936	928	-1%
WYOMING	90	59	-34%	853	467	-45%
PACIFIC	1,276	2,104	+65%	9,664	13,016	+35%
CALIFORNIA	663	1,222	+84%	5,043	7,236	+43%
OREGON	169	287	+70%	1,306	1,762	+35%
WASHINGTON	444	595	+34%	3,315	4,018	+21%

MOBILE/MANUFACTURED HOME SHIPMENTS

	AUGUST			YEAR-TO-DATE		
	1982	1983	PERCENTAGE CHANGE	1982	1983	PERCENTAGE CHANGE
ALASKA	58	60	+3%	345	286	-17%
HAWAII	0	0	0%	0	0	0%
D.C. U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	735	467		5,578	5,430	
GOVT. EXPORT	0	0		89	534	
TOTAL SHIPMENTS	22,102	29,945	+35%	162,262	198,084	+22%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE 1983 PRODUCT MIX

	JAN-AUG SHIPMENTS			JAN-AUG PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	9,793	1,492	11,285	7,509	1,303	8,812
	87%	13%	100%	85%	15%	100%
CONNECTICUT	164	16	180	0	0	0
MAINE *	823	27	850	*	*	*
MASSACHUSETTS	333	113	446	0	0	0
NEW HAMPSHIRE *	565	93	658	*	*	*
NEW JERSEY	284	107	391	0	0	0
NEW YORK *	3,228	552	3,780	*	*	*
PENNSYLVANIA	3,955	556	4,511	7,509	1,303	8,812
RHODE ISLAND	95	6	101	0	0	0
VERMONT *	346	22	368	*	*	*
EAST NORTH CENTRAL	12,557	2,811	15,368	19,077	3,940	23,017
	82%	18%	100%	83%	17%	100%
ILLINOIS *	2,144	585	2,729	*	*	*
INDIANA	2,691	663	3,354	14,461	3,586	18,047
MICHIGAN *	2,496	779	3,275	*	*	*
OHIO	3,048	687	3,735	1,963	186	2,149
WISCONSIN	2,178	97	2,275	2,653	168	2,821

YEAR-TO-DATE
1983 PRODUCT MIX

	JAN-AUG SHIPMENTS			JAN-AUG PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	7,709	1,657	9,366	9,006	1,791	10,797
	82%	18%	100%	83%	17%	100%
IOWA *	657	149	806	*	*	*
KANSAS	1,668	456	2,124	4,741	599	5,340
MINNESOTA	1,197	148	1,345	1,694	203	1,897
MISSOURI	2,781	517	3,298	626	392	1,018
NEBRASKA	503	153	656	1,945	602	2,547
NORTH DAKOTA	455	104	559	0	0	0
SOUTH DAKOTA *	448	130	578	*	*	*
SOUTH ATLANTIC	40,668	20,552	61,220	41,335	22,033	63,368
	66%	34%	100%	65%	35%	100%
DELAWARE	1,315	237	1,552	0	0	0
FLORIDA	9,670	10,322	19,992	6,697	9,109	15,806
GEORGIA	6,577	3,866	10,443	18,321	9,591	27,912
MARYLAND *	654	135	789	*	*	*
NORTH CAROLINA	10,874	2,918	13,792	12,967	3,202	16,169
SOUTH CAROLINA *	6,062	2,054	8,116	*	*	*
VIRGINIA	3,557	646	4,203	3,350	131	3,481
WEST VIRGINIA	1,959	374	2,333	0	0	0
SOUTH CENTRAL	58,770	8,681	67,451	57,118	7,483	64,601
	87%	13%	100%	88%	12%	100%
ALABAMA	5,457	1,008	6,465	15,251	1,687	16,938
ARKANSAS	3,221	482	3,703	2,276	207	2,483
KENTUCKY *	2,838	717	3,555	*	*	*
LOUISIANA	8,951	552	9,503	2,311	181	2,492
MISSISSIPPI	3,792	479	4,271	5,353	129	5,482
OKLAHOMA	5,869	719	6,588	671	125	796
TENNESSEE	3,247	752	3,999	5,700	1,264	6,964
TEXAS	25,395	3,972	29,367	25,556	3,890	29,446
MOUNTAIN	8,657	5,471	14,128	5,094	3,784	8,878
	61%	39%	100%	57%	43%	100%
ARIZONA	2,494	2,126	4,620	2,572	2,008	4,580
COLORADO	976	523	1,499	611	521	1,132
IDAHO	628	567	1,195	1,911	1,255	3,166
MONTANA *	732	291	1,023	*	*	*
NEVADA	425	806	1,231	0	0	0
NEW MEXICO	2,577	588	3,165	0	0	0
UTAH *	538	390	928	*	*	*
WYOMING *	287	180	467	*	*	*
PACIFIC	3,968	9,048	13,016	4,433	10,142	14,575
	30%	70%	100%	30%	70%	100%
CALIFORNIA	1,762	5,474	7,236	2,201	6,577	8,778
OREGON	617	1,145	1,762	1,907	2,796	4,703
WASHINGTON	1,589	2,429	4,018	325	769	1,094

YEAR-TO-DATE
1983 PRODUCT MIX

	JAN-AUG SHIPMENTS			JAN-AUG PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	228	58	286	*	*	*
HAWAII	0	0	0	0	0	0
D.C. U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	142,350 74%	49,770 26%	192,120 100%	143,572 74%	50,476 26%	194,048 100%
GOVT. EXPORT	0	534	534			
CUMULATIVE BEGINNING INVENTORY	4,378	1,052	5,430			
OTHER (CANADA)				0	0	0
STATES WITH*				3,131	926	4,057
TOTAL	146,728 74%	51,356 26%	198,084 100%	146,703 74%	51,402 26%	198,105 100%

NOTE: FINAL 1982 PRODUCT MIX FOR TOTAL U.S. WAS 21% AND 79% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
AUGUST 1983

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
TEXAS	3,973	13.5%	1	3,326	15.5%	1	647	8.0%	3
FLORIDA	2,883	9.8%	2	1,357	6.3%	4	1,526	18.9%	1
NORTH CAROLINA	2,300	7.8%	3	1,753	8.2%	2	547	6.8%	4
LOUISIANA	1,522	5.2%	4	1,430	6.7%	3	92	1.1%	23
GEORGIA	1,513	5.1%	5	972	4.5%	5	541	6.7%	5
CALIFORNIA	1,222	4.1%	6	261	1.2%	25	961	11.9%	2
SOUTH CAROLINA	1,218	4.1%	7	889	4.2%	6	329	4.1%	7
ALABAMA	984	3.3%	8	831	3.9%	7	153	1.9%	11
OKLAHOMA	887	3.0%	9	783	3.7%	8	104	1.3%	19
PENNSYLVANIA	735	2.5%	10	634	3.0%	9	101	1.3%	21
NEW YORK	708	2.4%	11	589	2.7%	11	119	1.5%	16
ARIZONA	686	2.3%	12	361	1.7%	22	325	4.0%	8
MISSISSIPPI	670	2.3%	13	594	2.8%	10	76	0.9%	27
VIRGINIA	651	2.2%	14	556	2.6%	13	95	1.2%	22
ARKANSAS	650	2.2%	15	559	2.6%	12	91	1.1%	24
OHIO	646	2.2%	16	512	2.4%	14	134	1.7%	12
TENNESSEE	622	2.1%	17	502	2.3%	15	120	1.5%	15
WASHINGTON	595	2.0%	18	221	1.0%	27	374	4.6%	6
MICHIGAN	581	2.0%	19	413	1.9%	19	168	2.1%	10
INDIANA	575	2.0%	20	454	2.1%	16	121	1.5%	14
KENTUCKY	564	1.9%	21	434	2.0%	17	130	1.6%	13
MISSOURI	504	1.7%	22	422	2.0%	18	82	1.0%	26
ILLINOIS	481	1.6%	23	375	1.8%	21	106	1.3%	17
NEW MEXICO	473	1.6%	24	390	1.8%	20	83	1.0%	25
WISCONSIN	357	1.2%	25	341	1.6%	23	16	0.2%	44
WEST VIRGINIA	334	1.1%	26	274	1.3%	24	60	0.7%	31
OREGON	287	1.0%	27	104	0.5%	34	183	2.3%	9
KANSAS	278	0.9%	28	206	1.0%	28	72	0.9%	29
MINNESOTA	270	0.9%	29	241	1.1%	26	29	0.4%	35
DELAWARE	236	0.8%	30	193	0.9%	29	43	0.5%	33
IDAHO	215	0.7%	31	112	0.5%	32	103	1.3%	20
COLORADO	194	0.7%	32	119	0.6%	31	75	0.9%	28
MAINE	161	0.5%	33	156	0.7%	30	5	0.1%	46
MONTANA	148	0.5%	34	103	0.5%	36	45	0.6%	32
NEVADA	148	0.5%	35	44	0.2%	46	104	1.3%	18
MARYLAND	138	0.5%	36	111	0.5%	33	27	0.3%	37
IOWA	133	0.5%	37	103	0.5%	35	30	0.4%	34
UTAH	132	0.4%	38	72	0.3%	40	60	0.7%	30
NEW HAMPSHIRE	117	0.4%	39	101	0.5%	37	16	0.2%	43
NORTH DAKOTA	104	0.4%	40	80	0.4%	38	24	0.3%	40
MASSACHUSETTS	98	0.3%	41	72	0.3%	39	26	0.3%	38
SOUTH DAKOTA	95	0.3%	42	69	0.3%	42	26	0.3%	39
NEBRASKA	92	0.3%	43	69	0.3%	41	23	0.3%	41
NEW JERSEY	68	0.2%	44	47	0.2%	45	21	0.3%	42
ALASKA	60	0.2%	45	51	0.2%	44	9	0.1%	45
VERMONT	60	0.2%	46	59	0.3%	43	1	0.0%	49
WYOMING	59	0.2%	47	31	0.1%	47	28	0.3%	36
CONNECTICUT	32	0.1%	48	28	0.1%	48	4	0.0%	47
RHODE ISLAND	19	0.1%	49	17	0.1%	49	2	0.0%	48
	29,478	100.0%		21,421	100.0%		8,057	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING

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